### **General Information**

The 2019 INMR WORLD CONGRESS, which takes place at the Westin La Paloma Hotel & Conference Center in Tucson, Arizona from Oct 20-23, 2019, will feature 100 technical papers by international experts in overhead line & substation design and maintenance as well as in the latest technologies for insulators, surge arresters, bushings and cable accessories.



The 3-day PRODUCT & TECHNOLOGY EXHIBITION runs in parallel with the Conference and has the following hours:

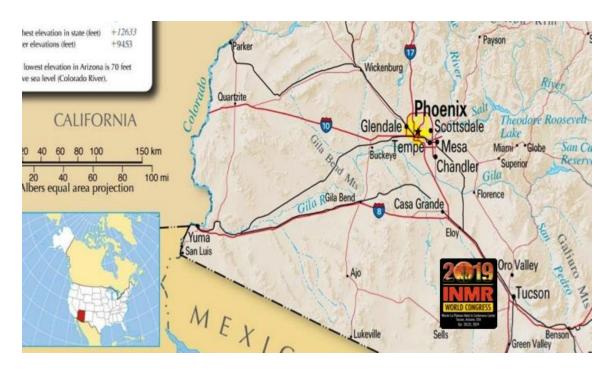
Monday: 09:00 until 20:00 (Exhibitor Reception 18:00 to 20:00)

Tuesday: 09:00 until 18:00

Wednesday: 09:00 until 16:00

Tucson is located in southern Arizona, only a 75-minute drive from Phoenix Sky Harbor International Airport that offers direct flights from

international destinations. Tucson also has its own international airport with connections to hubs across the United States. INMR will offer free shuttle service from both airports to the Westin La Paloma on Saturday and Sunday, Oct. 19 & 20, 2019.



INMR has made special hotel arrangements allowing attendees to stay at the luxury Westin La Paloma Hotel for only US\$ 129 plus 12% tax per night, including *free* in-room internet and *free* resort privileges. This special discounted rate will apply for 3 days before and 3 days after the event in case attendees wish to use the opportunity to stay longer to visit some of the many sites in the area.











Westin La Paloma Resort & Spa - Tucson, Arizona October 21 - 23, 2019

Event Code: P159521019

Connect With email phoenix@shepardes.com phone

> fax (602) 253-1114 235 E. Pima Street, mail

(602) 253-1113

Suite 105, Phoenix, AZ

85004

### All order forms must be scanned and sent by September 1, 2019

### **EXHIBIT SHOW SCHEDULE**

General Exhibitor Move-in: Sunday, October 20, 2019 4:00 PM 11:00 PM

**Exhibit Hours:** Monday, October 21, 2019 9:00 AM 8:00 PM

> Tuesday, October 22, 2019 8:00 AM 6:00 PM to Wednesday, October 23, 2019 4:00 PM 8:00 AM

Wednesday, October 23, 2019 Exhibitor Move-out: 4:00 PM 8:00 PM

Freight Reroute Begins\* Wednesday, October 23, 2019 7:00 PM

All outbound carriers must be checked in by this time

### **Direct Shipments Address**

Us!

c/o Shepard Exposition Services [Exhibiting Co. Name & Booth Number] 2019 INMR WORLD CONGRESS Westin La Paloma Resort & Spa 3800 East Sunrise Dr

Tucson, AZ 85718

### **IMPORTANT DEADLINES**

SHIPPING ADDRESSES

**Advance Shipments Address** [Exhibiting Co. Name & Booth Number]

2019 INMR WORLD CONGRESS

c/o Shepard Exposition Services

1871 W Grant Rd

Tucson, AZ 85745

Friday, September 20, 2019 Discount price deadline for custom Shepard rentals: Exhibitor appointed contractor notification deadline: Monday, September 23, 2019 First day for warehouse deliveries without a surcharge: Monday, September 23, 2019 Discount price deadline for standard Shepard orders: Monday, September 30, 2019 Last day for warehouse deliveries without a surcharge: Friday, October 11, 2019 Last day for warehouse deliveries\*: Friday, October 18, 2019

Date indicated is last day freight can arrive to advanced warehouse with guarantee of delivery to booth for exhibitor move-in.

First day freight can arrive at show facility: Sunday, October 20, 2019 8:00 AM See Material Handling Rate sheet for all MH related fees!







Westin La Paloma Resort & Spa - Tucson, Arizona October 21 - 23, 2019

**Discount Deadline** 

Monday, September 30, 2019

Event Code: P159521019

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Us! phone (602) 253-1113

fax (602) 253-1114 mail 235 E. Pima Street,

Suite 105, Phoenix, AZ

85004

Exhibitors may not operate any type of mechanical or powered equipment including forklifts, electric pallet jacks, overhead lifts, etc.

### **Exhibitor Move Out**

Wednesday, October 23, 2019 4:00 PM to 8:00 PM

### **Dismantle & Move out Information**

Shepard will begin returning empty containers and skids as soon as the aisle carpet is removed from the floor. All exhibitor materials must be removed from the facility by Wednesday, October 23, 2019 7:00 PM Any materials remaining in the hall will be rerouted or returned to Shepard's warehouse to await disposition at the exhibitor's expense.

To ensure all exhibitor materials are removed from the facility during the exhibitor move out, please have all carriers checked in with Shepard no later than Wednesday, October 23, 2019 7:00 PM

### **Post Show Paperwork & Labels**

Our Customer Service Representatives will gladly assist you in preparing your outbound shipping labels, outbound Material Handling Authorization paperwork, and outbound shipping in advance. You may find these forms included in this exhibitor services catalog. An email with links to an online portal will also be sent to the exhibitor contact on record for the booth. Labels and paperwork will also be available onsite. Make sure your carrier knows your company name, booth number, and the carrier check in deadline.

### **Outbound Shipping**

It is the responsibility of each exhibitor to arrange for transportation of booth materials after the event. Our Customer Service Representatives are available pre show, during the show, and during move out to assist you in arranging shipping through our official carrier Shepard Logistics. For peace of mind and easy set up, contact Shepard Logistics before the event for transportation services to and from the event.

Shepard does not provide UPS, FED-EX, or other carrier specific labels. Exhibitors must schedule pick ups directly with all carriers.

Move Out times and procedures may change due to show site and operational conditions. Move out information will be provided on site during the event.

Juick Facts







Online Ordering

### 2019 INMR WORLD CONGRESS

Westin La Paloma Resort & Spa - Tucson, Arizona October 21 - 23, 2019

Event Code: P159521019

Connect With email phoenix@shepardes.com

Us! phone (602) 253-1113

fax (602) 253-1114 mail 235 E. Pima Street,

Suite 105, Phoenix, AZ 85004

### Online Ordering is Easy!

GO TO <u>www.shepardes.com/intro.asp</u>

**CLICK ON** 2019 INMR WORLD CONGRESS

LOG IN from the Show Information page by clicking

LOGIN

at the top right corner of the page.

**ENTER** your email address and password then click

Login

*NEW users*: User name = Your Email Address (provided by Event Management)

Password = INMR19

Prior users: User name = Your Email Address

Password = Your pre-existing password

Don't remember your password? Click the link Forgot your password? and follow the prompts to have your password sent to the registered email address.

Once logged in, please confirm your profile information. If you need to update, please contact us at customerservice@shepardes.com

To order, utilize the grey category dropdown menus above the Welcome message.

After making your selections, click the

Add to Cart 📜

button on the bottom right of the page.

To view your order click the



Shopping Cart Icon at the top right of the page.

Confirm your order, click

**Checkout Booth** 

and complete the payment process.

- \* Material Handling estimates will not be charged until freight is received at the warehouse or at show site.
- \* Labor and Hanging Sign estimates will not be charged until services are rendered at show site.

If you need assistance during your shopping experience, contact us using our feature on the right side of the screen. Representatives are available Monday through Friday 8am - 5pm est.

Need Tips and Tricks for exhibiting? Click the directed to our Exhibitor Academy!



icon on your show page to be

**QUESTIONS?** 

We love to help! Contact us!

**Shepard Customer Service** 

(602) 253-1113

phoenix@shepardes.com





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Please complete the information and return this form with your orders. You may choose to pay by credit card, check payable to Shepard Exposition Services, or bank wire transfer, however, we require your credit card authorization to be on file before we process your order(s) for service. For your convenience, we will use this authorization to charge your credit card account for any additional amounts incurred as a result of show site orders placed by your representative including material handling charges for shipments received on your company's behalf and any unpaid balance due for Shepard services. Credits for services will be issued at show site only.

Please complete the following information:

### **EXHIBITING COMPANY INFORMATION**

Company Name:		Booth #
Street Address:		Phone:
City, St, Zip:		Fax:
Contact Name:		
Email:		
CREDIT CARD INFORMATION	ON (Required for all forms of payment) Pay by Check	Pay by Wire
MasterCard VISA	You may choos	se to pay by Check or Wire Transfer, however a credit card is required on file to process all orders.
Credit Card #:		
Expiration Date:	Year Security Code	
Billing Address:	Year Security Code	
City, ST, Zip:		
Name on (Please Card: Print)		
Please Sign Card Holde	r Signature	

By signing the above I acknowledge and understand that ALL services rendered, including Material Handling, will be billed to this credit card.

### **WIRE TRANSFER**

In order to accurately process the transfer of funds from your account, please complete the following information and <u>fax it along with a copy of the wire receipt</u> to the fax number printed on the header of this page. A \$50 service charge will be added for processing checks drawn on foreign banks. A \$25 service charge will be added for processing U.S. wire transfers. \$50 service charge for international wire transfers.

The following information must be included on the bank copy of the wire transfer confirmation:

Name of show that you are attending 2019 INMR WORLD CONGRESS

**Exhibiting Company Name** 

**Booth Number** 

Account Name: Shepard Exposition Services, Inc. Bank Name: PNC Bank N.A., Pittsburgh, PA 15219 USA

Routing Number: 041000124 Account Number: 42-6061-9772 SWIFT CODE (US): PNCCUS33 SWIFT CODE (INTL PNCCUS33

Please include the show name, event code and your booth # as well as the wire fee if you are sending a wire transfer, ACH payment, or check.

**TAX EXEMPT?** Please submit tax exemption certificate to:

phoenix@shepardes.com





You are entering a contract which limits your possible recovery in case of loss or damage.

The terms and conditions set forth below become a part of the contract between Shepard Exposition Services, and you, the Exhibitor. Exhibitor is deemed to accepted these terms and conditions when any of the following conditions are met:

Exhibitor materials are delivered to the Shepard warehouse or to a show or exposition site for which Shepard is the Official Show Contractor, or an order for labor and/or rental equipment is placed by the exhibitor with Shepard.

Definitions and Shepard Responsibilities: The name "Shepard" shall be construed within the meaning of this contract as Shepard Exposition Services, Inc. and its employees, officers, agents, and assigns including any subcontractors Shepard may appoint. The term "EXHIBITOR" refers to any party who contracts for services with Shepard. Shepard shall be responsible only for those services which it directly provides, and hereby agrees to execute its contracted duties in good faith. Shepard assumes no responsibility for any person, parties, or other contracting firms not under Shepard's direct supervision and control. Shepard shall not be responsible for loss, delay, or damage due to strikes, lockouts, work stoppages, natural elements, vandalism, acts of God, civil disturbances, power failures, acts of terrorism or war, or any other causes beyond Shepard's reasonable control; or for ordinary wear and tear in the handling of materials. Due to the security and liability requirements, Shepard personnel will unload all vendor materials from the loading docks to the booths. Exhibitors may not utilize powered mechanical equipment.

Indemnification: The exhibitor agrees to indemnify, forever hold harmless, and defend Shepard and its employees, officers and agents from and against any and all claims, causes of action, fines, penalties, damages, liabilities, judgments, and expenses on account of personal injury or death, damage to or loss of property or profits arising out of, or contributed to by any of the following: (1) exhibitor's negligent supervision of any labor secured through Shepard or the negligent supervision of such labor by any of the exhibitor's employees, agents, representative, invitees, and/or exhibitor appointed contractor (EAC); (2) exhibitor's negligence, willful misconduct, or deliberate act, or such actions of exhibitor's employees, agents, invitees, representatives, or EACs at the show to which this contract relates, including but not limited to the misuse, improper use, unauthorized alteration, or negligent handling of Shepard equipment; or (3) exhibitor's violation of Federal, State, or Local ordinance; or violation of show regulations and/or rules as published by the Facility and/or Show Management.

Payments are due prior to delivery of services or equipment to EXHIBITOR unless other credit arrangements have been made. All payments shall be in U.S. currency, MasterCard, VISA, or American Express, debit cards, or check, provided there is sufficient customer credit in EXHIBITOR's form of payment to completely satisfy the amount owed by EXHIBITOR to Shepard. Undersigned authorizer acknowledges and agrees that all applicable charges for services rendered to the EXHIBITOR will be applied to the credit card on file in the event other form of payment is not tendered prior to the close of the trade show. In no instance shall any Exhibitor be extended credit beyond 30 days after the close of the Show. If there are any outstanding balances owed by EXHIBITOR to Shepard which have not been paid after 30 days following the close of the Show, then these unpaid balances shall bear interest at the rate of 1-1/2% per month (18% per annum). Exhibitor will be responsible for all charges incurred by Shepard while endeavoring to collect this account.

Show Site Orders: Services ordered at show site will require full payment at the time the order is placed. Purchase orders may not be used in lieu of payment. Regular prices will apply to all show site orders. Floor orders are limited to availability.

Third Party Orders: If you contract your work to a display or exhibit house and require services from Shepard, the payment policy stated above applies. Please pass this information on to them. A Third Party Payment form must be completed and submitted three weeks prior to show opening.

Equipment Audits: EXHIBITOR should be advised that routine audits of Exhibitor booths for service usage are conducted during the Convention. Should the result of such an audit indicate that equipment or services is in fact being used that has not been paid for, the Exhibitor will be charged for the equipment or service at the applicable rate.

Exchanges and Cancellations: Onsite exchanges and cancellations in orders will be assessed a 100% pick-up fee. Custom products: All orders cancelled by the exhibitor within 30 days of first day of exhibitor move in day may be subject to cancellation fees up to 100% of the total order, based upon the status of move-in, work performed and/or Shepard set-up costs or expenses. Standard Furnishings: There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing within 14 days prior to first exhibitor move in day. Labor: Cancellations must be received in writing before 48 hours of 1st day of exhibitor move in. otherwise a 1 hour per man ordered will apply.

Invoices: Prior to close of show, an invoice will be prepared and emailed to the booth contact on file for your review. Credits will be issued at show site only. If you have any questions or want to pay your invoice by check or cash, please see our customer service representatives at the service desk on site.

Outbound Services: All outbound services will be processed on your credit card. A copy of the receipt and invoice will be mailed within 10 days of the close of the show.

Rental Responsibility: All materials are on a rental basis and shall remain the property of Shepard. The customer shall be held financially responsible for any damage to Shepard equipment used by the customer. Prices quoted are for the duration of the show and include installation, rental, and removal except where indicated. If skirting and carpet colors are not selected, show colors will prevail.

International Customers: International customers must pay for all services in U.S. funds. A \$50 service charge will be added for processing checks or wire transfers drawn on foreign banks.

U.S. Wire Transfers: A \$25 service charge will be added for processing U.S. wire transfers. Please complete the wire transfer portion of the Payment Authorization form. The credit card portion of the form must still be completed before your order will be processed.

Tax Exempt Status: If you are tax exempt in the state where the show is held, a copy of the certificate must accompany your order.

Exhibitor Information: Exhibitor permits all contact information provided to Shepard to be used by Shepard and shared with other entities assisting in the production of the event in question.

Facsimiles and email communications may include show information, promotional materials, advertising statements and other commercial notices. Permission may be revoked by the EXHIBITOR in writing.

Cancellation or Event Postponement: In the event the exposition or event is cancelled or postponed, Shepard reserves the right to charge for services rendered in preparation of the event or exposition as well as non-refundable costs incurred by Shepard.

Insurance: It is understood that Shepard is not an insurer. Insurance should be obtained by the EXHIBITOR. It is highly recommended that exhibitors arrange All Risk coverage which usually can be done by endorsements to existing policies. EXHIBITOR's materials should be insured from the time they leave their firm until they are returned after the close of the show. Insurance and liability against theft or property damage to equipment or exhibit material owned or rented by EXHIBITOR, or bodily injury occurring within the confines of EXHIBITOR's booth, remain the sole and complete responsibility of EXHIBITOR. Except where prohibited by law, the EXHIBITOR and its insurers waive all rights of recovery or subrogation against Shepard and their respective directors, officers, employees, and agents.

Claim(s) for Loss and Payment For Services: Exhibitor agrees that any and all claims for loss or damage shall be submitted to Shepard prior to the conclusion of the show when the alleged loss or damage occurred prior to that time, and in all cases within 30 days of the conclusion of the show. For claim reporting purposes, the "conclusion" of the show shall be construed as the end of the day on which exhibitor must vacate the show site. All claims reported after the 30-day period will be rejected. In no event shall a suit or action be brought against Shepard more than one year after the date the loss or damage occurred. Payment for services may not be withheld. In the event of any dispute between Shepard and the exhibitor relative to any loss or damage claim, the exhibitor shall not be entitled to and shall not withhold payment for Shepard services as an offset against the amount of the alleged loss or damage. Any claim against Shepard shall be considered a separate transaction and shall be resolved on its own merit.

Limits of Liability: If found liable for any loss or damage, Shepard's sole and maximum liability for loss or damage to exhibitor's materials will be limited to the repair or replacement with like kind and quantity, subject to a dollar amount not to exceed \$5.00 (five dollars) per pound based on the weight of the articles for which Shepard specifically acknowledges receipt in writing. Shepard shall in no event be liable for collateral, exemplary, indirect costs or damages, or loss of sales resulting from, or related to, a claim for loss of or damage to material.

Inbound and Outbound Shipments: Consistent with trade show industry practices, there may be a lapse of time between the delivery of shipment(s) to the booth and the arrival of the exhibitor or his representative. During such time, the materials will be left unattended. Shepard is not, and cannot be, responsible for loss, damage, theft, or disappearances of exhibitor's materials after same have been delivered to the exhibitor's booth. Similarly, there may be a lapse of time between the completion of packing and the actual pick up of exhibitor's materials from the booth for loading onto a carrier. During such time, the materials will be left unattended. Shepard shall not be responsible for loss, damage, theft, or disappearance of exhibitor's materials before same have been picked up for loading after the show. All materials will be checked at the booth at the time of loading using document(s) submitted by the exhibitor and notations of exceptions to conditions of materials or piece counts will be made on said document. Shepard assumes no responsibility for loss, damage, theft, or disappearance of exhibitor's materials after same have been delivered to exhibitor's appointed carrier or agent for transportation after the show. Shepard loads materials onto the carrier's truck under the supervision of the carrier driver who checks and signs for the materials. Shepard assumes no liability for any materials after the carrier assumes custody of materials. If exhibitor's designated carrier fails to show by the move out deadline after a show, Shepard shall have the authority to route exhibitor's shipment via an alternate carrier, or return shipment to a local warehouse for disposition at exhibitor's expense.

Packaging, Crates, and Empty Containers: Shepard shall not be responsible for surface damage to loose or uncrated materials, pad-wrapped, or shrink-wrapped materials. Shepard shall not be responsible for concealed damage, damage to carpets in bags or poly, or damage to materials improperly packed. Shepard shall not be responsible for crates and packaging unsuitable for handling, partially assembled, or having prior damage. Affixing "Empty" storage labels to containers is the sole responsibility of the exhibitor or his representative. All previous labels should be removed. Shepard assumes no responsibility for removal or misdelivery of containers with old labels or incorrect information on labels or for loss or damage to materials stored in containers labeled "empty."

l erms & Conditions







Westin La Paloma Resort & Spa - Tucson, Arizona

October 21 - 23, 2019

**Discount Deadline** Monday, September 23, 2019

Return this form when a third party (any party other than exhibiting company) should be billed for services.

**Step 1**: Provide the Exhibiting Company Contact Information and Signature

Event Code: P159521019

Connect With email phoenix@shepardes.com Us!

phone

(602) 253-1113

fax (602) 253-1114 235 E. Pima Street. mail

Suite 105, Phoenix, AZ

85004

Exhibiting Company Name	1			Booth #
Exhibiting Company Addre	ess	City	State	Zip
Phone Please Sign	Fax	Contact Email A	ddress	
r rouge orgin	Exhibiting Company Authorized Signature	,		
Step 2: Check Serv	Exhibiting Company Authorized Name - Pvices Below to Invoice to the Thi		All Services	
Booth Cleaning Material Handling	Carpet Exhibit Displa		/Dismantling Labor ase specify):	Logistics/Transportation
Step 3: Provide Th	nird Party Contact Information			
3rd Party Name			3rd Contact Name	
3rd Party Address		City	State	Zip
Phone Step 4: Complete CREDIT CARD INF	Fax Third Party Credit Card Charge CORMATION (Required for all for			
Credit Card #:				
Expiration Date:	Month Year Security Co			
Billing Address:	Month Year Security Co	ooe		
City, ST, Zip:				
Name on (Please Card: Print)				
Please Sign	Card Holder Signature			

Both parties MUST sign this form indicating acceptance; otherwise, request will be denied.

When a third party is handling your display and/or paying for any services on your behalf, we will agree to this third party arrangement if the following payment is agreed upon and all signatures are properly completed.

By signing this form, both parties agree and understand that the exhibiting firm is responsible for all charges.

In the event that the named third party does not make payment by show close, Shepard will be paid by the exhibiting firm on demand at show site.

The show site invoice may or may not include any outbound services, such as additional material handling, rigging, and/or shipping charges.



Westin La Paloma Resort & Spa - Tucson, Arizona

Description of proposed service for Exhibitor



Event Code: P159521019

Us!

Contact Email Address

Connect With email phoenix@shepardes.com phone (602) 253-1113

> fax mail

(602) 253-1114 235 E. Pima Street.

Suite 105, Phoenix, AZ

85004

**Discount Deadline** 

**Exhibiting Company Name** 

Phone #

October 21 - 23, 2019

Monday, September 23, 2019

This form is to be completed by the Exhibitor and returned to Shepard by deadline date noted above.

Booth #

An Exhibitor Appointed Contractor (EAC) is a company other than the "general or official" service provider on the show that requires access to your booth during installation and dismantling. The EAC may only provide services in the facility that are not designated by the facility as "exclusive" to a designated provider, or by the event organizer in a contract as an exclusive service for the "general or official: service provided or other third party. No EAC will be allowed to work in an exhibitor's booth if this EAC form, a valid form of insurance, a third party payment authorization form and an exhibitor payment authorization is not completed by an authorized representative and received by Shepard by the due date indicated above. The Form must be completed for every third party (as well as any other ordering third party ordering or requesting services from Shepard on behalf of exhibitor) at the above event. Multiple booths are not to be listed on one form. If form is not submitted by deadline date, the EAC will not be allowed to perform work in the hall except to supervise the official contractor provided labor. Exhibitor Appointed Contractor **Contact Name** Street Address City

The EAC hired by the exhibitor must, by the deadline date, provide Shepard with a current Certificate of Insurance with minimum limits of \$500,000 property damage per occurrence, \$1,000,000 personal injury per occurrence, workers compensation aggregate coverage of \$1,000,000 per occurrence, and naming Shepard Exposition Services as the certificate holder for the time period of the event, including movein and move-out days. Listing Shepard Exposition Services as an additionally insured only will not be accepted, and may prevent EAC from working on the premises. If EAC does not have minimum coverage and proper documentation, they will be subject to employing Shepard Exposition Services for labor services.

The EAC must abide by the rules and regulations of the show and all pertinent union regulations.

EAC employees must wear approved identification badges at all times while in the work area. Badge will be issued at show site to authorized contractor representatives when all requirements have been met.

The EAC must confine its operations to the exhibit area of its clients. No service desks, storage areas or other work facilities will be located anywhere in the facility. Show aisles and public areas are not part of the Exhibitor's booth space.

Solicitation of business by EAC is strictly prohibited. EAC companies discovered soliciting will be removed from the show floor and the exhibitor will not be able to use that EAC for the remainder of the event.

The EAC must have all business licenses, work permits and insurance required by State and City governments and Facility Management before beginning work, and shall provide Show Management with evidence of compliance.

If required, the EAC must be able to provide evidence that it has current and applicable labor contracts and must comply with all labor agreements and jurisdictions. The EAC must not jeopardize the production of the event by any act or practice that would lead to work stoppages, strikes or labor disputes.

EAC employees must wear approved identification badges at all times while in the work area. Badges will be issued at show site, to authorized representatives, when all requirements have been met.

EACs agrees to keep all No Freight Aisles clear at all times. If SES is required to rearrange any material situated in a clearly No Freight Aisle, the exhibitor or the EAC depending on billing arrangements will be a charged a 1 hour minimum forklift rental and labor.









Westin La Paloma Resort & Spa - Tucson, Arizona

October 21 - 23, 2019

Discount Deadline Monday, September 30, 2019

Order with complete Payment Authorization must be received before Discount Deadline date to receive discounted pricing.

Event Code: P159521019

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Us! phone (602) 253-1113

fax (602) 253-1114

mail 235 E. Pima Street, Suite 105, Phoenix, AZ

85004

Grids

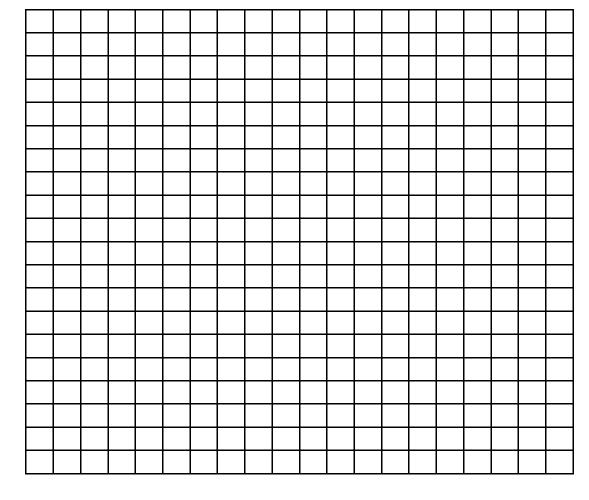
### **Save Time and Money!**

Use this grid when placing Hanging Sign, Electrical, or other Utility Orders. Make as many copies as you need!

Company Name:		Booth #
		<del></del>
Contact Name	Contact Ema	ail Address

Enter in the booth numbers above, below, and on each side of your booth to ensure proper placement! If you are using this grid for a hanging sign, include the total height from the floor to the top of the sign.

### Above Booth #



Left Booth #

Right Booth##





Westin La Paloma Resort & Spa - Tucson, Arizona October 21 - 23, 2019

**Discount Deadline** 

Monday, September 30, 2019

Order with complete Payment Authorization and graphics must be received before Discount Deadline date to receive discounted pricing.

### Each 20' x 10' (6mx3m) Modular Booth includes:

- (1) Floor Marking
- (1) 8' High Back and Side Hardwall White Trovicel Panels
- (1) Identification Sign \*
- (1) Booth Carpet \*\*
- (4) Stem Lights
- (1) 1000w Outlet

### You can also order an equipment package for your booth at an additional charge:

- (1) Round Table
- (3) Side Chairs
- (1) Wastebasket



Event Code: P159521019

Connect With email ESSRentals@shepardes.com

> Us! phone 404-720-8652

fax 404-720-8757

1531 Carroll Drive, NW mail

Atlanta, GA 30318



(Inline Booth)

Code	Qty	Item	Discount	Regular	Total
66621		20' x 10' Modular Booth	1,660.00	1,826.00	
66627		Equipment Package	200.00	220.00	

If you would like to customize your booth graphics, see the **Custom Graphics Order form!** 

Total: \$

Amount Due: \$

\$

8.600% Tax\*:

### \* Please write the name you would like on the ID sign:

(Max 20-25 characters)

### \*\* Please select your booth carpet color:

Red (01)	Blue (05)	Tuxedo (50)	Black (06)	Teal (13)	Burgundy (07)

Signature indicates you read and accept the Payment Policy and Terms & Conditions.

There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing within 14 days prior to first exhibitor move in day.

Rental items found and in use in your booth are subject to "Standard" pricing.

Booth # Company Name:

Please Sign

Contact Name



Contact Email Address





# YOU! experience

### 2019 INMR WORLD CONGRESS

Westin La Paloma Resort & Spa - Tucson, Arizona October 21 - 23, 2019

Discount Deadline

Monday, September 30, 2019

Order with complete Payment Authorization and graphics must be received before Discount Deadline date to receive discounted pricing.

Event Code: P159521019

Connect With email <u>ESSRentals@shepardes.com</u>

Us! phone 404-720-8652

fax 404-720-8757

mail 1531 Carroll Drive, NW

Atlanta, GA 30318

# Modular Booth - 20' x 6.5'

### Each 20' x 6.5' (6mx2m) Modular Booth includes:

- (1) Floor Marking
- (1) 8' High Back and Side Hardwall White Trovicel Panels
- (1) Identification Sign \*
- (1) Booth Carpet \*\*
- (3) Stem Lights
- (1) 1000w Outlet

# You can also order an equipment package for your booth at an additional charge:

- (1) Round Table
- (3) Side Chairs
- (1) Wastebasket

Company Name	Company Name

Code	Qty	ltem	Discount	Regular	Total
66622		20' x 6.5' Modular Booth	1,180.00	1,298.00	
66627		Equipment Package	200.00	220.00	

If you would like to customize your booth graphics, see the Custom Graphics Order form!

Total: \$

Amount Due: \$

8.600% Tax\*:

### \* Please write the name you would like on the ID sign:

(Max 20-25 characters)

### \*\* Please select your booth carpet color:

Red (01) Blue (05) Tuxedo (50) Black (06) Teal (13) Burgundy (07)

Signature indicates you read and accept the Payment Policy and Terms & Conditions.

There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing within 14 days prior to first exhibitor move in day.

Rental items found and in use in your booth are subject to "Standard" pricing.

Company Name: Booth #









Westin La Paloma Resort & Spa - Tucson, Arizona October 21 - 23, 2019

**Discount Deadline** 

Monday, September 30, 2019

Order with complete Payment Authorization and graphics must be received before Discount Deadline date to receive discounted pricing.

Event Code: P159521019

Connect With email ESSRentals@shepardes.com

> Us! phone 404-720-8652

> > fax

404-720-8757 1531 Carroll Drive, NW mail

Atlanta, GA 30318

Modular Booth -

### Each 13' x 6.5' (4mx2m) Modular Booth includes:

- (1) Floor Marking
- (1) 8' High Back and Side Hardwall White Trovicel Panels
- (1) Identification Sign \*
- (1) Booth Carpet \*\*
- (1) Stem Lights
- (1) 1000w Outlet

### You can also order an equipment package for your booth at an additional charge:

- (1) Round Table
- (3) Side Chairs
- (1) Wastebasket



Code	Qty	Item	Discount	Regular	Total
66623		13' x 6.5' Modular Booth	875.00	962.50	
66627		Equipment Package	200.00	220.00	

If you would like to customize your booth graphics, see the Custom **Graphics Order form!** 

Total: \$

Amount Due: \$

8.600% Tax\*:

### \* Please write the name you would like on the ID sign:

(Max 20-25 characters)

### \*\* Please select your booth carpet color:

Red (01) Black (06) Teal (13) Blue (05) Tuxedo (50) Burgundv (07)

Signature indicates you read and accept the Payment Policy and Terms & Conditions.

There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing within 14 days prior to first exhibitor move in day.

Rental items found and in use in your booth are subject to "Standard" pricing.

Company Name: Booth #









Westin La Paloma Resort & Spa - Tucson, Arizona October 21 - 23, 2019

**Discount Deadline** 

Monday, September 30, 2019

Order with complete Payment Authorization and graphics must be received before Discount Deadline date to receive discounted pricing.

### Each 10' x 10' (3mx3m) Modular Booth includes:

- (1) Floor Marking
- (1) 8' High Back and Side Hardwall White Trovicel Panels
- (1) Identification Sign \*
- (1) Booth Carpet \*\*
- (2) Stem Lights
- (1) 1000w Outlet

### You can also order an equipment package for your booth at an additional charge:

- (1) Round Table
- (3) Side Chairs
- (1) Wastebasket

Event Code: P159521019

Connect With email ESSRentals@shepardes.com

> Us! phone 404-720-8652 fax 404-720-8757

> > 1531 Carroll Drive, NW mail

> > > Atlanta, GA 30318



(Inline Booth)

If you would like to customize your booth graphics, see the **Custom Graphics Order form!** 

8.600% Tax\*:

Total: \$

Amount Due: \$

\$

### Code Qty Item Discount Regular Total 66624 10' x 10' Modular Booth 775.00 852.50 66627 **Equipment Package** 200.00 220.00

\* Please write the name you would like on the ID sign:

(Max 20-25 characters)

### \*\* Please select your booth carpet color:

Red (01) Blue (05) Tuxedo (50) Black (06) Teal (13) Burgundv (07)

Signature indicates you read and accept the Payment Policy and Terms & Conditions.

There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing within 14 days prior to first exhibitor move in day.

Rental items found and in use in your booth are subject to "Standard" pricing.

Company Name: Booth #









Westin La Paloma Resort & Spa - Tucson, Arizona October 21 - 23, 2019

**Discount Deadline** 

Monday, September 30, 2019

Order with complete Payment Authorization and graphics must be received before Discount Deadline date to receive discounted pricing.

### Each 6.5' x 6.5' (2mx2m) Modular Booth includes:

- (1) Floor Marking
- (1) 8' High Back and Side Hardwall White Trovicel Panels
- (1) Identification Sign \*
- (1) Booth Carpet \*\*
- (1) Stem Lights
- (1) 1000w Outlet

### You can also order an equipment package for your booth at an additional charge:

- (1) Round Table
- (3) Side Chairs
- (1) Wastebasket



Event Code: P159521019

Connect With email ESSRentals@shepardes.com

Us!

phone 404-720-8652

fax 404-720-8757

1531 Carroll Drive, NW mail

Atlanta, GA 30318



Code	Qty	Item	Discount	Regular	Total
66626		6.5' x 6.5' Modular Booth	550.00	605.00	
66627		Equipment Package	200.00	220.00	

If you would like to customize your booth graphics, see the Custom **Graphics Order form!** 

Total: \$

Amount Due: \$

\$

8.600% Tax\*:

### \* Please write the name you would like on the ID sign:

(Max 20-25 characters)

### \*\* Please select your booth carpet color:

Red (01) Blue (05) Tuxedo (50) Black (06) Teal (13) Burgundv (07)

Signature indicates you read and accept the Payment Policy and Terms & Conditions.

There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing within 14 days prior to first exhibitor move in day.

Rental items found and in use in your booth are subject to "Standard" pricing.

Company Name: Booth #









Westin La Paloma Resort & Spa - Tucson, Arizona October 21 - 23, 2019

**Discount Deadline** Monday, September 30, 2019

Order with complete Payment Authorization and graphics must be received before Discount Deadline date to receive discounted pricing.

### Each 10' x 6.5' (3mx2m) Modular Booth includes:

- (1) Floor Marking
- (1) 8' High Back and Side Hardwall White Trovicel Panels
- (1) Identification Sign \*
- (1) Booth Carpet \*\*
- (1) Stem Lights
- (1) 1000w Outlet

### You can also order an equipment package for your booth at an additional charge:

- (1) Round Table
- (3) Side Chairs
- (1) Wastebasket

Event Code: P159521019

Connect With email ESSRentals@shepardes.com

> Us! phone 404-720-8652 fax 404-720-8757

> > 1531 Carroll Drive, NW mail

Atlanta, GA 30318



(Inline Booth)

Code	Qty	Item	Discount	Regular	Total
66625		10' x 6.5' Modular Booth	800.00	880.00	
66627		Equipment Package	200.00	220.00	

If you would like to customize your booth graphics, see the Custom **Graphics Order form!** 

8.600% Tax\*:

Amount Due: \$

Total: \$

### \* Please write the name you would like on the ID sign:

(Max 20-25 characters)

### \*\* Please select your booth carpet color:

Red (01) Blue (05) Tuxedo (50) Black (06) Teal (13) Burgundv (07)

Signature indicates you read and accept the Payment Policy and Terms & Conditions.

There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing within 14 days prior to first exhibitor move in day.

Rental items found and in use in your booth are subject to "Standard" pricing.

Company Name: Booth #











Custom Booth Graphics

### **2019 INMR WORLD CONGRESS**

Westin La Paloma Resort & Spa - Tucson, Arizona October 21 - 23, 2019

**Discount Deadline** 

Monday, September 30, 2019

Order with complete Payment Authorization and graphics must be received before Discount Deadline date to receive discounted pricing.

Event Code: P159521019

Connect With email ESSRentals@shepardes.com

Us!

phone 404-720-8652

fax 404-720-8757

1531 Carroll Drive, NW mail

Atlanta, GA 30318

### Use this form to order custom graphics!

Each booth comes standard with white panels and an ID sign in the header. If you would like to customize your booth's look, you may order graphics for panels or the header of your booth!

> **Panel graphics are charged per panel**. Each panel is 1m wide x 8' high. Header graphics are charged per header. Each header is 193cm wide x 21cm high.

Code	Qty	Item	Discount	Regular	Total
66347		Booth Panel Graphics (1m x 8')	345.00	379.50	
66313		Header Graphics (193cm x 21cm)	200.00	220.00	

Signature indicates you read and accept the Payment Policy and Terms & Conditions.	Total: \$	
There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing within 14 days prior to first exhibitor move in day.	8.600% Tax*: \$ Amount Due: \$	
Rental items found and in use in your booth are subject to "Standard" pricing.  Company Name:	Booth #	
Company Name.		

**Contact Name** 

Contact Email Address







# **Shepard Logistics**

### **Complete Transportation Services**

### **Advantages of Shepard Logistics**

- 10% material handling discount for round trip SLS customer shipments
- Volume discounting for larger shipments
- Guaranteed price quotes online with online booking and scheduled pick-up
- Preferred and confirmed target times inbound
- Pre-printed bills and shipping labels correctly formatted inbound or outbound
- Free 30-day pre-event storage charges
- Ship direct to show site and avoid warehouse charges when facility permits
- Automated tracking and delivery status reports via email
- No driver waiting time charges inbound or outbound
- No additional trade show fees
- Priority Empty Return Labels to all inbound Logistics Customers
- Guaranteed pick-up outbound from show, with immediate loading following empty return
- Guaranteed on-time delivery to destination city, facility, or warehouse or it is free

### **Benefits of Shepard Logistics**

- Security; immediate outbound loading reduces risk of pilferage or misloading
- Convenience; less paperwork and less tracking
- Efficiency; scheduling travel, labor reliably, and possibly avoiding weekend overtime charges inbound
- Cost Saving; discounting of material handling charge

To take full advantage of the Shepard Advantage, contact

888.568.8858

logistics@shepardes.com







### SHIPPING VERSUS MATERIAL HANDLING

### WHAT IS SHIPPING?

Shipping is the process of a carrier picking up your items from your office or place of origin and transporting it to the dock of either the advance warehouse or facility dock of your event. It is separate from Material Handling. Exhibitors may use any carrier they want, including Shepard Logistics.



### WHAT IS MATERIAL HANDLING?

Material Handling is the process of receiving your shipment from your carrier and managing it through the event cycle. It is a standard tradeshow process and it is a chargeable fee typically based on the weight of your shipment. Don't forget to add Material Handling to your budget!



# ONE EASY WAY TO KEEP YOUR CHARGES LOWER?

# Consolidate, Consolidate, Consolidate!

Skid items as much as possible so that they are sure to arrive together. Each shipment that arrives at a separate time is assessed the minimum charge. Whether you ship to the advance warehouse or show site it is in your best interest to consolidate as much as possible.

### **Material Handling Process:**

- Unloading the trade show freight from your carrier once it arrives at the receiving dock.
- Transporting your shipment to your booth space.
- Removing empty shipping containers (boxes, crates, and pallets) from your booth.
- Temporarily storing your empty shipping containers during the show.
- Returning empty shipping containers to your booth once the event is over.
- · Transferring the freight back to the loading dock.
- Loading the items into your carrier's delivery vehicle for return shipping.







Westin La Paloma Resort & Spa - Tucson, Arizona October 21 - 23, 2019

Event Code: P159521019

Connect With email

logistics@shepardes.com

Us!

phone (fax

(888) 568-8858 (404) 596-5620

mail 235 É. F

235 E. Pima Street, Suite 105, Phoenix, AZ

85004

**Step 1: Complete Exhibiting company information:** 

Exhibiting Company Name					E	Booth #	<u></u> छ ॐ
Contact Name		F	Phone #	State	е	Zip	
Email Address  Step 2: Tell us the Location of items	for pick u	p:					
Company							
Street Address  Is there a loading dock?  Is your building in a residential area?  Any thing else we should know about		Do we need to go	ty gate on our truck? o inside your office to pic	State	ems?		Zip
Step 3: Tell us When we are picking	it up:						
		Date			Hours	of Operati	on
Step 4: Tell us Where this is going:	Ad\	ance Warehouse	e Direct to	showsite	Sunda	ay, Octobe	er 20, 2019
Step 5: Tell us What we are shipping	g:						
Qty L W  Crates Cartons (cardboard) Cases/trunks	H	Weight	Qty Carpet (color) Monitors Other	L	W	Н	Weight
Skids/pallets  Step 6: Tell us what Type of Service  Standard Ground 2nd day Ai	<u>-</u>	·	•		Order must	0	eet delivery date. within 24 hours of
Step 7: After the event is over, are w	e going to	Ship Back to yo	ou? YES!	☐ No, I v			ner carrier
Company				В	ooth#		
Street Address		Ci	ty	State			Zip





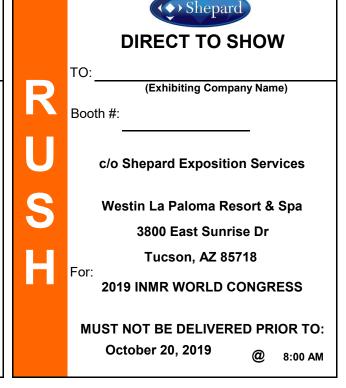
Print at least one label for each box. Include the exhibiting company name and booth number. If you are creating your own labels, make sure the same information below is on your labels.

# ADVANCE WAREHOUSE TO: (Exhibiting Company Name) Booth #: c/o Shepard Exposition Services 1871 W Grant Rd Tucson, AZ 85745 Delivery Hours: M-F, 8-4:30 PM For: 2019 INMR WORLD CONGRESS First day freight can arrive w/o a surcharge: September 23, 2019 Last day freight can arrive w/o a surcharge:





October 11, 2019









Westin La Paloma Resort & Spa - Tucson, Arizona

October 21 - 23, 2019

All outbound shipments require Shepard Outbound Material Handling Authorization form and shipping labels. Shepard offers complimentary pre-printing of these items. To take advantage of this service, please complete this request and submit to Shepard. Your pre-printed MHA and labels will be delivered to your booth prior to the close of the show.

\*Note: All third parties must pick up MHA/labels at the Shepard Service Desk.

Event Code: P159521019

Connect With email phoenix@shepardes.com

Us!

phone (602) 253-1113 fax (602) 253-1114

mail 235 E. Pima Street, Suite 105, Phoenix, AZ

85004

### **\$\$** Saving Tip!

Use Shepard Logistics for inbound and outbound and receive a discount on your Material Handling fees! Outbound Material Handling Authorization & Shipping Labels

Step 1	l: (	Complete	e Exh	ibiting	Company	In	format	ion:
--------	------	----------	-------	---------	---------	----	--------	------

Exhibiting Company Name				Booth #
Contact Name		Phone #		
Email Address				
Step 2: Tell us Where your items	are going:			
Company				
Street Address		City	State	Zip
Step 3 How many Pieces are in y	our shipment?			
# of Crate# of	of Skids	# of Cases	# of Cartons	Approx Total Weight
Step 4: How many Labels do you	need?			
Step 5: Who is picking up your s	hipment?			
OFFICIAL SHOW CARR	IER: SHEPARD LO	GISTICS	OTHER	
If selecting a carrier other than She If using FedEx or UPS you must ha		·	ckup. This includes Fe	d Ex, UPS, etc.
Step 6: What type of Service do y fast does it need to get there?)	ou need? (how	Ground _	2nd Day	Overnight
Step 7: If your carrier doesn't showith your items?	ow up, what do we		ute via the show carrier notes to the show the shows the should be shown to warehouse (\$400.0	

In order to process your order, we require payment on file. Please complete the Payment Authorization Form and return to Shepard Exposition Services. If you have already placed an order with Shepard, we will automatically use the credit card on file for your company.







Westin La Paloma Resort & Spa - Tucson, Arizona

October 21 - 23, 2019

Event Code: P159521019

Connect With email phoenix@shepardes.com Us!

phone fax mail

(602) 253-1114 235 E. Pima Street, Suite 105, Phoenix, AZ

(602) 253-1113

85004

### Important!

All Material Handling fees will be automatically billed to the credit card on file!

Ship Roundtrip with Shepard Logistics and receive a 10% discount on Material Handling\*

Discount does not apply to shipments considered small package, local deliveries, "Light Weight" shipments, or shipments over 10,000 lbs. Roundtrip SLS shipping is required to qualify for discount. (35572)

### What is Material Handling?

Material Handling is the unloading and delivery of exhibit freight to the exhibitor's booth on the show floor, the storage of empty containers, the return to booth for packing, and the loading back onto the exhibitor's outbound carrier. This is an automatic service and is billed based on weight. This service, whether used completely or in are part, are billed as a package.

How to Calculate Material Handling Services: The following services whether used completely or in part are offered as a package. When estimating weight, round up to the next 100 lbs. For example: 285 lbs. = 300 lbs./100 lbs. = 3 X RATE = \$ Amount or minimum charge, whichever is greater.

Standard Material Handling Rates: All rates are per 100 pounds with a 200 pound minimum charge. Certified weight tickets are required on all shipments.

Blended Rates: The rates stated are blended to include overtime based on the schedule at publication. Changes in schedule may result in additional fees.

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Advance	٧V	arenouse	Shinments

/ tavarioc	vvarcnoc	ise empir	TOTAL	
Weight	Crated	Special Handling	Total	
	\$210.00	\$273.00		
	35010	35036		
Direct to	<b>Showsite</b>	Shipmen	ts	
Weight	Crated	Uncrated	Special Handling	Total
	\$198.00	\$297.00	\$257.50	
	35030	35043	35038	
Light We	eight (Ship	ments 40 p	oounds or l	ess)
	Total Shipment	Total		
	\$105.00			
	35400			

### Advance Warehouse Tips

Shipments can arrive to the Advance warehouse up to 30 days prior to move in.

Single pieces over 5000 pounds or uncrated machines cannot be accepted at warehouse.

Advance freight is typically delivered to your booth before direct shipments.

### Direct to Show Site Tips

Freight must arrive only during published move in dates and times.

Great for last minute shipments.

Large pieces of machinery can be accepted.

### Light Weight Shipment Tips

Consolidate! Shipments that weigh 40 pounds or less total will receive this special pricing. If you have multiple lightweight shipments, bundle them together so that you are charged for (1) one 40 pound shipment as opposed to multiple charges for shipments that arrive separately and at different days or times. All shipments must have certified weight noted on the packge or bill of lading.

Overtime - 30% for each overtime application based on ST rate

Double Time - 50% fee for each double time application based on ST

Early/Late Shipments to Warehouse: A surcharge will apply to shipments not arriving within the published dates (refer to Show Information page for dates) for advance warehouse or arriving on show site

Reweigh of Shipments: An additional charge per forklift load will be applied to shipments that have to be reweighed at the dock due to the lack of a certified weight ticket, or an incorrect or an understated weight on delivery document.

Disposal Fee: A disposal fee & minimum 1 hour labor will be charged for all booth materials (booth displays, flooring, etc.) left unclaimed after show move-out.

We understand that your calculation is only an estimate. Invoicing will be calculated from actual certified weight ticket or reweigh ticket on inbound material handling receiving report. Adjustments will be made accordingly. Any adjustments to charges must be made at show site. I acknowledge that all Material Handling charges are billable and will be charged to the credit card on file.









# Shepard Exposition Services is the sole provider of Material Handling Services. Exhibitors or their hired EAC/Carriers may not deliver freight to exhibit spaces or operate any type of mechanical or powered equipment.

What is material handling (also referred to as drayage)?

Material handling is the process of unloading your freight from your shipping carrier, either at the warehouse or show site, delivering it to your booth, storing your empty containers (empties) if required, returning of your empties at the close of show, and then reloading your freight back onto your shipping carrier.

What is the definition of "freight"?

Any exhibit materials shipped or delivered to the advance warehouse or show facility via shipping carrier, POV, or delivery truck.

### What is the difference between material handling and shipping?

Shipping is the process of carrying your shipment from your location, pick-up area to it's destination and also the process of returning your shipment back to your location after the close of the show. Material handling begins at the time your shipment arrives to the docks (please refer to "What is material handling?" for the full definition.) These are 2 different items and are billed differently.

Do I need to order a fork lift to unload or reload my freight? No, please do not order a forklift for unloading/reloading of your materials.

What does CWT mean? CWT is an acronym for Century Weight. Your crated shipment is billed per 100 lbs.

What determines how much I'm charged? Charges are based off the weight from your inbound weight ticket included with your shipment.

How do I calculate material handling charges?

Material handling services whether used completely or in part are offered as a package. When recording weight, round up to the next 100 lbs. EXAMPLE: 285 lbs. = 300 lbs./100 lbs. = 3 X RATE = \$ Amount or minimum charge, whichever is greater.

Will there be any additional charges?

Additional charges may apply. Please review the Material Handling Authorization and Material Handling Additional Services forms included in the manual for all applicable fees What are Light Weight shipments?

All shipments regardless of carrier that weigh 40 pounds or less. Shipments need to have certified weight tickets or other verifiable weight noted upon delivery. Shipments without certified weight tickets may be subject to special handling or reweigh fees. Packages that arrive separately at different times or days will be billed separately.

All shipments, regardless of carrier, weighing 41 lbs and up will be billed using the standard material handling rates listed in the kit and billed at a 200 lb minimum as usual

How do I calculate my Light Weight shipment?

Charges for Light Weight shipments are total shipment weight, per delivery. Any shipment above 40lbs will not qualify

What are Crated materials?

Materials delivered that are skidded or in a container that can easily be unloaded/reloaded with no special handling required.

What are **Uncrated** materials?

Materials delivered that are loose, pad-wrapped or unskidded without proper lifting bars and/or hooks.

What is Special Handling?

Shipments delivered that require extra labor for stacking or unstacking containers on a truck, tarping or untarping freight or containers, or rigging pieces for loading or unloading on a truck or from the ground, or other circumstances requiring the rehandling of materials. Cannot be completed solely with one forklift and operator.

### What are Advance Shipments?

All shipments that are addressed to the advance warehouse address (please refer to "Advance Warehouse" shipping labels included in this manual)

for this rate. Please be advised that your whole shipment may not arrive to its destination at one time. Therefore you may be charged per each delivery.

Shepard will begin accepting your shipments 30 days prior to first show open day (date may vary depending on show schedule)

The warehouse will receive shipments Monday-Friday, 8:00am - 4:00pm, excluding holidays

Shipments must arrive by advance warehouse deadline date to avoid a late surcharge. (Please refer to the "Show Information" page included with this manual for deadline date.

Crates, cartons, skids, fiber cases, and carpets can be accepted at the warehouse, but DO NOT ship crates weighing over 5,000 lbs., loose/uncrated shipments and/or machinery to warehouse. You must ship those items direct to show site.

All shipments must have a bill of lading or delivery slip indicating number of pieces and weight. Certified weight tickets required

All shipments must be prepaid, no collect on delivery shipments will be accepted.

### What are **Direct Shipments?**

All shipments that are addressed directly to the exhibit facility (please refer to "Direct to Show" shipping labels included in this manual).

Shipments must arrive during published exhibitor move-in times only. Do not ship direct to show site in advance. If delivery cannot be guaranteed to arrive during exhibitor move-in, shipment must go to advance warehouse.

All shipments must have a bill of lading or delivery slip indicating number of pieces and weight. Certified weight tickets required.

Crates weighing over 5,000 lbs. or loose/uncrated shipments must be shipped direct to show site to arrive during exhibitor move-in times.

All shipments must be prepaid, no collect on delivery shipments will be accepted.

### What is and why would I need liability insurance?

Accidents happen, therefore, most show organizers and facilities require liability insurance. Please refer to your booth contract for exact minimums required.

Please make sure your materials are covered from the moment they leave your company location to the time they return after the close of the show

If applicable, included in your manual is information and an application for liability insurance and booth coverage can also be purchased to protect your valuable exhibit materials Outbound Shipping

You must complete a Shepard Material Handling Agreement (MHA) for all outbound shipments. A MHA will be distributed at show site if all services have been paid in full, or you can request one at the customer service desk.

Upon completion of packing and labeling of your materials, complete the bill of lading with all required information, and return to customer service. If you have questions on how to complete your bill of lading, please ask a Shepard customer service representative located at the customer service desk.

If you are NOT using the designated shipping carrier, you must call your carrier with pick-up information. If your carrier fails to pick up your shipment, Shepard will either reroute your freight through the carrier of our choice or return to the local warehouse (whichever is indicated on your MHA).

Equipment: Exhibitors or their EACs may not utilize or operate any type of material handling mechanical or powered equipment. If you need assistance, please contact us to order labor and equipment.







Material Handling Info

35004

### 2019 INMR WORLD CONGRESS

Westin La Paloma Resort & Spa - Tucson, Arizona October 21 - 23, 2019

**Discount Deadline** 

Monday, September 30, 2019

Event Code: P159521019

Connect With email phoenix@shepardes.com

Us! phone (602) 253-1113

fax (602) 253-1114 mail 235 E. Pima Street.

Suite 105, Phoenix, AZ

85004

\$50.00

### SPECIAL HANDLING DEFINITIONS Rate as shown on Material Handling Rate Form, approx 30%

Shipments received that are packed in a manner as to require additional handling/labor are deemed special handling. Examples of shipments falling into this category would be constricted space unloading, ground unloading, stacked shipments, designated piece unloading, shipment integrity, mixed shipments, no bill of lading or documentation, carpet/pad only shipments.

- •Constricted Space Freight packed in trailer to full capacity. Shipments are not easily accessible because trailer is loaded by cubic space, or top to bottom and side to side.
- •Stacked Shipments Shipments with multiple pieces stacked on top of one another throughout the majority of the truck or trailer requiring unstacking during the unloading process.
- •Mixed Shipments Mixed shipments are shipments that contain a mixture of uncrated and crated materials, and the uncrated portion is minimal deeming the shipment special handling but not uncrated. But in cases where greater than 50% of the load by volume is uncrated the load will be categorized as uncrated.
- •Shipment Integrity Shipments loaded on a carrier in a manner requiring separating or sorting to reestablish the integrity of each shipment.
- •Carpet/Pad Only Carpet and/or pad only shipments are time and labor intensive, and require additional manpower and tools (e.g. carpet poles, flatbed carts or scooters, dollies).
- •No Documentation Shipments received from small package carriers (including, among others, Fed Ex, UPS, & DHL) that are delivered without documentation or bills of lading that require additional sorting, processing, and tools for delivery.
- •Designated Piece Unloading Shipments loaded in such a manner that require the unloading/loading crew to be directed by driver remove items in a particular order, or unloading and reloading items to reach certain pieces behind others remaining on the trailer.

Padded Van DeliveriesL This applies to van line carriers that transport freight at cubic displacement rates, operate a non-standard dock height equipment, require freight on the truck to be unloaded in a specific order or orientation, or require that freight on the truck be moved to unload the actual delivery.

DISPOSAL FEE

Fee: .75 Per Lb

Labor Rate

\$106.25

Per Hour (OT/DT may apply)

A disposal fee & minimum 1 hr labor will be charged for all booth materials (booth displays, flooring, etc.) that are left unclaimed after show move-out.

OVERTIME/DOUBLE TIME Surcharge: Overtime: 30% Double Time: 50%

Shipments that are moved and/or handled on overtime and/or double time hours will incur a surcharge based on the handling times noted on the receiving/shipping documents. Drivers picking up outbound shipments will be sequenced for loading ONLY after a bill of lading is submitted to the Shepard Service Desk AND the driver has checked in.

WAREHOUSE OVERTIME/DOUBLE TIME Surcharge: Overtime: 30% Double Time: 50%

Advanced shipments may be received during straight time hours at the warehouse location, however an overtime/double time surcharge may be applied to an advanced warehouse shipment due to required delivery schedule based on show move-in and move out hours beyond our control. This would also be true if freight was received after hours at the warehouse trapping facility.

EARLY/LATE SHIPMENTS TO WAREHOUSE Surcharge: 25% Minimum:

A surcharge will apply to shipments not arriving within the published dates (refer to Show Information page for dates) for advance warehouse or arriving on show site after show opening. Any shipment arriving to showsite after show open will be charged a surcharge.

UNCRATED SHIPMENTS Rate as shown on Material Handling Rate Form

An additional charge of 50% (or as stated on Material Handling Authorization page) of the applicable material handling charge at the time of delivery shall be charged for all loose, uncrated, or unprotected shipments received at the show site docks. The charge is a one-time charge that includes both move-in and move-out of the show, and is based on the weight of the shipment handled.

OFF-TARGET DELIVERIES Surcharge: 15% Minimum: \$50.00

For targeted shows (exhibitors who received/requested a Targeted Date/Time), a surcharge will apply if shipment is not delivered (or carrier has not checked in) during assigned target date/time.

MARSHALING YARD Surcharge: \$30 per Shipment 35250

Where Shepard Exposition Services as the show contractor must lease space for marshaling yard operations because no space is provided by the facility, Shepard may charge a one time fee per shipment processed inbound and/or outbound through the marshaling yard.

REWEIGH OF SHIPMENTS

Surcharge: \$25.00 per forklift load 35282

REWEIGH OF SHIPMENTS Surcharge: \$25.00 per forklift load 35

An additional charge per forklift load will be applied to shipments that have to be reweighed at the dock due to the lack of a certified weight ticket, or an incorrect or

An additional charge per forklift load will be applied to snipments that have to be reweighed at the dock due to the lack of a certified weight ticket, or an incorrect or understated weight on a delivery document.

EMPTY CRATE STORAGE Surcharge: \$25.00 per piece, Minimum \$50.00 35105

A charge per crate, carton or skid applies when Shepard handles the storage and return of empties from a shipment not received by Shepard and therefore not subject to material handling charges.

LIGHT WEIGHT SHIPMENTS

Shipments weighing 40lbs or less will qualify for the light weight shipment rate. Shipments exceeding 40lbs will be billed standard Material Handling fees at the prevailing show rates. All shipments must have certified weight tickets. Shipments without certified weight will be subject to special handling or reweigh fees.

ENVELOPE DELIVERIES Surcharge: \$10.50 per envelope 35007

During show hours at the show facility, a charge will apply to receiving and delivering envelope packages to your booth.

MOBILE SPOTTING Fee: \$ 200.00 per round trip 35106

All vehicles must be escorted in and out of building by Shepard personnel.







Westin La Paloma Resort & Spa - Tucson, Arizona October 21 - 23, 2019

**Discount Deadline** 

Monday, September 30, 2019

Event Code: P159521019

Connect With email phoenix@shepardes.com

> Us! phone (602) 253-1113 fax (602) 253-1114

> > 235 E. Pima Street, Suite mail

105, Phoenix, AZ 85004

Displaying a vehicle at the event? (including rolling stock, self-propelled, towed and/or pushed vehicles/machinery.) All vehicles must be escorted on and off the floor by a Shepard representative. Shepard charges a round-trip fee, per vehicle, to place a vehicle on the tradeshow floor.

Step 1: If you have a vehicle, make sure it is shown on the official floorplan by alerting Customer Service or your Event Management.

Step 2: Contact Customer Service to schedule your move in and out. Vehicle placement must be supervised by the Exhibitor.

All vehicles must be removed no later than Wednesday, October 23, 2019 Any vehicles left after that time are subject to removal by towing or other means. Exhibitors are responsible for all removal charges.

### Important Rules and Regulations

Battery Cables must be disconnected Gas Cap must either be taped shut or have a lockable gas cap. Must contain less than 1/4 tank of gas. Keys must be given to Shepard Exposition Services to be held onsite.

Exhibitor is responsible for checking local Fire Marshal rules and regulations for additional requirements.

Code	Qty	Item	R	oundtrip
35106		Motorized Unit/Vehicle Spotting	\$	200.00

Contact Name Please Sign



<sup>\*</sup>Additional fees may apply if mobile spot cannot be driven into place and must be assisted or if scheduled mobile spot time is missed. Total Bar: \$ Signature indicates you read and accept the Payment Policy and Terms & Conditions. Tax\*: \$ No refunds or exchanges once item has been delivered to your booth. NΑ Cancellations must be received in writing within 48 hours of 1st day of exhibitor move in. Amount Due: \$ Company Name:





Cartload Service

### 2019 INMR WORLD CONGRESS

Westin La Paloma Resort & Spa - Tucson, Arizona October 21 - 23, 2019 Event Code: P159521019

Connect With email phoenix@shepardes.com

Us! phone (602) 253-1113

fax (602) 253-1114

mail 235 E. Pima Street, Suite 105, Phoenix, AZ

85004

Cartload services are provided to those exhibitors arriving in privately-owned vehicles and have small hand-carried items that need to be delivered to and from the dock/booth location. Exhibitors may not utilize mechanical or powered equipment to unload thier items.

If you arrive with a truck, van, trailer, or truck with trailer filled with exhibit material you will not qualify for this service and will be redirected.

No personal trucks (one (1) ton & over), no rental trucks, trailers, or bobtails will be unloaded through cartload service.

All items must fit on flat bed cart (approximately 3'x4' in size) and weigh less than 200 pounds. If items are designated by Shepard personnel to be too large or too heavy, materials will be billed at regular material handling rates.

Your vehicle must unload on the receiving dock of the exhibit hall. Shepard personnel will direct vehicles. The cart is not authorized to enter or go to any parking structure. There must be two (2) people with the vehicle; one person to go with your product to the booth space and one person to remove your vehicle from the unloading area to the parking area.



Code	# of Trips	Item	Rate	Total
35151		Dock to Booth ST	146.25	
35152		Booth to Dock ST	146.25	
35153		Dock to Booth OT	199.50	
35154		Booth to Dock OT	199.50	

Cartload Service includes one laborer, one cart, one trip per rate listed above

ST - Straight time: Monday-Friday: 8:00 am - 4:30 pm

OT - Overtime: Monday - Friday: 4:30 pm - Midnight; Saturday 8am - 4:30pm

DT - Double-time: All day Sunday, all other hours and Holidays

Total Estimate: \$

NA Tax\*: \$

Amount Due: \$

Signature indicates you read and accept the Payment Policy and Terms & Conditions.

No refunds or exchanges once item has been delivered to your booth.

Cancellations must be received in writing within 48 hours of 1st day of exhibitor move in.

Rental items found and in use in your booth are subject to "Standard" pricing.

Company Name:

BOOTH:

Please Sign

Contact Name









Westin La Paloma Resort & Spa - Tucson, Arizona

October 21 - 23, 2019

**Discount Deadline** 

Monday, September 30, 2019

Event Code: P159521019

Connect With email phoenix@shepardes.com

Us! r

phone (602) 253-1113

fax (602) 253-1114

mail 235 E. Pima Street, Suite

105, Phoenix, AZ 85004

Onsite Storage is used when you have product you need to replenish during the event, or if you have items you don't want stored with the empty crates. Do not use this service for "Empty" storage.

Step One: Tell us who you are:

Step One: Tell us who you are.	
Exhibiting Company Name	Booth #
Onsite Contact	Onsite Cell Phone #
For liability reasons, only shipments for which material handling dray storage services.	age charges have been paid to Shepard will be eligible for Shepard
All packages must be properly packed & labeled. Shepard Expositio package or container, whichever is less. No uncrated material will be	·

### **Step Two:** Choose the **Type** of storage to fit your needs

### **Accessible Storage** Use this type when you need to pull items out of storage during the show.

Materials in Accessible Storage will be accessible during the event, but not necessarily by exhibitors. The charge for Accessible Storage is a daily storage fee plus a per hour labor fee each time materials are moved. (\$100.00 Minimum)

(35166)

Per Day

Pallets/Skids \$35.00 35166 1/2 a Trailer \$80.00 35348 Full Trailer \$120.00 35349 Labor ST \$106.25 35087 OT \$159.50 35100 DT \$212.50 35101

For both storage options, there is no charge to return items back to your booth at the end of the event.

Tax\*:

Amount Due: \$

\$

### Secured Storage Use this type only if you do not need your items again until the end of the event.

Materials will be placed into secured storage and will be returned to your booth after the close of the show. The materials will be accessible during the show by Shepard personnel only. A minimum one-hour material handling labor charge at show rates will apply each time material is handled to or from storage. (\$100.00 Minimum).

(35068)

Sq Ft # of Days Total

Sq Ft # of Days Total

Per Sq Ft 0.80

Labor ST \$106.25 35087

OT \$159.50 35100

DT \$212.50 35101

Signature indicates you read and accept the Payment Policy and Terms & Conditions.

Total Onsite Storage: \$

No refunds or exchanges once item has been delivered to your booth.

Cancellations must be received in writing within 48 hours of 1st day of exhibitor move in.

Rental items found and in use in your booth are subject to "Standard" pricing.

Company Name: Booth #











Westin La Paloma Resort & Spa - Tucson, Arizona

October 21 - 23, 2019

**Discount Deadline** 

Please Print

Please Sign

Printed Name

Card Holder Signature

Monday, September 30, 2019

Event Code: P159521019

Connect With email <a href="mailto:phoenix@shepardes.com">phoenix@shepardes.com</a>

Us!

phone (602) 253-1113

fax (602) 253-1114

mail 235 E. Pima Street, Suite

105, Phoenix, AZ 85004

Warehouse Storage is used when you need a place to store your exhibit or product for days, weeks, or even until your next event. Pricing:

Warehouse storage rates are billed \$10.00 per cwt per month (\$100.00 a month minimum charge) 35006 Each shipment returned to the warehouse for storage will be billed \$20.00 per cwt (\$400.00 minimum) 35005 Onsite Material Handling fees do not include transportation or handling to and from the warehouse.

For liability reasons, only shipments for which material handling drayage charges have been paid to Shepard will be eligible for Shepard storage services.

All packages must be properly packed & labeled. Shepard Exposition Services' limit of liability will be \$5.00 per pound or \$500.00 per package or container, whichever is less. No uncrated material will be accepted at the warehouse.

	<b>ne:</b> Tell ting Comp N		You Are	): 						Boo	oth #
C	Onsite Cor	ntact						Onsite	Cell Pho	ne#	
E	Email Add	ress									
How mai	vo: Tell ny pieces	?			J:						
What are	e the dime Length	nsions of Width	•		Crate or Skid?		Length	Width	Height	\/\/oight	Crate or Skid?
Piece 1	Lengui	vvidili	rieigni	vveignt	Crate of Skid?	Piece 7	Lengui	vviditi	rieigni	vveignt	Clate of Skid?
Piece 2						Piece 8					
Piece 3						Piece 9					
Piece 4						Piece 10					
Piece 5						Piece 11					
Piece 6						Piece 12					
From Da	ite				our Items? To tems At The E	nd Of The 9	torage F		ees will con	tinue until s	torage is picked up.
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								Estimate	d Wareh	ouse Stor	age: \$
Signature i	ndicates you	ı read and a	accept the F	Payment Po	licy and Terms & C	onditions.			N	A Tax	*: \$
Storage Ite	ems will not l	oe stored or	released w	ithout a val	id credit card on file	s.				Amount	Due: \$



Westin La Paloma Hotel & Conference Center Tucson, AZ USA October 21-23

# Preferred International Freight Forwarder and Customs Broker

### **Agility Fairs and Events Logistics LLC**

Int'l Tel: 714-617-6675
US Toll Free: 866-298-3422
Contact: Margaret Churchill
E-mail: mchurchill@agility.com
www.agility.com

Quotation & Information Link www.agility.com/en/contact-fairs-events

### International Shipping

As the preferred Freight Forwarder and Customs Broker, Agility Fairs & Events is appointed by the general contractor for the show to handle all international freight. Some of our services include the shipping of international exhibits to the show, completing Customs clearance procedures, delivering to the appointed site handling contractor, and re-exporting the freight at the conclusion of the show. We have designed our services to meet all your international transportation needs.

### How is my shipment cleared through U.S. Customs?

Depending on your needs, we can clear your shipment in one of three ways:

- Permanent Duty-Paid Entry: used for all goods which will remain in the U.S. and will
  not be re-exported. This includes all giveaway items such as brochures and samples.
- Temporary Entry: allows temporary import into the U.S. without paying duties or taxes.
- ATA Carnet: goods are imported without the payment of Customs duties and taxes, but
  may not be given away or sold. All items must be re-exported at the end of the show.

### What documents are needed?

In order to clear the goods, we will need the following documents:

- Single master AWB/BL and separate HAWB/BL for each individual entry in the shipment.
- Commercial invoices in English giving full description and value for each item contained
  in the shipment. The invoice should be issued to your company c/o the exhibition.
   Separate invoices for temporary and permanent items are required.
- Packing list giving weight and dimensions of each package.
   This information may be included on your commercial invoice.
- Customs Power of Attorney and Non Resident Certification forms

When shipping by airfreight, all required documents must accompany the shipment. For ocean freight, the documents should be sent as soon as possible to Agility Fairs & Events in Atlanta. Depending on the commodity and entry type, additional documents may be required.

### What are the Agility Fairs & Events payment terms?

Our terms and conditions require that all transportation services be paid to Agility Fairs & Events Logistics LLC before the show opens. International exhibitors may make credit arrangements through our coordinating offices in their home country. Payment may also be made via wire transfer or credit card. You can get a free estimate of shipping and import charges at www.agility.com/en/contact-fairs-events.

### How do I contact Agility Fairs & Events in my country?

We have Agility Fairs & Events partner offices in most countries. If you do not see your country listed, then please contact Agility Fairs & Events USA, and we will assist you.

### Australia

Agility Fairs & Events 28-32 Sky Road Melbourne Airport VIC 3045 Australia

Contact: Fiona Ostoja Tel: + 61 3 9330 3303 Fax: + 61 3 9330 3337

Email: expoeasy@agility.com

### **Austria**

AMB Logistics GmbH Messeplatz 1 Graz 8010 Austria

Contact: Heimo Schwarzbauer Tel: + 43 316 8088 150

Fax: + 43 316 8088 159

Email: heimo.schwarzbauer@ amb-logistics.at

### Belgium

Schenker Fairs & Exhibitions Vliegveld 756 1820 Steenokkerzeel Belgium

Contact: Selma Demir Tel: +32 2 716 37 86 Fax: +32 2 716 38 55 Email: selma.demir@

dbschenker.com

### **Brazil**

Fulstandig Shows e Eventos Estrada dos Bandeirantes Camorim, 10875

Brazil

Contact: Claudia Almeida Tel: + 55 21 3388 0764 Fax: + 55 21 2434 4070

Email: claudia@fulstandig.com.br

### Canada

Agility Fairs & Events 185 Courtney Park Drive East Suite B, Mississauga Ontario L5T 2T6 Canada

Contact: Paula Collaco Tel: + 1 905 612 7158 Fax: + 1 905 612 7560

Email: pcollaco@agility.com

### China

Agility Fairs & Events Unit 408 Prime Tower No. 22 Chaowai Street Chaoyang District Beijing 100020 P.R. China Contact: Roaddy Lu

Tel: + 86 86 10 8412 8899 x 828

Fax: + 86 10 6588 9165 Email: blu@agility.com

### **Denmark**

Agility A/S Stamholmen 70 DK-2850 Hvidovre Copenhagen Denmark

Contact: Henrik Barth Tel: + 45 32462965 Fax: + 45 32462950

Email: hbarth@agility.com

### **Finland**

Suomen Messulogistiikka Oy Sinimäentie 6 02630 Espoo Finland Contact: David Palomo

Tel: + 358 50 4307 082 Fax: + 358 10 309 6611

Email: David.Palomo@SMLog.fi

### **France**

Expo Plus
2 Rue du Meunier
Zac du Moulin
95700 Roissy en France
France

Contact: Eric Roignant Tel: + 33 1 30 11 93 43 Fax: + 33 7 88 63 82 46

Email: roignant.eric@expo-plus.fr

### Germany

Agility Fairs & Events GmbH Reisholzer Bahnstrasse 41 40599 Duesseldorf

Germany

Contact: Max Trimborn
Tel: + 49 211 9952 0 x243
Fax: + 49 211 9952 259
Email: mtrimborn@agility.com

### **Hong Kong**

Agility Fairs & Events Suite 3001-3, 30/F Skyline Tower 39 Wang Kwong Road Kowloon Bay, Hong Kong Contact: Dick Leung

Tel: +852-2211 8207 / 8852 8207

Fax: + 852-2866-2421 Email: dleung@agility.com

### Indonesia

Agility Fairs & Events Hall E, 1st Fl. Lot 112 Arena Pekan Raya Jl. Benyamin Sueb Jakarta 10620 Indonesia

Contact: Rini Astuti Tel: + 62 21 2664 5170 Fax: + 62 2664 5171

Email: rastuti@agility.com

### Ireland

Interflow Logistics Ltd.
Suite 304, The Crescent Building
Northwood Business Park
Santry, Dublin 9 Ireland
Contact: Niall Thompson
Tel: +353 16 853 845
Fax: +353 64 662 0558
Email: niall@interflow.ie

### Italy

Agility Fairs & Events Strada Vecchia Paullese 5/A Pantigliate, Milan 20090

Italy

Contact: Marco Simone
Tel: + 39 02 269 05324
Fax: + 39 02 269 05208
Email: msimone@agility.com

### Japan

Agility Fairs & Events
7F NO F, Kanda Iwamoto-cho
Building., 8-16 Iwamoto-cho
3-chome, Chiyoda-ku, Tokyo

101-0032, Japan Contact: Tokiko Inaba Tel: + 81 03 5821 4617 Fax: + 81 03 5821 4610

Email: expojapan@agility.com

### Agility Partner Offices continued -

### Korea

Agility Fairs & Events 18F Jangkyo Bldg. (South Gate 1 & 2) #1 Jangkyo-Dong, Jung-Ku Seoul, 100-760

Korea

Contact: Chris Lim Tel: + 82 2 2192 7420 Fax: + 82 2 539 9420

Email: chrislim@agility.com

### Malaysia

Agility Fairs & Events Bukit Jelutong, Shah Alam Selangor Darul Eshan 40150

Malaysia

Contact: Susan Ng Tel: + 60 03 7841 8888 Fax: + 60 03 7957 3295 Email: sng@agility.com

### **Netherlands**

Fairexx BV
De Trompet 2650
1967 DB Heemskerk
Netherlands

Contact: Paul van Zijl Tel: + 31 251 2500 60 Fax: + 31 251 2500 65

Email: paul.van-zijl@fairexx.nl

### **New Zealand**

Agility Fairs & Events 9 Richard Pearse Drive Mangere, P.O. Box 53-071 Auckland, New Zealand

Contact: Selvan Govender Tel: + 64 9 926 4800 / 4857 Fax: + 64 9 926 4899

Email: sgovender@agility.com

### **Portugal**

Agility Fairs & Events Rua Abade Correia da Serra, 112 Senhora da Hora

4460-208 Portugal

Contact: Silvia Eloi Tel: + 351-266 088 642 Fax: + 351-266 088 691 E-mail: seloi@agility.com

### Singapore

Agility Fairs & Events Pte Ltd No.5 Changi North Way 3rd Floor, 498771

Singapore

Contacts: Michael Ng Tel: + 65-6500 0250 Fax: + 65-6214 9592 E-mail: mng@agility.com

### Spain

Agility Logistics SA Av. Ports d'Europa 2 - Zona de Actividades Logísticas (ZAL) 08040, Barcelona Spain

Contact: Belina Flores Tel: + 34 93 2970 857 Fax: + 34 93 2970 839

Email: beflores@agility.com

### Sweden

On-Site Exhibitions AB Norra Gubberogatan 30 S-416 63 Gothenburg

Sweden

Contact: Lena Widman
Tel: + 46 31 707 3070
Fax: + 46 31 707 3075
Email: lena@onsitegroup.se

### Switzerland

Agility Fairs & Events St. Jakobs-Strasse 220 PO Box 4002 Basel Switzerland

Contact: Angela Fawer Tel : + 41 61 316 57 04 Fax : + 41 61 316 56 74 Email: afawer@agility.com

### Taiwan

Agility Fairs & Events / Translink Room 5-2, 5<sup>th</sup> Floor No. 99, Chung Shan N. Rd Sec 2. Taipei 104-48

Taiwan R.O.C. Contact: Frances Lin Tel: + 886 2 2581 1133 Fax: + 886 2 2523 9449

Email: FLinYuKuei@agility.com

### **Thailand**

Agility Fairs & Events 136 Romklao Road Klongsampravej, Ladkrabang Bangkok 10520 Thailand

Contact: Ms. Saowakon Chaisiri Tel: + 66 2 326 3456 x1180

Fax: + 66 2 360 8634

Email: schaisiri@agility.com

### **Turkey**

Agility Fairs & Events Rüzgarlıbahçe mah. Cumhuriyet Cad. Acarlar Is Merkezi F Blok K:2 D:8 Beykoz

Istanbul, Turkey

Contact: Tandogan Ozman Tel: + 90 216 680 16 00 Fax: + 90 216 680 00 45 Email: tozman@agility.com

### **United Arab Emirates**

Agility Fairs & Events Level 15, Office No: 07-08 Sheikh Rashid Tower Dubai World Trade Centre P.O.Box 36683

Dubai, UAE

Contact: Abu Turab Kuvawala Tel: +971-4 813 1485

Mobile: +971-50 554 9926 Email: AKuvawala@agility.com

### **United Kingdom**

Agility Fairs & Events Logistics Ltd.
One Western Gateway
Royal Victoria Dock
London E16 1XL
United Kingdom
Contact: Garcia Newell
Tol: + 44 (0) 207 069 5321

Tel: + 44 (0) 207 069 5321 Fax: + 44 (0) 843 227 2033 Email: gnewell@agility.com

### **Vietnam**

Agility Fairs & Events Co., Ltd. 8th FI – Etown 1 Building 364 Cong Hoa Str . Tan Binh District , Vietnam

Contact: Steven Nguyen Duc Trong

Tel: + 84 8 38132848 / 49 Fax: + 84 8 38122965 Email: Ntrong@agility.com

### 2019 INMR WORLD CONGRESS – Tucson, AZ USA – October 21-23

### Consign all international shipments and corresponding documents as follows:

Consignee: Westin La Paloma Resort & Spa

3800 E. Sunrise Drive Tucson, AZ 85718 USA Notify: "Exhibitor Name" / Booth #

2019 INMR WORLD CONGRESS

c/o Agility Fairs & Events

E-mail: rblumberg@agility.com Tel: 714-617-6675 / Fax: 941-237-5681

### Mark all goods as follows:

"Exhibiting Company Name"
c/o 2019 INMR WORLD CONGRESS
Booth No.
Westin La Paloma Resort & Spa
Tucson, AZ USA
Made in (country of origin)

### Arrival Deadline for air freight to Los Angeles (LAX) airport: October 2

The above deadline is based on delivery to the advance freight warehouse dock by October 11<sup>th</sup>. Please contact Agility Fairs & Events USA for deadlines based on delivery direct to the show site.

**VERY IMPORTANT** - Agility Fairs & Events <u>cannot</u> US Customs clear any shipment coming through any <u>courier</u>, including DHL, UPS, Fedex, etc. All air shipments must travel on an airline air waybill. Be aware that couriers in your home country do not give out accurate U.S. Customs Information.

### The most important steps to take:

### **Preparation:**

- Plan to ship early Advance planning reduces your shipment costs. With increasing security procedures causing delays to and from the United States, it is imperative that you meet the deadlines above. Note that dates above are deadlines, not targets. Arrivals up to 3 weeks before the deadlines are welcome & encouraged. Please notify Agility Fairs USA once arrangements are made.
- ➤ How to ship Choose the method of shipment that works best for your exhibit. Select ocean freight if your schedule allows for up to 6 weeks transit. Choose air freight for a much shorter transit time. Agility cannot clear shipments sent by courier. All international shipments must travel on an airline air waybill. Do not ship via courier service (DHL, UPS, FedEx, etc.).
- Notification You must notify Agility Fairs & Events of the details of your shipment. List Agility Fairs & Events at the above address as the notify party on all shipping documents. All shipping documents must be e-mailed or faxed to Agility Fairs & Events as soon as they're issued. Only then can Agility Fairs & Events clear your shipment through U.S. Customs.

### Details:

- ➤ Labeling and Packing U.S. Customs requires that all goods be permanently marked with their country of origin. Clearly label every piece with your company name, the name of the show and your booth number. Large labels work best. Be sure that your packing materials are adequate protection for both the means of transport and the sensitivity of your goods.
- Wood Packing Materials All wood packaging must be treated and marked. This includes crating, pallets, cases, skids and dunnage. Shipments packed in non-treated and marked wood material will not be permitted entry by US Customs and will be re-exported at the shipper's expense.
- ➤ **Wood Products** Lacey Act regulations ban trade in illegally sourced timber and wood products. Commercial invoices must state country of origin and genus-species of wood items shipped into USA.
- ➤ **Documentation** Prepare a commercial invoice in English with complete descriptions and model/serial numbers. List harmonized tariff (HTS) numbers for each line item on the invoice. Include a packing list with the dimensions, gross and net weights of each package shipped.
- > Insurance Take out adequate insurance to cover the value of your exhibit to and from the show.

Get a free estimate of shipping & import charges at www.aqility.com/en/contact-fairs-events.







Westin La Paloma Resort & Spa - Tucson, Arizona October 21 - 23, 2019

**Discount Deadline** 

Monday, September 30, 2019

Order with complete Payment Authorization and graphics must be received before Discount Deadline date to receive discounted pricing.

Event Code: P159521019

Connect With email phoenix@shepardes.com

Us! phone

phone (602) 253-1113 fax (602) 253-1114

mail 235 É. Pima Street, Suite 105, Phoenix, AZ

85004

Booth and Carpet Cleanir

As the General Service Contractor, Shepard has the exclusive cleaning contract for this show. Other service contractors will not be permitted to provide this service on the show floor.

### **Booth Vacuuming**



### Vacuum Once

Code	Sq Ft	Service	Discount	Regular	Total
47050		0-399 sq. ft	\$0.46	\$0.60	
47051		400-900 sq.ft.	\$0.40	\$0.50	
47052		900+ sq. ft	\$0.40	\$0.50	
Daily Vac	uum				
Code	Sq Ft	Service	Discount	Regular	Total
Code 47055	Sq Ft	Service 0-399 sq. ft	Discount \$1.38	Regular \$1.80	Total
	Sq Ft				Total
47055	Sq Ft	0-399 sq. ft	\$1.38	\$1.80	Total

### Did you know....

Booth carpet is the first product installed on an exhibit floor. While carpet is installed clean, it will get dirty during the move in process due to debris in the air, aisles and other exhibitors. It is always recommended to order a one time vacuuming prior to the show opening.

### Porter Service (includes emptying wastebaskets within the booth every two hours during the show)



	Code	Sq Ft	Service	Discount	Regular	Total
47030 One Tin		One Time Porter	\$0.45	\$0.60		
47031			Daily Porter	\$1.40	\$1.80	

### **Specialty Services**



### Mopping and Carpet Shampooing

Code	Sq Ft	Service	Discount	Regular	Total
47042		Mop One Time	\$0.60	\$0.80	
47022		Mop Daily	\$1.50	\$1.95	
47013		Sham/One Time	\$0.60	\$0.80	
Diselection	/: D	/!!			

### Display Wipe Down (invoiced by man hours)



Code	Hours	Service	ST	ОТ	Total
47043		One Time	\$138.13	\$207.35	
47044		Daily	\$138.13	\$207.35	

If you have any issues at all regarding cleaning during the show, please contact the Service Desk immediately so we can make it right. Please do not wait until the end of the event.

Vacuuming, Porter Service, Mopping, and Shampooing are based on total booth sq ft regardless of area being cleaned.	Minimum order of 100 sq ft.
Signature indicates you read and accept the Payment Policy and Terms & Conditions	Total Cleaning: \$

Signature indicates you read and accept the Payment Policy and Terms & Conditions. No refunds once the service has been performed in your booth.

Cancellations must be received in writing within 48 hours of 1st day of exhibitor move in.

		Τ
8.600%	Tax*:	\$
Amo	unt Due:	\$

Company Name:	Booth #	
_	•	











Westin La Paloma Resort & Spa - Tucson, Arizona October 21 - 23, 2019

**Discount Deadline** 

Monday, September 30, 2019

Order with complete Payment Authorization and graphics must be received before Discount Deadline date to receive discounted pricing.

Event Code: P159521019

Connect With email phoenix@shepardes.com

Us!

phone

(602) 253-1113

fax mail (602) 253-1114

235 E. Pima Street, Suite

105, Phoenix, AZ 85004

### ABANDONED CARPET / FLOOR COVERINGS & DISPLAY MATERIALS

Exhibitors are required to remove all floor coverings and display materials from their exhibit space prior to leaving the facility during move out.

Exhibitors who abandon floor coverings and/or displays, leave large or heavy amounts of trash will be charged labor plus disposal fees for Shepard to remove the materials. The rates for this service are shown below.

Labor and Forklifts will be billed per man hour. Dumpster fees will be billed per amount of space used. All related disposal fees will be added to the payment method on file.

### Labor

Code	Qty	Item	Discount	Regular
68066		ST Labor	138.13	179.55
68067		OT Labor	207.35	269.55
68068		DT Labor	276.25	359.15

### **Forklift**

Code	Qty	Item	Discount	Regular
35028		ST 5k Forklift	302.25	393.00
35039		OT 5k Forklift	378.80	492.50
35067		DT 5k Forklift	454.95	591.50

**Dumpster Fee** 

Code	Qty	Item	Discount	Regular
35330		Per Full Dumpster	575.00	747.50

If you need to dispose of your exhibit, carpet, padding, or other large/heavy materials, please pre-arrange the removal with us!

Signature indicates you read and accept the Payment Policy and Terms & Conditions.  There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing within 14 days prior to first exhibitor move in day.	Total Disposal Fee: 8.600% Tax*: Amount Due:	\$
Rental items found and in use in your booth are subject to "Standard" pricing.		
Company Name:	Booth #	











Westin La Paloma Resort & Spa - Tucson, Arizona October 21 - 23, 2019

**Discount Deadline** 

Code

Qty

Monday, September 30, 2019

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Event Code: P159521019

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phone (602) 253-1113 fax (602) 253-1114

235 E. Pima Street. mail Suite 105, Phoenix, AZ

85004

Item

**Step One**: Choose the carpet to fit your budget Step Two: Check the box of your selected color

**Step Three:** Determine your booth size (length x width = square footage)

# Premium Carpet 28 oz, 100% Ultra cut pile with action back or jute backing

Red (01)	Silver Cloud (18)	Deep Navy (22)	Charcoal (17)	Black (06)	Beige (14)

Discount Regular Amount

46001	Rental/sqft	\$7.35	\$9.55	Rental includes installation and removal of carpet and visqueen. Minimum 100 sq.
46003	Rental 1000+ sqft	\$8.10	\$10.55	ft. required.
46002	Purchase sqft	\$18.05	\$23.45	Minimum 100 sq. ft. is required for purchase carpet. No refunds on cancellations.

# Padding & Visqueen Entice attendees to linger in your space with soft, comfortable padding!

Code	Qty	Item	Discount	Regular	Amount
50009		1/2" Padding	\$1.30	\$1.70	
50008		1" Padding	\$2.60	\$3.40	
50010		Visqueen	\$0.40	\$0.50	

Need something extra special? Check out our Signature Flooring Option Page

# Expo Carpet 13 oz. 2 Options: Regular and Special Cut!

Red (01)	Blue (05)	Tuxedo (50)	Black (06)	Teal (13)	Burgundy (07)

1		Regular Booth Sizes, Great for Inline booths!					Specia	ai Cut, Re	ecommended for Isia	and and lar	ge area ex	Knidits!
	Code	Qty	Item	Discount	Regular	Amount	Code	Qty	Item	Discount	Regular	Amount
I	50255		10' x 10'	\$257.55	\$334.80		50580		0 - 399 sq ft*	\$5.35	\$6.95	
I	50256		10' x 20'	\$480.60	\$624.80		50581		400 - 900 sq ft	\$4.90	\$6.35	
	50257		10' x 30'	\$716.80	\$931.85		50582		900+ sq ft	\$4.50	\$5.85	
I	50258		10' x 40'	\$953.00	\$1,238.90		Order S	Special Cut v	when it is important that	dve lots mate	ch. Rental in	cludes
Variation in dye lot may occur when ordering more than one cut of carpet unless					et unless		•	removal of carpet and v	•			

Prices quoted above include installation and taping of front edge only. All rental carpet is delivered clean to your booth space, but during setup, carpet may become dirty. Please order cleaning service at least once before show opening.

Signature indicates you read and accept the Payment Policy and Terms & Conditions.

ordered as Special Cut Carpet.

There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing within 14 days prior to first exhibitor move in day. No refunds on "Special Cut" carpet once order is placed. Rental items found and in use in your booth are subject to "Regular" pricing.

Total Carpet and Padding: \$ 8.600% Tax\*: Amount Due: \$

Booth # Company Name:











Westin La Paloma Resort & Spa - Tucson, Arizona

October 21 - 23, 2019

**Discount Deadline** Monday, September 30, 2019

Order with complete Payment Authorization must be received before Discount Deadline date to receive discounted pricing.

# Event Code: P159521019

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Us! phone (602) 253-1113

> fax (602) 253-1114 235 E. Pima Street. mail

> > 85004

Suite 105, Phoenix, AZ

# **Regular Skirted Tables**



Skirted tables are skirted on 3 sides, you must order 4th side skirt for all sides to be draped on 6' and 8' tables

to be diaped on a dia o tablee							
Code	Qty.	Color	Size	Discount	Regular	Total	
50042			4'L X 30"H X 24" W	\$143.60	\$186.70		
50046			6'L X 30"H X 24'W	\$176.45	\$229.40		
50050			8'L X 30"H X 24"W	\$223.75	\$290.90		
50043			4'L X 42"H X 24"W	\$174.50	\$226.85		
50047			6'L x 42"H x 24"W	\$223.50	\$290.55		
50051			8'L x 42"H X 24" W	\$262.90	\$341.75		
50052			4th Side 30"	\$87.30	\$113.50		
50171			4th Side 42"	\$87.30	\$113.50		

# Choose drape color (place color code next to order):

Red (01) White (03) Blue (05) Burgundy (07)

Green (02) Gold (04) Black (06) Grey (10) Teal (13)

# **Unskirted Regular Tables**



Table is delivered with plastic sheeting on top

Code	Qty.	Size	Discount	Regular	Total
50040		4'L X 30"H X 24" W	\$102.30	\$133.00	
50044		6'L X 30"H X 24'W	\$122.05	\$158.65	
50048		8'L X 30"H X 24"W	\$143.90	\$187.05	
50041		4'L X 42"H X 24"W	\$115.25	\$149.85	
50045		6'L x 42"H x 24"W	\$143.90	\$187.05	
50049		8'L x 42"H X 24" W	\$160.60	\$208.80	

# Stretch Fabric Table Covers for 6x30" Tables



Code	Qty.	Item	Regular	Total	
50700		White - Fabric Table Cover w/ Table	\$261.75		
50700		Red - Fabric Table Cover w/Table	\$261.75		
50700		Blue - Fabric Table Cover wTable	\$261.75		
50700		Black - Fabric Table Cover w/Table	\$261.75		

Stretch Fabric Table Covers must be ordered 30 days in advance

Includes 6'x30" table

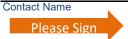
Total Tables: \$ 8.600% Tax\*: \$

Amount Due: \$

Signature indicates you read and accept the Payment Policy and Terms & Conditions.

There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing within 14 days prior to first exhibitor move in day. No refunds or cancellations on Stretch Fabric once order is placed. Rental items found and in use in your booth are subject to "Regular" pricing.

Company Name:	Booth #	









Westin La Paloma Resort & Spa - Tucson, Arizona October 21 - 23, 2019

**Discount Deadline** 

Monday, September 30, 2019

Order with complete Payment Authorization must be received before Discount Deadline date to receive discounted pricing.

Event	Code:	P159	5210	ገ10

Connect With email phoenix@shepardes.com Us!

phone (602) 253-1113 fax (602) 253-1114 235 E. Pima Street. mail

Suite 105, Phoenix, AZ

Discount Regular

\$257.85 \$335.20

\$241.05 \$313.35

8.600% Tax\*:

Amount Due: \$

**Total** 

85004

# **Natural Feel Pedestal**

Maple Top



Code	Qty	Item	Discount Regular	Total
50707		42"H X 36"R	\$328.80 \$427.45	
50706		30"H X 36" R	\$315.40 \$410.00	

Natural Feel tables also have matching chairs and accessories to complete your look!

Item

42"H X 36"R

30"H X 36" R

# **Regular Pedestal**

Gray fleck top



**Side Tables** 18" H X 24"W



Code	Qty	Item	Discount Regular	Total
50030		Rnd 18"H X 24"R	\$121.35 \$157.75	
50031		Sq 18"H X 24" W	\$121.35 \$157.75	

Total Sp Tables: \$

There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing within 14 days prior to first exhibitor move in day.

Rental items found and in use in your booth are subject to "Regular" pricing.

Company Name: Booth#

Code

Qty









Westin La Paloma Resort & Spa - Tucson, Arizona October 21 - 23, 2019

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> > fax (602) 253-1114 235 E. Pima Street. mail

> > > Suite 105, Phoenix, AZ

85004

Chairs and Stools

# Safety First! Chairs and Stools are meant for sitting only. Do not use as a ladder or step stool!

# **Natural Feel**



Code	Qty	Item	Discount	Regular	Total
50705		Natural Feel Stool	\$187.90	\$244.25	
50704		Natural Feel Chair	\$154.35	\$200.65	

Natural Feel chairs and stools also have matching tables and accessories to complete your look!



Code	Qty	Item	Discount	Regular	Total
50024		Padded Stool	\$154.95	\$201.45	
50020		Side Chair	\$93.30	\$121.30	
50021		Arm Chair	\$127.20	\$165.35	

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XX	



Code	Qty	Item	Discount	Regular	Total
51090		Director Stool	\$172.25	\$223.95	
51086		Director Chair	\$96.25	\$125.15	

Total Chairs: \$

Amount Due: \$

Tax\*: \$

8.600%

Signature indicates you read and accept the Payment Policy and Terms & Conditions.

There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing within 14 days prior to first exhibitor move in day.

Rental items found and in use in your booth are subject to "Regular" pricing.

Company Name: Booth#

Please Sign

**Contact Name** 



Contact Email Address







Westin La Paloma Resort & Spa - Tucson, Arizona

October 21 - 23, 2019

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85004

# **Standard Display Accessories**



Code	Qty.	Item	Discount	Regular	Total
50245		Literature Rack	\$190.55	\$247.70	
50094		Floor Easel	\$51.65	\$67.15	
50095		22x28 Sign Holder	\$117.60	\$152.90	
50175		Bag Rack	\$252.35	\$328.05	
50092		Coat Rack	\$89.60	\$116.50	
50093		Garment Rack	\$252.35	\$328.05	



Code	Qty.	Item	Discount	Regular	Total
50236		2'x8' w/legs, each	\$227.45	\$295.70	
50237		2'x8' w/o legs, each	\$170.35	\$221.45	
50242		7-Ball Waterfall	\$15.65	\$20.35	
50104		6" Hooks (12)	\$50.10	\$65.15	

Other accessories available, please contact customer service for more information.

Tack/Pos	terboards	
		The second secon
J.	1	

Code	Qty.	Item	Discount	Regular	Total
50060		4' x 8' Horz.	\$307.95	\$400.35	
50061		4' x 8' Vert.	\$307.95	\$400.35	

Signature indicates you read and accept the Payment Policy and Terms & Conditions.

Total Display Furnishings: \$

There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing within 14 days prior to first exhibitor move in day.

8.600% Tax\*: <u>\$</u>
Amount Due: \$

Rental items found and in use in your booth are subject to "Standard" pricing.

Company Name: Booth #











Showcases & Risers

# 2019 INMR WORLD CONGRESS

Westin La Paloma Resort & Spa - Tucson, Arizona October 21 - 23, 2019

Discount Deadline Monday, September 30, 2019

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Connect With email <a href="mailto:phoenix@shepardes.com">phoenix@shepardes.com</a>

Us! phone (602) 253-1113 fax (602) 253-1114

mail 235 E. Pima Street,

Suite 105, Phoenix, AZ

85004

Safety First! Showcases and Risers are meant for display items only. Do not use as ladders or step stools!

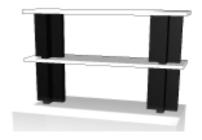
# **Showcases**



Code	Qty	Item	Discount	Regular	Total
50067		4' Full View	\$951.05	\$1,236.35	
50068		6' Full View	\$1,048.90	\$1,363.55	
50069		4' Quarter View	\$951.05	\$1,236.35	
50070		6' Quarter View	\$1,048.90	\$1,363.55	

Regular showcase color is white, call to inquire about other colors

# **Stacking Shelves**



Don't See what you are looking for?
See our "Exhibit Counters" page for custom counters and create something just for you!

Contact an ESS Representative to get started!

.....

Code	Qty	Item	Discount	Regular	Total
50296		4'x12" Display Shelf	\$106.60	\$138.60	
50297		6' x12" Display Shelf	\$132.65	\$172.45	

Each Shelf comes with (2) black bases. They are stackable up to (4) units high. All stacking shelves will be delivered to your booth, it is up to your creativity how you want to stack them.

Wrap your stacking shelves with color to show off your products!

# **Skirting of Exhibitor Equipment**

• • • • • • • • • • • • • • • • • • • •	9 0/
	Red 01
	Green 02
	White 03

Gold 04 Blue 05 Black 06

old 04 Burgundy 07
ue 05 Grey 10
ack 06 Teal 13

Code	Ft	Color	Item	Discount	Regular	Total
50058			Sateen Skirting	19.70	25.60	
Order per linear foot						

Signature indicates you read and accept the Payment Policy and Terms & Conditions.

Total Showcase & Risers: \$

There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing within 14 days prior to first exhibitor move in day.

8.600% Tax\*: <u>\$</u>
Amount Due: \$

Rental items found and in use in your booth are subject to "Regular" pricing.

Company Name: Booth#

Please Sign

**Contact Name** 



Contact Email Address







Drape, Skirting & Misc

# 2019 INMR WORLD CONGRESS

Westin La Paloma Resort & Spa - Tucson, Arizona October 21 - 23, 2019

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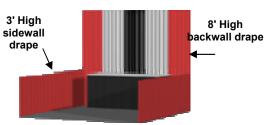
Us!

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mail 235 E. Pima Street, Suite 105, Phoenix, AZ

85004

# **Drapes and Bars**



Drape is per linear foot, 10' minimum order

### Code Qty Color Item Discount Regular Total 50073 8' high drape \$24.15 \$31.40 50074 3' high drape \$17.90 \$23.25 50088 NA 8' upright with base \$33.35 \$43.35 NA 50349 6'-10' cross bar \$22.20 \$28.85 NA 7'-12' crossbar 50348 \$22.20 \$28.85

Red 01	Blue 05	Grey 10
White 03	Black 06	Burgundy 07

Code	Qty	Color	Item	Discount	Regular	Total
50058			Sateen Skirting	\$19.70	\$25.60	

Order per linear foot

# **Skirting of Exhibitor Equipment**

	= qp	
Red 01	Gold 04	Burgundy 07
Green 02	Blue 05	Grey 10
White 03	Black 06	Teal 13

# **Accessories**



Natural Feel accessories also have matching chairs and tables to complete your look!







Code	Qty	Item	Discount	Regular	Total
50709		Natural Feel Flr Lamp	\$167.75	\$218.10	
50710		Natural Feel Tab Lamp	\$120.80	\$157.05	
50708		Natural Feel Recept	\$73.85	\$96.00	
50091		Wastebasket	\$19.00	\$19.00	
50185		Drawing Bowl	\$47.40	\$61.60	
50427		Tensa Stanchion, each	\$106.45	\$138.40	

Signature indicates you read and accept the Payment Policy and Terms & Conditions.

Total Drape and Accessories: \$

There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing within 14 days prior to first exhibitor move in day.

8.600% Tax\*: <u>\$</u>
Amount Due: \$

Rental items found and in use in your booth are subject to "Regular" pricing.

Company Name: Booth#

Please Sign

**Contact Name** 



**Contact Email Address** 

**TRADE SHOW FURNISHINGS 2019** 

# Product Guide











( Shepard





Empower attendees at your next show with functional charging furniture and make searching for wall outlets history. From soft seating and tables to pedestals and lamps, our complete charging collection lets you Power Up the Possibilities.

# Powered Seating

**Please Note:** Client is responsible for providing labor and an electrical power source to the furniture. One 110V power source is required for each charging panel. Two charging units can be daisy chained together. 10A max per charging panel.





# A) NPLCHP Naples Chair, Powered (black vinyl) 36"L 30"D 33.25"H

**B) NPLSOP** Naples Sofa, Powered (black vinyl) 87"L 30"D 33.25"H

C) NPLLOP Naples Loveseat, Powered (black vinyl) 62"L 30"D 33.25"H





### Ventura Powered **Bar Tables**

72.25"L 26.25"D 42"H (silver frame) A) VNTWHT (white top) B) VNTBLK (black top)

# Ventura Powered Café Tables 72.25"L 26.25"D 30"H

(silver frame) C) VNTCBK (black top) **D) VNTCWH** (white top)

# **Sydney Powered Cocktail Tables** 48"L 26"D 18"H (brushed steel) E) C1WP (white) F) C1YP (black)

# Banquettes.

# **MODULAR SYSTEM**

Create round banquettes or custom serpentine seating. The Power Banquette system has three AC and two USB plugs built into the center cone so your client will never be left powerless. Center power



**BNQ417 Full Banquette** 





**BNQTL7 Center Cone** 



**BNQR17 Ottoman Ring** 



**BNQ7 Quarter Curve Ottoman** 



WHT12 Half Bench Ottoman

# Powered Pedestals





(The flip top electrical units rotate 180 degrees, allowing devices to be charged from inside the locked cabinet or on the surface)





(Mobile devices must be compatible with Qi wireless charging pad.)

**Powered Locking Pedestal** A) PDL36W (white) 24"L 24"D 36"H B) PDL42W (white) 24"L 24"D 42"H C) PDL36B (black)

24"L 24"D 36"H D) PDL42B (black) 24"L 24"D 42"H

**Wireless Charging** Table, Powered E) CUBPOW

(white, AC plug-In) 20"L 20"D 18"H

Please Note: Client is responsible for providing labor and an electrical power source to the furniture. One 110V power source is required for each charging panel. Two charging units can be daisy chained together. 10A max per charging panel.

# Powered Tech Desk



Denotes AC and USB charging outlets







# A) TECH3B Tech Desk, Powered w/3 Drawer File Cabinet

(black metal, laminate) 60"L30"D30"H

### B) TECH Tech Desk, Powered

(black metal, laminate) 60"L 30"D 30"H

### C) TECH3 3 Drawer File **Cabinet on Castors**

(black metal, laminate) 16"L20"D28"H

# oft Seatino Create Engaging Booth Environments



# Soft Seating Collections





# **BAJA**

A) BCHWHT Chair (white vinyl) 36"L 30.5"D 28"H

B) BSFWHT Sofa (white vinyl) 86"L 28"D 30"H

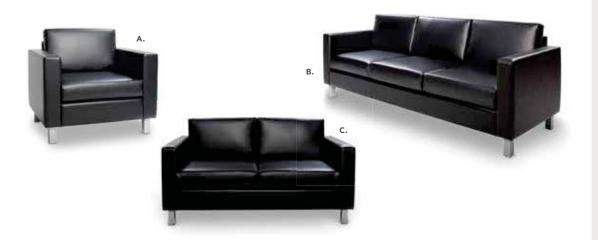
C) BLVWHT Loveseat (white vinyl) 61"L 30.5"D 28"H



# **FAIRFAX**

A) FAIRSW Sofa (white vinyl, brushed metal) 62"L 26"D 30"H

B) FAIRCW Chair (white vinyl, brushed metal) 27"L 26"D 30"H



# **NAPLES**

A) NPLCHR Chair (black vinyl) 36"L 30"D 33.25"H **NPLCHP** (Powered)

B) NPLSOF Sofa (black vinyl) 87"L 30"D 33.25"H NPLSOP (Powered)

C) NPLLOV Loveseat (black vinyl) 62"L 30"D 33.25"H NPLLOP (Powered)



# Munich lollection

HDG4FT Boxwood Hedge, 4' 46"L9"D47"H



26"L 27"D 28.5"H

# Soft Seating Collections



# **ALLEGRO**

A) CHR002 Chair (blue fabric) 36"L 34.5"D 30"H B) SFA002 Sofa (blue fabric) 73"L34.5"D30"H

# **TANGIERS**

A) TANSOF Sofa (beige textured) 78"L 37"D 36"H B) TANCHR Chair (beige textured) 34"L 37"D 36"H C) TANLOV Loveseat (beige textured) 57.5"L 37"D 37"H

# **KEY LARGO**

A) KEYCHR Chair (black fabric) 35"L 35"D 34"H B) KEYLOV Loveseat (black fabric) 57"L 35"D 34"H C) KEYSOF Sofa (black fabric) 79"L 35"D 34"H

# SOUTH **BEACH**

(platinum suede) A) SO1 Sofa 69"L 29"D 33"H B) OTS Ottoman 25"L 31"D 18"H C) SO2 Sofa Sectional 3pc. 152"L 40"D 33"H

# accent Chairs





# Accent Chairs











22.5"L 27"D 28.5"H E) HOPCH **Hopi Chair** 

(gray fabric)

(white vinyl, brushed metal) 27"L 26"D 30"H D) MNCHCH **Munich Armless Chair** 

**Madrid Chair** A) BCW (white vinyl) 30"L30"D31"H B) OCH (black vinyl) 30"L 30"D 31"H C) FAIRCW Fairfax Chair

(gray linen) 21"L 25"D 34"H F) PROGB

Pro Executive **Guest Chair** (black vinyl) 24"L 22"D 36"H

# Meeting & Stage Chairs

E.







Marina Chair 17.5"L 19.5"D 35"H A) MARCBK (black vinyl) B) MARCBR (brown fabric) C) MARCWH (white vinyl)







**Meeting Chair** 25.5"L 23.5"D 34"H **D) OCMESP** (espresso vinyl) E) OCMTAU (taupe fabric) **F) OCMWHT** (white vinyl)



B) 30MAHC **Madison Hydraulic** Café Table



# **LAGUNA**

C) LMCHR Chair

D) 30WHHC **Round Café Table** 





# **MARINA** 17.5"L 19.5"D 35"H

A) MARCWH (white vinyl) B) MARCBK (black vinyl) C) MARCBR (brown fabric)

**D) MARCBE** (ocean blue fabric) E) MARCRD (red fabric)











# Styles & Shapes



















### A) CS8 Berlin Chair (black, white) 18"L 22"D 32"H

B) CS4 Syntax Chair (black, chrome) 23"L 19"D 32.25"H

C) XCHR **Christopher Chair** (white vinyl, chrome) 17"L 19"D 35"H

D) SC3 Brewer Chair (onyx, black) 20"L 20"D 32"H

E) XC6 Altura Guest Chair (black crepe) 25"L 20"D 34"H

F) RSTDIN Rustique Chair w/arms (gunmetal) 20"L 18"D 31"H

G) SC10 Razor Armless Chair (white) 15.38"L 15.5"D 30.5"H

H) BLDCSB **Blade Chair** (sky blue) 20.5"L 19"D 30.5"H

I) BLDCRD Blade Chair (red) 20.5"L 19"D 30.5"H

# Mix & Ma

Create the ultimate seating configuration. Choose from a variety of shapes and sizes to design the perfect look.

J) LUCHCL Lucent Chair (frosted, acrylic) 19.5"L 19.75"D 32.5"H

K) DUET Duet Chair (black, chrome) 21"L 23"D 33"H





# Styles & Shapes







**Beverly Bench** 

fabric)

F) BVLYLN (linen fabric) **G) BVLYBN** (brown fabric)



# H) WHT12 Half Bench (white vinyl) 39"L 22"D 18"H



J) END02W (white) **ENDLESS Curved** 60.5"L 37.5"D 15"H K) END01B (black)

L) END01W (white)



# M) BNQ7 Quarter Curve

(white vinyl) 53"L 22"D 18"H

# N) BNQR17 Ring

(4 ottoman seats) (white vinyl) 72"RND 18"H

# O) SAL Sally Stool (white)

12" Round 17"H P) CUBL20 Edge

# **LED Cube** (white plastic)

19"L 19"D 19"H A/C power only

# Q) REGBEN **Regis Bench** (brushed metal) 47"L 15.5"D 16"H























# Marche Swivel

















# **Marche Swivel Ottomans**

17"RND 18"H

A) MAR001 (white vinyl) B) MAR005 (red fabric) C) MAR009

(pear yelllow fabric)

D) MAR007 (plum fabric) E) MAR010 (blue fabric)

F) MAR002 (gray fabric) G) MAR006

(rose quartz fabric)

H) MAR003 (linen fabric) I) MAR004

(raspberry fabric) J) MAR008

(meadow green fabric) K) MAR011 (orange fabric)

# Accent Tables





# Styles & Shapes Available in Power А. 🙆

# **Sydney Cocktail Tables**

(brushed steel) 48"L 26"D 18"H

A) C1W (white)

C1WP (Powered) B) C1Y (black)

C1YP (Powered)

C) SYDBEC (blue)

**D) SYDWDC** (wood)

# **Sydney End Tables**

27"L 23"D 22"H

E) E1W (white)

F) E1Y (black)

**G) SYDBEE** (blue)

H) SYDWDE (wood)

# **Regis Tables**

(brushed metal)

I) REGBEN Bench Table

47"L 15.5"D 16"H J) REGOTT End Table

# 16"L 15.5"D 16.5"H Silverado Tables

(glass, chrome)

K) E1E End Table

24" Round 22"H

L) C1E Cocktail Table 36" Round 17"H

# **Oliver Tables**

(walnut finish)

M) EOLI End Table

22" Round 22"H

N) COLI Cocktail Table

47"L27"D 19"H

# **Rustic Tables**

(wood)

O) ETBL E-Table

21"L 15.5"D 27.5"H

P) TMBTBL Timber Table

16" Round 17"H

# **Aura Round Table**

Q) AURA

(white metal)

15" Round 22"H

# **Edge LED Cube Table** R) CUBTBL

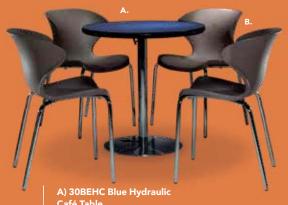
(plexi top, white plastic) 19"L 19"D 19"H

A/C power only

# Wireless Charging Table, Powered S) CUBPOW

(white, AC plug-In) 20"L 20"D 18"H

# Café Tables



# A) 30MAHC Madison Hydraulic Café Table

# B) MALGRN Malba Chair

**HDG7FT** 

Boxwood Hedge, 7'

Café Table

# B) MALGRY Malba Chair



# 30" Round Café Tables Standard Black Base

A) 30WDBC (wood top)

**B) ZTB** (red top)

# **Hydraulic Chrome Base**

C) 30WHHC (white top)
D) 30STHC (silver textured)

# E) CS4 Syntax Chair



# Customize and Create

Choose your base, black or chrome, then pick a color that suits your design.



MAPLE WHITE LAMINATE

RED



SILVER TEXTURED



GRAPHITE NEBULA





MADISON/GRAY ACAJOU WOOD LAMINATE









BLUE LAMINATE













Café Tables Standard Black Base 30" RND 29"H

**A) ZTG** (silver textured)

**B) ZTJ** (graphite nebula) C) ZTK (maple) **D) 30WH29** (white) E) ZTA (Madison/ gray acajou)

F) 30BEBC (blue)

G) 30WDBC (wood) 36" RND 29"H H) ZTQ (white) I) **ZTN** (graphite nebula) J) ZTP (maple)

Hydraulic Chrome Base 30" RND 29"H K) 30GRHC (graphite nebula) L) 30MTHC (maple) M) 30BRHC (red) N) 30BEHC (blue)

O) 30WDHC (wood) 36" RND 29"H P) 36WTHC (white) **Q) 36GRHC** (graphite nebula)

R) 36MTHC (maple)







# Mix & Mat

Create the ultimate look. Choose from a wide variety of colorful group seating options for the perfect style.

> S) ZENCHR Zenith Chair (white, chrome) 18.25"L 22"D 32"H **T) BLDCRD Blade Chair** (red) 20.5"L 19"D 30.5"H



# Bartables



# Customize and Create

Choose your base, black or chrome, then pick a color that suits your design.



BLUE LAMINATE

WHITE LAMINATE



SILVER TEXTURED





MADISON/GRAY ACAJOU WOOD LAMINATE









RED



















**Bar Tables** Standard Black Base 30" RND 42"H

A) VTJ (graphite nebula)

B) VTK (maple) C) VTG (silver textured) **D) VTB** (red) **E) 30WH42** (white) F) VTA (Madison/

gray acajou) G) 30BEBB (blue) H) 30WDBB (wood) 36" RND 42"H I) VTW (white) **J) VTN** (graphite nebula) K) VTP (maple)

Hydraulic Chrome Base 30" RND 45"H

L) 30GRHB (graphite nebula) M) 30MTHB (maple)

N) 30STHB (silver textured) O) 30BRHB (red)

P) 30BEHB (blue) Q) 30WDHB (wood)

36" RND 45"H

R) 36WTHB (white)

S) 36GRHB (graphite nebula)

T) 36MTHB (maple)









Choose from a wide variety of table tops and colors for the perfect look.

U) 30MAHB 30" Round Bar Table w/ Hydraulic Chrome Base (Madison/gray acajou) 30" RND 45"H

V) ZENBAR Zenith Barstool (white, chrome) 19"L 20"D 44"H





# Styles & Shapes



**Apex Barstools** 21"L 21"D 33"H

A) APS08 (black vinyl

B) APS59 (red vinyl)

C) APS75 (white vinyl) **D) APS12** (blue ultra suede)

# **Zoey Barstools**

15"L 16"D 30-34.75"H E) BS002 (white, chrome) F) BS003 (black, chrome)

### **Banana Barstools**

21"L 22"D 41.75"H G) BSS (black, chrome) H) BST (white, chrome)

# I) BSC Oslo Barstool

(white) 17"L 20"D 45"H

# J) XBAR Christopher Barstool

(white vinyl, chrome)

# 19"L 15"D 41"H K) BS001 Shark Barstool

(white, chrome) 22"L 19"D 34-44"H

### L) BSR Syntax Barstool (black, chrome)

23"L 19"D 43.25"H

### M) ZENBAR Zenith Barstool

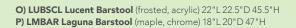
(white, chrome) 19"L 20"D 44"H

# N) RSTSTL Rustique

Barstool (gunmetal) 13"L 13"D 30"H















# Styles & Shapes



# EXECUTIVE Seatino





**TASKST** (black fabric) 27.5"L 27.5"D 32.75"-40.25"H



Pro Executive Mid Back Chair

A) PROMID (white vinyl)
B) PROMDB (black vinyl)
Adjustable height





Denotes AC and USB charging outlets



# Powered Tables

Choose from Powered, Solid or Grommet Hole Table Tops.



/entura

# Ventura Powered **Bar Tables**

(silver frame) 72.25"L 26.25"D 42"H

A) VNTBLK (black top) **VNTWHT** (white top)

### Ventura Communal **Bar Tables**

(silver frame) 72.25"L 26.25"D 42"H

Maple Top B) VNTMNP (solid)

**VNTBMW** (grommets) White Top C) VNTBWW (grommets)

**VNTWNP** (solid) Black Top **VNTBNP** (solid)

### Ventura Powered Café Tables

72.25"L 26.25"D 30"H

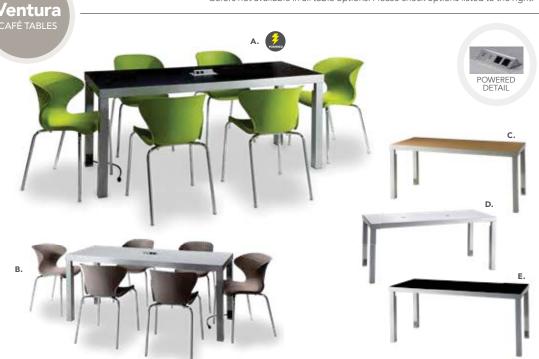
(silver frame) A) VNTCBK (black top) B) VNTCWH (white top)

Ventura Communal Café Tables (silver frame) 72.25"L 26.25"D 30"H

Maple Top C) VNTCMN (solid) VNTCMW (grommets)

White Top D) VNTCWW (grommets) VNTCWN (solid)

Black Top E) VNTCBN (solid)



# <u>-</u>ssentials



# **MADISON**

A) JD8 Madison Executive Desk B) CR8 Madison Credenza (gray acajou) 60" L 20" D 29" H

C) TASKST Task Stool 27.5"L 27.5"D 32.75"-40.25"H Adjustable D) PROEXE Pro Executive **High Back Chair** 



# TECH POWERED DESK





A) TECH3B Tech Desk, Powered, w/3 Drawer File Cabinet (black metal, laminate)

60"L 30"D 30"H B) TECH Tech Desk, Powered

(black metal, laminate) 60"L 30"D 30"H

C) TECH3 3 Drawer File **Cabinet on Castors** (black metal, laminate) 16"L 20"D 28"H





# LIGHTING & PRODUCT DISPLAY







# **ACCENT LAMPS**

**Mason Lamps** (brushed silver) A) LA15 Floor Lamp 18" RND 55"H B) LA14 Table Lamp 16" RND 26"H

# **SHELVING**

C) PSHCCS **Posh Shelving** (chrome, acrylic) 36"L 18"D 72"H D) BC8 **Madison Bookcase** (gray acajou) 36"L 12"D 72"H

# -ssentials



# Midtown Powered Counter



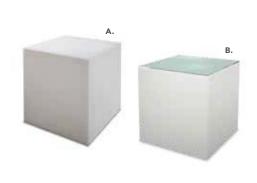
Metallic pewter gray curved bar with taupe-colored glass top features locking cabinet for storage and two shelves.



Midtown Bar 60"L 18"D 42"H (pewter/glass) A) MTBUUL (unlighted) B) MTBLPI (lighted with plug-in)

**Apex Barstool** C) APS12 (blue ultra suede) 21"L 21"D 33"H

# **LIGHTED & GREENERY PRODUCTS**



LED light available in white, red, green, blue and rolling color.

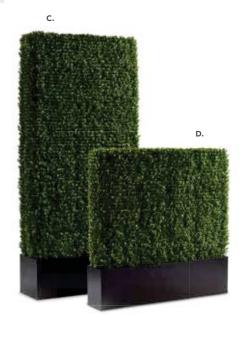












A) CUBL20 Edge LED Cube Ottoman

(white plastic) 19"L 19"D 19"H A/C power only

B) CUBTBL Edge LED **Cube Table** 

(plexi top, white plastic) 19"L 19"D 19"H A/C power only

C) HDG7FT Boxwood Hedge, 7' 36.5"L 12"D 84"H D) HDG4FT Boxwood Hedge, 4' 46"L9"D47"H







Westin La Paloma Resort & Spa - Tucson, Arizona October 21 - 23, 2019

**Discount Deadline** 

Monday, September 30, 2019

Order with complete Payment Authorization must be received before Discount Deadline date to receive discounted pricing.

# **Cocktail Tables**

Qty.	Item	Discount	Regular	Amount
	C1E-Silverado	\$369.40	\$480.20	
	ALC100-Alondra, Glass/Chrome	\$445.30	\$578.90	
	ALC200-Alondra, Wood/Chrome	\$445.30	\$578.90	
	C1FWB-Geo, Wood/Black	\$389.60	\$506.50	
	C1C-Geo Rect., Glass/Chrome	\$333.95	\$434.15	
	COLI - Oliver Cocktail Table	\$318.80	\$414.45	
	C1W-Sydney, White	\$374.45	\$486.80	
	C1WP-Sydney White, Powered!	\$475.65	\$618.35	
	C1Y-Sydney, Black	\$374.45	\$486.80	
	C1YP-Sydney Black, Powered!	\$475.65	\$618.35	
	REGBEN-Regis Bench Table	\$382.05	\$496.65	
	SYDBEC-Sydney Cocktail Table	\$379.50	\$493.35	
	SYDWDC-Sydney Cocktail Table	\$345.00	\$448.50	

# **Occasional End Tables**

Qty.	Item	Discount	Regular	Amount
	E1E-Silverado	\$351.65	\$457.15	
	ALE100-Alondra, Glass/Chrome	\$321.30	\$417.70	
	ALE200-Alondra, Wood/Chrome	\$321.30	\$417.70	
	E1FWB-Geo, Wood/Black	\$339.00	\$440.70	
	E1C-Geo, Glass/Chrome	\$328.90	\$427.55	
	EOLI-Oliver End Table	\$283.35	\$368.35	
	E1W-Sydney, White	\$339.00	\$440.70	
	E1Y-Sydney, Black	\$339.00	\$440.70	
	CUBTBL-Edge LED Cube	\$263.10	\$342.05	
	AURA End Table	\$192.30	\$250.00	
	ETBL-E Table, Wood	\$237.80	\$309.15	
	TMBTBL Timber Table, Wood	\$227.70	\$296.00	
	REGOTT-Regis End Table	\$280.85	\$365.10	
	CUBPOW-Wireless Chrg Tbl, Powered!	\$572.70	\$744.50	
	SYDBEE - Sydney End Table	\$333.50	\$433.55	
	SYDWDE-Sydney End Table	\$333.50	\$433.55	

Signature indicates you read and accept the Payment Policy and Terms & Conditions.

Total Exec Tables Furnishings: \$

There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing within 14 days prior to first exhibitor move in day.

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Company Name: Booth#

Contact Name

Please Sign



Event Code: P159521019

Connect With email <a href="mailto:phoenix@shepardes.com">phoenix@shepardes.com</a>

Us!

phone (602) 253-1113 fax (602) 253-1114 mail 235 E. Pima Street,

Suite 105, Phoenix, AZ

85004

Cocktall & Occasional Table

Tax\*: \$

Amount Due: \$

8.600%







Westin La Paloma Resort & Spa - Tucson, Arizona October 21 - 23, 2019

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Us! phone (602) 253-1113

fax (602) 253-1114 mail 235 E. Pima Street,

Suite 105, Phoenix, AZ

Regular

\$697.25

\$697.25

\$697.25

\$697.25

\$697.25

\$697.25

\$697.25

**#**000 05

Discount Regular

Φ047.0F

85004

Ottoma

**Amount** 

**Amount** 

**Styles and Shapes** 

**Beverly Bench** 

Qty.	Item	Discount	Regular	Amount	Qty.	Item	Discount	F
	END02B-Square, Black Leather	\$349.15	\$453.90			BVLYBK Bev Bench Black Vinyl	\$536.35	\$
	END02W-Square, White Leather	\$349.15	\$453.90			BVLYBN Bev Bench Brown Fabric	\$536.35	\$
	END01B-Curved, Black Leather	\$556.60	\$723.60			BVLYGR Bev Bench Grey Fabric	\$536.35	\$
	END01W-Curved, White Leather	\$556.60	\$723.60			BVLYLN Bev Bench Linen Fabric	\$536.35	\$
	SAL Sally Stool	\$121.45	\$157.90			BVLYOB Bev Bench Ocean Fabric	\$536.35	\$
	CUBL20-Edge Lighted Cube	\$263.10	\$342.05			BVLYRD Bev Bench Red Fabric	\$536.35	\$
	WHT12-Half Bench, White Vinyl	\$500.95	\$651.25			BVLYWH Bev Bench White Vinyl	\$536.35	\$
	BNQ7-Quarter Curve, White Vinyl	\$655.25	\$851.85					
	BNQR17-Ottoman Ring, White Vinyl	\$2,347.85	\$3,052.20					
	REGBEN Regis Bench, Brushed Metal	\$382.05	\$496.65					

**Marche Swivel** 

				MAR010-Marche Swivel, Blue	\$247.95	\$322.35
				MAR002-Marche Swivel, Grey	\$247.95	\$322.35
				MAR003-Marche Swivel, Linen	\$247.95	\$322.35
Item	Discount	Regular	Amount	MAR008-Marche Swivel, Mdw Grn	\$247.95	\$322.35
ube, Green	\$187.20	\$243.35		MAR009, Marche Swivel, Pear	\$247.95	\$322.35
ube, Blue	\$187.20	\$243.35		MAR007-Marche Swivel, Plum	\$247.95	\$322.35
ube, Pink	\$187.20	\$243.35		MAR004-Marche Swivel, Raspberry	\$247.95	\$322.35
ube, Red	\$187.20	\$243.35		MAR005-Marche Swivel, Red	\$247.95	\$322.35
ube, Yellow	\$187.20	\$243.35		MAR006-Marche Swivel, Rose Qtz	\$247.95	\$322.35
ube, Gold/Bronze	\$187.20	\$243.35		MAR001-Marche Swivel, White	\$247.95	\$322.35
ube, Champagne	\$187.20	\$243.35				
ube, Orange	\$187.20	\$243.35				
ube, White Wtrproof	\$187.20	\$243.35				
ube, Black Wtrproof	\$187.20	\$243.35				
֡֡֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜	ube, Green ube, Blue ube, Pink ube, Red ube, Yellow ube, Gold/Bronze ube, Champagne ube, Orange ube, White Wtrproof	Jube, Green       \$187.20         Jube, Blue       \$187.20         Jube, Pink       \$187.20         Jube, Red       \$187.20         Jube, Yellow       \$187.20         Jube, Gold/Bronze       \$187.20         Jube, Champagne       \$187.20         Jube, Orange       \$187.20         Jube, White Wtrproof       \$187.20	Libe, Green \$187.20 \$243.35 Libe, Blue \$187.20 \$243.35 Libe, Pink \$187.20 \$243.35 Libe, Pink \$187.20 \$243.35 Libe, Red \$187.20 \$243.35 Libe, Yellow \$187.20 \$243.35 Libe, Gold/Bronze \$187.20 \$243.35 Libe, Champagne \$187.20 \$243.35 Libe, Orange \$187.20 \$243.35 Libe, White Wtrproof \$187.20 \$243.35 Libe, White	Libe, Green \$187.20 \$243.35 Libe, Blue \$187.20 \$243.35 Libe, Pink \$187.20 \$243.35 Libe, Pink \$187.20 \$243.35 Libe, Red \$187.20 \$243.35 Libe, Yellow \$187.20 \$243.35 Libe, Gold/Bronze \$187.20 \$243.35 Libe, Champagne \$187.20 \$243.35 Libe, Orange \$187.20 \$243.35 Libe, White Wtrproof \$187.20 \$243.35 Libe, White Wtrproof \$187.20 \$243.35 Libe, White Wtrproof \$187.20 \$243.35	MAR002-Marche Swivel, Grey   MAR003-Marche Swivel, Linen   MAR003-Marche Swivel, Linen   MAR003-Marche Swivel, Linen   MAR008-Marche Swivel, Mdw Grn   MAR009, Marche Swivel, Pear   MAR009, Marche Swivel, Pear   MAR007-Marche Swivel, Pear   MAR007-Marche Swivel, Plum   MAR004-Marche Swivel, Raspberry   MAR004-Marche Swivel, Raspberry   MAR005-Marche Swivel, Red   MAR005-Marche Swivel, Red   MAR005-Marche Swivel, Red   MAR006-Marche Swivel, Rose Qtz   MAR006-Marche Swivel, Rose Qtz   MAR006-Marche Swivel, White   MAR001-Marche Swivel, White	MAR002-Marche Swivel, Grey   \$247.95     MAR003-Marche Swivel, Linen   \$247.95     MAR003-Marche Swivel, Linen   \$247.95     MAR003-Marche Swivel, Mdw Grn   \$247.95     MAR008-Marche Swivel, Mdw Grn   \$247.95     MAR009, Marche Swivel, Pear   \$247.95     MAR009, Marche Swivel, Pear   \$247.95     MAR007-Marche Swivel, Plum   \$247.95     MAR007-Marche Swivel, Raspberry   \$247.95     MAR008-Marche Swivel, Pear   \$247.95     MAR008-Marche Swivel, Pear   \$247.95     MAR008-Marche Swivel, Plum   \$247.95     MAR008-Marche Swivel, Raspberry   \$247.95     MAR008-Marche Swivel, Plum   \$247.95     MAR008-Marche Swivel, Raspberry   \$247.95     MAR08-Marche Swivel, Raspberr

Qty.

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\$187.20 \$243.35

\$243.35

\$243.35

\$187.20

\$187.20

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Company Name:

Total Ottomans: \$
8.600% Tax\*: \$
Amount Due: \$

Booth#

Contact Name

Card Holder Signature

Contact Email Address



VIB11 Vibe Cube, Steel Blue Vinyl

VIB12 Vibe Cube, Silver Vinyl

Vibe13-Vibe Cube, Purple Vinyl







Westin La Paloma Resort & Spa - Tucson, Arizona October 21 - 23, 2019

Discount Deadline

Monday, September 30, 2019

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mail

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235 E. Pima Street, Suite 105, Phoenix, AZ

85004

	as and Sectionals				Accent Chairs			
Qty.	Item	Discount	Regular	Amount	Qty. Item	Discount	Regular	Amount
	MNCHSC Munich Sectional, 3 pc	\$2,471.80	\$3,213.35		SWAN-Swanson Swivel, White Vinyl	\$475.65	\$618.35	
	SFA002- Allegro Sofa	\$931.05	\$1,210.35		OCB-Key West Tub, Black	\$528.75	\$687.40	
	NPLSOF-Naples Sofa, Black Vinyl	\$1,113.20	\$1,447.15		BCW-Madrid Chair, White	\$994.30	\$1,292.60	
	SO2-3pc. South Beach, P. Suede	\$2,122.65	\$2,759.45		LABREA-La Brea Swivel Chair	\$546.50	\$710.45	
	TANSOF-Tangiers Sofa, Beige	\$882.95	\$1,147.85		HOPCH-Hopi Chair, Grey Linen	\$318.80	\$414.45	
	KEYSOF-Key Largo Sofa	\$629.95	\$818.95		MNCHCC Munich Corner Chair	\$751.40	\$976.80	
	FAIRSW-Fairfax Sofa	\$635.05	\$825.55		MNCHCH Munich Armless Chair	\$619.85	\$805.80	
	S01- South Beach Sofa, P.Suede	\$882.95	\$1,147.85		OCH Madrid Chair, Black	\$994.30	\$1,292.60	
	BSFWHT-Baja Sofa	\$1,127.00	\$1,465.10		WENCHA-Wentworth Chair	\$437.00	\$568.10	
Lov	Loveseats							
Qty.	Item	Discount	Regular	Amount	Meeting Chairs			
	KEYLOV-Key Largo Loveseat	\$488.30	\$634.80		Qty. Item	Discount	Regular	Amount
	HOPLV-Hopi Loveseat, Grey Linen	\$495.90	\$644.65		OCMTAU-Meeting Chair, Taupe	\$364.30	\$473.60	
	TANLOV Tangiers Loveseat	\$920.90	\$1,197.15		OCMWHT-Meeting Chair, White	\$333.95	\$434.15	
	BLVWHT Baja Loveseat White Vinyl	\$1,060.05	\$1,378.05		OCMESP-Meeting Chair, Expresso	\$369.40	\$480.20	
	MNCHLV- Munich Armless Loveseat	\$1,100.55	\$1,430.70					
	NPLLOV- Naples Loveseat, Blk Vinyl	\$936.10	\$1,216.95		Modular System			
Clu	b Chairs				Qty. Item	Discount	Regular	Amount
Qty.	Item	Discount	Regular	Amount	BNQ417-Full Banquette-Powered!	\$3,053.70	\$3,969.80	
	BCHWHT Baja Chair, White Vinyl	\$723.60	\$940.70		BNQR17-Ottoman Ring, White Vinyl	\$2,347.85	\$3,052.20	
	NPLCHR-Naples Chair, Black Vinyl	\$776.70	\$1,009.70		BNQ7-Quarter Curve, White Vinyl	\$655.25	\$851.85	
	TANCHR-Tangiers Chair, Beige	\$574.30	\$746.60		BNQTL7- Center Cone, White Vinyl	\$963.95	\$1,253.15	
	CHR002-Allegro Chair	\$652.75	\$848.60		WHT12-Half Bench, White Vinyl	\$500.95	\$651.25	
	KEYCHR-Key Largo Chair	\$417.45	\$542.70		OTS-South Beach Wedge	\$422.50	\$549.25	

# **Powered Seating**

FAIRCW-Fairfax Chair

Qty.	Item	Discount	Regular	Amount
	CHRPWR- Roma Chair, powered	\$842.50	\$1,095.25	
	SFAPWR-Roma Sofa, powered	\$1,356.10	\$1,762.95	
	NPLCHP-Naples Chair, powered	\$842.50	\$1,095.25	
	NPLSOP-Naples Sofa, powered	\$1,356.10	\$1,762.95	
	NPLLOP-Naples Loveseat, powered	\$1,166.35	\$1,516.25	

Get some extra time with your customers as they sit, relax, and charge their mobile devices in your booth!

Signature indicates you read and accept the Payment Policy and Terms & Conditions.

There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing within 14 days prior to first exhibitor move in day.

\$457.95 \$595.35

Rental items found and in use in your booth are subject to "Regular" pricing.

Booth#

8.600%

Total Soft Seating: \$

Amount Due: \$

Tax\*: \$

Please Sign

Company Name:

**Contact Name** 









Westin La Paloma Resort & Spa - Tucson, Arizona October 21 - 23, 2019

**Discount Deadline** 

**Conference Tables** 

Monday, September 30, 2019

Order with complete Payment Authorization must be received before Discount Deadline date to receive discounted pricing.

Event Code: P159521019

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Us! <a href="mailto:phoenix@shepardes.com">phoenix@shepardes.com</a>

**Group & Guest Seating** 

phone (602) 253-1113 fax (602) 253-1114 mail 235 E. Pima Street.

Suite 105, Phoenix, AZ

85004

Conference Tables Group Seating

Item Item Qty. Discount Regular Amount Qty. Discount Regular **Amount** CF2-Geo Table, Black \$599.60 \$779.50 Duet-Black, Chrome \$86.00 \$111.80 CE1-Geo Table, Sq. Chrome \$422.50 RSTDIN-Rustique w/ arms, Gunmetal \$549.25 \$174.55 \$226.90 CF1-Geo Table, Sq. Black \$422.50 \$549.25 CS8-Berlin Chair, Black \$169.50 \$220.35 CE2-Geo Table, Chrome \$599.60 \$779.50 XCHR-Christopher Chr, White Vinyl \$139.15 \$180.90 CB2-6' Graphite Table \$629.95 \$818.95 SC10 Razor Chair \$103.75 \$134.90 CB3-8' Graphite Table \$741.30 \$963.70 SC3-Brewer Chair, Onyx \$232.75 \$302.60 CB1-42" Round, Graphite Nebula \$511.05 \$664.35 XC6-Altura Guest Chair \$409.85 \$532.80 \$741.30 \$963.70 C508GR-8', Granite LMCHR-Laguna Chair, Maple/Chrome \$197.35 \$256.55 CT10GR-10', Granite \$1,113.20 \$1,447.15 MALGRY-Malba Chair, Grey \$151.80 \$197.35 CT06GR-6', Granite MALGRN-Malba Chair, Green \$151.80 \$629.95 \$818.95 \$197.35 **PWRUSB-Powered Table Module** \$101.20 \$131.55 CS4-Syntax Chair, Black/Chrome \$275.75 \$358.50 CB8-42" Round Madison, Grey \$230.25 \$299.35 ZENCHR-Zenith Chair-White/Chrome \$222.65 \$289.45 MADC10-10' Madison, Grey \$1,277.65 \$1,660.95 BLDCRD-Blade Chair \$89.70 \$116.60 MADC05-5' Madison, Grey \$640.10 \$832.15 **BLDCSB-Blade Chair** \$89.70 \$116.60 MADC08-8' Madison, Grey \$1,277.65 \$1,660.95 LUCHCL-Lucent Chair \$241.50 \$313.95 CONF42-42" Round, White lam \$511.05 \$664.35 \$195.50 \$254.15 MARCBE-Marina Chair, Ocn Blue 36ATO Atomic 36" Round, Glass \$422.50 \$549.25 MARCBK-Marina Chair, Black Vnyl \$195.50 \$254.15 42ATO Atomic 42" Round, Glass \$195.50 \$254.15 \$422.50 \$549.25 MARCBR-Marina Chair, Brown MARCRD-Marina Chair, Red \$195.50 \$254.15 **Executive Seating** MARCWH-Marina Chair, White Vnyl \$195.50 \$254.15 Item Discount Regular Qty. Amount TASKST-Task Stool \$195.50 \$254.15 PROEXE-Pro Executive Chair 493.35 641.35 PROEXB-Executive Chair High Back 493.35 641.35

Signature indicates you read and accept the Payment Policy and Terms & Conditions.

There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing within 14 days prior to first exhibitor move in day.

346.60

323.85

313.70

Rental items found and in use in your booth are subject to "Regular" pricing.

Company Name: Booth#

450.60

421.00

407.80

Please Sign

**Contact Name** 

PROGB-Guest Executive Chair

PROMDB-Exec Mid-Back, Black

PROMID-Executive Chair Mid Back



Contact Email Address

Total Conference: \$

Amount Due: \$

Tax\*: \$

8.600%







Westin La Paloma Resort & Spa - Tucson, Arizona October 21 - 23, 2019

Discount Deadline

Monday, September 30, 2019

Order with complete Payment Authorization must be received before Discount Deadline date to receive discounted pricing.

Event Code: P159521019

Connect With email phoenix@shepardes.com

mail

Us!

Powered! 42" High Tables

Item

VNTBLK Communal Table Black Top \$1,042.35 \$1,355.05 VNTWHT Communal Table White Top \$1,042.35 \$1,355.05

phone (602) 253-1113 fax (602) 253-1114

> 235 E. Pima Street, Suite 105, Phoenix, AZ

85004

Café and Communal Tables

# Café Tables

Café Tables - Chrome Base 30", Hydraulic

Qty.	Item	Discount	Regular	Amount	Qty.	Item	Discount	Regular	Amount
	ZTK-30" Maple Top/Black Base	\$298.55	\$388.10			30MTHC-Maple Top, Chrome	\$399.75	\$519.70	
	ZTP-36" Maple Top/Black Base	\$326.35	\$424.25			30GRHC-Graphite Nebula, Chrome	\$399.75	\$519.70	
	ZTJ-30" Graphite Top/Black Base	\$298.55	\$388.10			30STHC-Silver Textured, Chrome	\$399.75	\$519.70	
	ZTN-36" Graphite Top/Black Base	\$326.35	\$424.25			30BRHC-Brushed Red Top, Chrome	\$399.75	\$519.70	
	ZTG-30" Silver Textured Top	\$298.55	\$388.10			30MAHC-Grey Top, Chrome	\$399.75	\$519.70	
	ZTQ-36" White Laminate Top	\$326.35	\$424.25			30WHHC-White Laminate	\$432.65	\$562.45	
	ZTB-30" Red Top/Black Base	\$298.55	\$388.10			30BEHC-Blue Top, Chrome	\$402.50	\$523.25	
	ZTA-30" Grey Top/Black Base	\$308.65	\$401.25			30WDHC-Wood Top, Chrome	\$402.50	\$523.25	
	30WH29 -30" White Laminate	\$316.25	\$411.15		Caf	é Tables - Chrome Base 36", Hy	draulic		
	30BEBC-30" Blue Top/Black Base	\$299.00	\$388.70			36MTHC-Maple Top, Chrome	\$435.15	\$565.70	
	30WDBC-30" Wood Top/Black Bas	\$299.00	\$388.70			36GRHC-Graphite Nebula, Chrome	\$435.15	\$565.70	
						36WTHC-White Top, Chrome	\$435.15	\$565.70	

# **G30** and Ventura Communal Tables

30" High Tables

Qty.	item	Discount	Regular	Amount
	VNTCBN-Black Top, Silver Frame	\$678.50	\$882.05	
	VNTCMN-Maple Top, Silver Frame	\$678.50	\$882.05	
	VNTCWN-White Top, Silver Frame	\$678.50	\$882.05	
	VNTCMW-Maple, w/ Grmt	\$678.50	\$882.05	
	VNTCWW-White, w/ Grmt	\$678.50	\$882.05	
	VNTCBK-Black Top-Powered!	\$770.50	\$1,001.65	
	VNTCWH-White Top-Powered!	\$770.50	\$1,001.65	
42" I	High Tables			

VNTBNP Communal Table Black Top	\$882.95	\$1,147.85	
VNTMNP Communal Table Maple Top	\$882.95	\$1,147.85	
VNTWNP Communal Table White Top	\$882.95	\$1,147.85	
VNTBMW Comm Table Maple Top w/ Grom	\$882.95	\$1,147.85	
VNTBWW Comm Table White w/ Grom	\$882 95	\$1 147 85	

Signature indicates you read and accept the Payment Policy and Terms & Conditions.

There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing within 14 days prior to first exhibitor move in day.

Rental items found and in use in your booth are subject to "Regular" pricing.

Company Name:

Total Cafe: \$

Discount Regular Amount

8.600% Tax\*: \$

Amount Due: \$

Booth#

Contact Name

Please Sign







Westin La Paloma Resort & Spa - Tucson, Arizona October 21 - 23, 2019

**Discount Deadline** 

Monday, September 30, 2019

Order with complete Payment Authorization must be received before Discount Deadline date to receive discounted pricing.

Event Code: P159521019

Connect With email <a href="mailto:phoenix@shepardes.com">phoenix@shepardes.com</a>
Us! <a href="mailto:phoenix@shepardes.com">phoenix@shepardes.com</a>

phone (602) 253-1113 fax (602) 253-1114 mail 235 E. Pima Street,

Suite 105, Phoenix, AZ

85004

Bar Tables, Barstools & Bars

								ш ш
Bar	Tables - All Black Base				Barstools			
Qty.	Item	Discount	Regular	Amount	Qty. Item	Discount	Regular	Amount
	VTK-30" Maple Top/Black Base	\$328.90	\$427.55		BST-Banana, White/Chrome	\$331.45	\$430.90	
	VTP-36" Maple Top/Black Base	\$351.65	\$457.15		BSS-Banana, Black/Chrome	\$331.45	\$430.90	
	VTJ-30" Graphite Top/Black Base	\$328.90	\$427.55		BS001-Shark, Swivel White	\$422.50	\$549.25	
	VTN-36" Graphite Top/Black Base	\$351.65	\$457.15		BS002-Zoey, Swivel White	\$387.10	\$503.25	
	VTG-30" Silver Textured Top	\$328.90	\$427.55		BS003-Zoey, Swivel Black	\$387.10	\$503.25	
	VTW-36" White Laminate Top	\$351.65	\$457.15		RSTSTL-Rustique Barstool, Gunmetal	\$192.30	\$250.00	
	VTB-30" Red Top/Black Base	\$328.90	\$427.55		APS08-Apex Black Vinyl	\$298.55	\$388.10	
	30WH42 30" White Laminate,	\$346.60	\$450.60		APS59-Apex Red Vinyl	\$298.55	\$388.10	
	VTA-30" Grey Top/Black Base	\$328.90	\$427.55		APS75-Apex White Vinyl	\$298.55	\$388.10	
	RSTSQT Rustique Square Metal Bar Table	\$364.30	\$473.60		APS12-Apex Blue Ultra Suede	\$298.55	\$388.10	
	30BEBB-Blue Top/Black Base	\$333.50	\$433.55		XBAR-Christopher White Vinyl	\$240.35	\$312.45	
	30WDBB-Wood Top/Black Base	\$333.50	\$433.55		LMBAR-Laguna, Maple/Chrome	\$247.95	\$322.35	
Bar	Tables - Chrome Base 30", Hy	draulic			BSR-Syntax, Black/Chrome	\$301.05	\$391.35	
Qty.	. Item	Discount	Regular	Amount	ZENBAR-Zenith, White/Chrome	\$222.65	\$289.45	
	30GRHB-Graphite Nebula, Chrome	\$399.75	\$519.70		BSC-Oslo, White	\$349.15	\$453.90	
	30MTHB-Maple Top, Chrome	\$399.75	\$519.70		ROLLBL-Lift Barstool, Black Vinyl	\$280.85	\$365.10	
	30STHB-Silver Texture, Chrome	\$399.75	\$519.70		ROLLGY-Lift Barstool, Grey Vinyl	\$280.85	\$365.10	
	30BRHB-Brushed Red, Chrome	\$399.75	\$519.70		ROLLRD-Lift Barstool, Red Vinyl	\$280.85	\$365.10	
	30WHHB White Laminate, Chrome	\$432.65	\$562.45		ROLLWH-Lift Barstool, White Viny	\$280.85	\$365.10	
	30MAHB-Grey Top, Chrome	\$399.75	\$519.70		BLDBRD-Blade, Red	\$172.50	\$224.25	
	30BEHB-Blue Top, Chrome	\$402.50	\$523.25		BLDBSB-Blade, Sky Blue	\$172.50	\$224.25	
	30WDHB-Wood Top, Chrome	\$402.50	\$523.25		LUBSCL- Frosted, Acrylic	\$345.00	\$448.50	
Bar	Tables - Chrome Base 36", Hy	draulic			Bars and Counters			
	36GRHB-Graphite Nebula, Chrome	\$435.15	\$565.70		MTBLPI-Midtown Bar, Lighted	\$1,966.50	\$2,556.45	
	36MTHB, Maple Top, Chrome	\$435.15	\$565.70		MTBUUL-Midtown Bar, unlighted	\$1,840.00	\$2,392.00	
	36WTHB-White Top, Chrome	\$435.15	\$565.70		MTCLPI- Midtown Counter, Lighted	\$1,966.50	\$2,556.45	
					MTCPUL- Midtown Counter, Unlighted	\$1,851.50	\$2,406.95	
					-			

Signature indicates you read and accept the Payment Policy and Terms & Conditions.

There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing within 14 days prior to first exhibitor move in day.

Rental items found and in use in your booth are subject to "Regular" pricing.

Company Name: Booth#





Total Bar: \$
Tax\*: \$

Amount Due: \$

8.600%





Westin La Paloma Resort & Spa - Tucson, Arizona October 21 - 23, 2019

**Discount Deadline** 

Monday, September 30, 2019

Order with complete Payment Authorization must be received before Discount Deadline date to receive discounted pricing.

Event Code: P159521019

Connect With email phoenix@shepardes.com

Us! phone (602) 253-1113 fax (602) 253-1114

mail 235 E. Pima Street, Suite 105, Phoenix, AZ

85004

**Executive Accessories** 

Desl	ks, Credenzas, Files, Bookcase	es			Product Display- Pedestals			
Qty.	Item	Discount	Regular	Amount	Qty. Item	Discount	Regular	Amount
	CR8-Madison Credenza, Grey	\$683.10	\$888.05		PDL36B-Ped, Locking-Powered!	\$670.45	\$871.60	
	JD8-Madison Executive Desk, Grey	\$807.05	\$1,049.15		PDL42B-Ped, Locking-Powered!	\$794.40	\$1,032.70	
	BC8-Madison Bookcase, Grey	\$584.45	\$759.80		PDL36W-Ped, Locking-Powered!	\$670.45	\$871.60	
	TECH3B-Tech Desk w/drawers- Powered!	\$741.30	\$963.70		PDL42W-Ped, Locking-Powered!	\$794.40	\$1,032.70	
	TECH-Tech Desk-Powered	\$599.60	\$779.50		<u> </u>			
	TECH3-3-drawer File Cbnt w/Casto	\$197.35	\$256.55					
Wor	k & Multi-Use Tables				Lamps			
	MERLIN-Multi Use Table	\$457.95	\$595.35		LA15-Mason Silver Floor Lamp	\$293.50	\$381.55	
	WD3-Work Table	\$440.20	\$572.25		LA14-Mason Silver Table Lamp	\$192.30	\$250.00	
Prod	luct Display- Shelving				Hedge Walls			
	PSHCCS-Posh Shelving	\$685.65	\$891.35		HDG4FT-Boxwood Hedge, 4ft	\$586.50	\$762.45	
	·				HDG7FT-Boxwood Hedge, 7ft	\$954.50	\$1,240.85	

Signature indicates you read and accept the Payment Policy and Terms & Conditions.	Total Exec Accessories:	\$
There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in	8.600% Tax*:	\$
writing within 14 days prior to first exhibitor move in day.	Amount Due:	\$
Rental items found and in use in your booth are subject to "Regular" pricing.		

Company Name: Booth#











Westin La Paloma Resort & Spa - Tucson, Arizona October 21 - 23, 2019

**Discount Deadline** Friday, September 20, 2019

Order with complete Payment Authorization must be received before Discount Deadline date to receive discounted pricing.

Event Code: P159521019

Connect With email phoenix@shepardes.com Us! phone

(602) 253-1113 fax (602) 253-1114 235 E. Pima Street, mail

Suite 105, Phoenix, AZ

85004

# Sign prices are based on customer supplying print-ready graphics in the requested format.

# Foam Core Signs, Single sided

Qty.	Code	Item	Discount	Regular	Amount
	70009	Vertical, 22" x 28"	\$192.65	\$250.45	
	70010	Horz., 22" x 28"	\$192.65	\$250.45	
	70011	Vertical, 28" x 44"	\$293.40	\$381.40	
	70012	Horz., 28" x 44"	\$293.40	\$381.40	
	70025	Meterboard, 39" x 90.75"	\$593.85	\$772.00	

# Vinyl Banners with Digital Printing

Qty.	Code	Item	Discount	Regular	Amount
	70065	Grommets, per sq. ft Vertical	\$24.45	\$31.80	
	70071	Grommets, per sq. ft Horizontal	\$24.45	\$31.80	
	70066	Pockets, per sq. ft Vertical	\$26.30	\$34.20	
	70072	Pockets, per sq. ft Horizontal	\$26.30	\$34.20	

# Accessories

Qty.	Code	Item	Discount	Regular	Amount
	70017	Blank Foamcore, 4' x 8'	\$52.35	\$68.05	
	70021	Velcro, per ft, min. 5 ft.	\$3.40	\$4.40	
	70004	7" x 44" ID Sign	\$57.60	\$74.90	
	50094	Floor Easel	\$51.65	\$67.15	
	50095	22x28 Sign Holder	\$117.60	\$152.90	

# Table Clings Table clings are made to fit our Pedestal table tops!

Qty.	Code	Item	Discount	Regular	Amount
	70034	36"x36" Rnd Table Cling	\$204.95	\$266.45	

Please see our **Graphic Guidelines** page for specific file and artwork information.

See our **Graphic Upload** page for a step by step guide on uploading your artwork.

Signature indicates you read and accept the Payment Policy and Terms & Conditions.

Due to the custom nature of this product, no refunds or cancellations are available.

8.600% Tax\*:

Total Graphics: \$

Amount Due: \$

BOOTH:

Company Name:









# YOU! experience

Event Code: P159521019

Connect With email <a href="mailto:phoenix@shepardes.com">phoenix@shepardes.com</a>

Us! phone (602) 253-1113 fax (602) 253-1114

> mail 235 E. Pima Street, Suite 105, Phoenix, AZ

> > 85004

# 2019 INMR WORLD CONGRESS

Westin La Paloma Resort & Spa - Tucson, Arizona October 21 - 23, 2019

Upload Deadline Friday, September 20, 2019

Orders with complete Payment Authorization and graphics must be received before Upload Deadline date

All graphic files for ordered products should be uploaded to our FTP site.

Address: https://files.shepardes.com/files/FTP%20Files/Drop%20Off/-

2019/10\_INMR%20World%20Congress/Exhibitor%20Uploads

**Username:** sesftp

Password: ftpftp

1 Name your files in this format: Company Name\_Booth#\_Panel Letter example: Shepard\_1905\_A

2 When you are in your show folder, you can either drop and drop your files into the folder to initiate upload or

You may click the Upload Files button and select the files you need to upload.

When upload is complete, email the name of your files to: phoenix@shepardes.com As the subject line use: "Show Name" FTP Upload

Failure to follow these steps could result in delayed graphics.

Please see Graphic Guidelines page for file specifications.

Graphic File
Upload Instructions







# Event Code: P159521019

Connect With email phoenix@shepardes.com

fax

Us! phone

(602) 253-1113 (602) 253-1114

mail 235 E. Pima Street, Suite 105, Phoenix, AZ

85004

# 2019 INMR WORLD CONGRESS

Westin La Paloma Resort & Spa - Tucson, Arizona October 21 - 23, 2019

# **ACCEPTABLE FILE FORMATS**

Shepard uses the most current version of Adobe Creative Cloud. If providing native files from another version, please provide an .idml file.

Program File Extension Special Considerations

Adobe Acrobat .pdf Create using a high-quality output.\*

Adobe Illustrator .ai, .eps Vector artwork. Images embedded and fonts changed to

outlines\*\* or a packaged file.

Adobe InDesign .indd, .idml Fonts changed to outlines\*\* or a packaged file.

Adobe Photoshop .tiff, .psd, .eps Raster artwork. File should be in CMYK color space.

WE DO NOT ACCEPT: Microsoft® Word®, Excel®, or PowerPoint® files for artwork/graphics.

#### **FONTS**

If creating artwork in Adobe® InDesign® or Illustrator® there are two options when supplying fonts. Supply us with PC format TTF fonts. Change fonts to outlines. This prevents font substitution through layout and production. REMEMBER: if creating outlines, text is no longer editable.

Package the fonts from InDesign or Illustrator (File → Package → Check "Copy Fonts") and submit with your artwork.

# **ARTWORK GUIDELINES**

# **Document Size & Specs**

All artwork should be created at 100% size at 150 dpi or in a proportionally scaled down format (ex. 50% at 300 dpi or 25% at 600dpi). NOTE: Mark artwork to the dimensions it is sized to if not 100%. All content should be kept within the live area, leave approximately 2" all the way around artwork to ensure sign holder or structure metal does not cut off content.

### COLOR

All artwork should be created/supplied in the CMYK color space. Please provide Pantone® colors/HEX code if we need to match a specific color during the printing process. All PMS colors should be converted to CMYK Process Color in the artwork. NOTE: Converting color from RGB to CMYK will change the vibrancy and the look of some effects, DO NOT design artwork in RGB. Colors may vary due to output devices.

# **ARTWORK FILE TYPES & RESOLUTION**

Artwork can be created in several ways. Here are some things to consider.

### **Vector**

Vector-based artwork is resolution independent and can be enlarged or reduced without loss of quality. This is the preferred file type and is most often created in Adobe Illustrator and used for creation of logos and clip art.

# Raster

This type of file is resolution dependent and will reproduce poorly if the appropriate file resolution is not supplied. If you supply raster art, it is best to save your artwork in a 1 to 1 (full size) output ratio at 150dpi or higher. Lower resolutions (1MB or smaller) will result in reduced image quality. File size should not exceed 200MB (if possible). Raster images are most often created in Adobe Photoshop® and is most often used for photographic images.

# Resolution

Artwork should be 150dpi at 100% scale or 300dpi at half size. This will ensure the artwork remains high resolution when printed at full size. See samples below.









High Resolution Logo







Hanging Rental Signs

# 2019 INMR WORLD CONGRESS

Westin La Paloma Resort & Spa - Tucson, Arizona October 21 - 23, 2019

Order Deadline

Friday, September 20, 2019

Order with full payment and graphic files must be received by Order Deadline Date above. Orders received after this date may not be available.

Event Code: P159521019

Connect With email phoenix@shepardes.com

Us! phone (602) 253-1113 fax (602) 253-1114

mail 235 E. Pima Street, Suite 105, Phoenix, AZ

85004

# Attention Getting • High Visibility • Great Branding

# Easy • Cost Effective Rental • Durable Dye Sublimation Graphics



# CIRCLE DESIGN

Code	Size	Discount*	Regular
69140	10' x 48"	\$5,873.10	\$7,635.05
69142	16' x 48"	\$9 334 25	\$12 134 55



TRIANGULAR DESIGN

Code	Size	Discount <sup>*</sup>	Regular
69144	10' x 48"	\$5,779.05	\$7,512.75

expenses. \* All tax rates are subject to change.



# SQUARE DESIGN

Code	Size	Discount*	Regular
69143	10' x 48"	\$7,141.65	\$9,284.15



### WAVE DESIGN

Code	Size	Discount	Regulai	
69145	48" Single	\$2,545.05	\$3,308.55	
69146	48" Double	\$3,386.65	\$4,402.65	

# All Rentals Include:

Dye sublimation printed fabric pillow case

Rental frame

**Blockout liner** 

Basic harness

Weighs under 75 pounds

Rigging not included

Graphics must be received prior to the Discount Deadline date to receive discount pricing. See Graphic Guidelines for file specifications and Graphic Uploads for file submissions.

Don't forget to also place an order for hanging your sign!

Signature indicates you read and accept the Payment Policy and Terms & Conditions.

All orders cancelled by the exhibitor within 30 days of first day of exhibitor move in day may be subject to cancellation fees up to 100% of the total order, based upon the status of move-in, work performed and/or Shepard set-up costs or

Amount Due: \$

Company Name:

Booth #

Contact Name

Contact Email Address











**HANGING SIGN**: If you have a sign or anything (truss, etc.) that has been approved to hang from the ceiling, **send it to the advance shipping warehouse** address. Hanging items must be identified and readily available since they are installed first, before the show floor becomes encumbered by freight.

Print at least one label for each box. Include the exhibiting company name and booth number. If you are creating your own labels, make sure the same information below is on your labels.

# R U S H

# ADVANCE WAREHOUSE HANGING SIGN

TO:

For:

(EXHIBITING CO. NAME)

Booth #:

c/o Shepard Exposition Services

1871 W Grant Rd

Tucson, AZ 85745

Delivery Hours: M-F, 8-4:30 PM

2019 INMR WORLD CONGRESS

First day freight can arrive w/o a surcharge:

**September 23, 2019** 

Last day freight can arrive w/o a surcharge:

October 11, 2019

# R U S H

# ADVANCE WAREHOUSE HANGING SIGN

TO:

For:

(EXHIBITING CO. NAME)

Booth #:

c/o Shepard Exposition Services

1871 W Grant Rd

Tucson, AZ 85745

Delivery Hours: M-F, 8-4:30 PM

2019 INMR WORLD CONGRESS

First day freight can arrive w/o a surcharge:

**September 23, 2019** 

Last day freight can arrive w/o a surcharge:

October 11, 2019







Event Code: P159521019

Connect With email phoenix@shepardes.com

mail

Us! phone fax

(602) 253-1114 235 E. Pima Street.

(602) 253-1113

Suite 105, Phoenix, AZ

85004

# **2019 INMR WORLD CONGRESS**

Westin La Paloma Resort & Spa - Tucson, Arizona

October 21 - 23, 2019

Monday, September 30, 2019 **Discount Deadline** 

Order with complete Payment Authorization and graphics must be received before Discount Deadline date to receive discounted pricing.

# This form must be completed for all suspended structures. Please include the completed form with your hanging sign order forms.

As the contracted exhibitor, the display house or builder for the below exhibitor, do hereby certify and guarantee that the stress points for the hanging structure have been properly engineered and tested. We further certify that the structure can be hung safely and has been constructed to meet all applicable regulations and safety measures. We hereby release, indemnify and forever hold harmless the following:

# **2019 INMR WORLD CONGRESS** Westin La Paloma Resort & Spa **Shepard Exposition Services**

along with their subsidiaries, their directors, officers, employees, representatives, agents and contractors from and against any and all liability, claims, damage, loss, fines, or penalties arising from the installation, use or dismantling of this structure. All hang points supporting in excess of 200 lbs. may be verified (metered) on site at the exhibitor's expense.

Exhibiting Company		
Authorized Signature	Date	
Authorized Name (printed)		
Email		
Display House/Builder (if applicabl <u>e)</u>		
Authorized Signature	Date	
Authorized Name (printed)		
Email		







Westin La Paloma Resort & Spa - Tucson, Arizona

October 21 - 23, 2019

**Discount Deadline** 

Monday, September 30, 2019

Event Code: P159521019

Connect With email <a href="mailto:phoenix@shepardes.com">phoenix@shepardes.com</a>
Us! <a href="mailto:phoenix@shepardes.com">phoenix@shepardes.com</a>

fax (602) 253-1114 mail 235 E. Pima Street, Suite 105, Phoenix, AZ

Have questions or need more help?

85004

Things to Know!

All signs must be designed to comply with Show Organizer rules and regulations and facility limitations.

**Shepard** is responsible for **assembly**, **installation**, **and removal** of all hanging signs, overhead truss, attachment and removal of light fixtures for truss and lights, as well as any additional installation required for chain motors, span sets or other packages.

Need a Hanging

Sign? Check out our Hanging Signs Rentals!

Only Shepard personnel are allowed in aerial lifts or operate mechanical equipment.

Only Shepard certified riggers can install and remove any and all hanging materials that will be flown overhead.

All signs, with the exception of banners, must have structural rigging points and signs exceeding 200 pounds must include detailed construction plans with a current structural engineer's stamp. Send these plans to Customer Service in advance of the first day of move in.

**Include engineer-stamped drawings** with hanging instructions as well as a set of assembly instructions (placement/orientation/height from floor) with the order. Shepard accepts no liability for any work completed without such instructions, when required.

If your sign requires electricity, make sure it is in working order and in accordance with the National Electric Code. Overhead Signs should be sent in a separate container directly to the **advance warehouse** using the Advance Hanging Sign shipping label.

Additional charges may be applied by Shepard due to regulations at the facility, weight limits, union jurisdictions, facility contracts, and in house providers. Including but not limited to: spanner truss for load points, additional labor for power and/or lighting specifics, additional materials, facility pick point ceiling fees, facility and/or in house exclusive labor charges, etc.

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		_	_		_				

	more nerp.
Complete and Submit Payment Authorization Form	Our knowledgeable staff
Order Assembly labor to have your sign built by Shepard Certified Riggers	is ready to assistgive us
Order Install and Dismantle labor for all Hanging Signs, Truss and Motors	a call!
Order necessary Chain Motors, Rotating Motors and Truss	·
Place electrical orders (if necessary)	
Submit Diagrams with orientation, dimensions and placement for ALL materia	ls that will be flown overhead.
Package Hanging Sign(s) in a separate container from exhibit materials	
Label Hanging Sign(s) using the Hanging Sign Shipping Label from this service	ce manual
Ship Hanging Sign(s) to the Advance Warehouse by: Friday, October	11, 2019







Event Code: P159521019

phone

fax

phoenix@shepardes.com

(602) 253-1113 (602) 253-1114

Connect With email

Us!

# 2019 INMR WORLD CONGRESS

Westin La Paloma Resort & Spa - Tucson, Arizona

October 21 - 23, 2019

		-, -							mail		E. Pima Street,	တ ဇွ
Discoun	t Dea	dline	Mond	lay, Sept	ember 30, 2	2019				Suite 8500	e 105, Phoenix, AZ	Hanging Overhead
		Payment Au		ust be receiv	ed before Discor	unt			.**		y! SES will process	any
		cive discour	ted pricing.								rigging in the order	ΙC
Labor Ho ST - Straid		<b>.</b> .	Monday-Fri	idav: 8:00 a	am - 4:30 pm				th	ey are rec	eived and will make	
OT - Over	-	<del>.</del>	•	•	pm - Midnigh	t. Saturday 8	am - 4:30nm		al	•	to honor requested	
DT - Over DT - Doub			•	•	ner hours and	•	ан - 4.00рн			St	art times.	
			ıt Your Sigi	•		Cloth	□Wood	Trus	. $\square$	Metal	Other	
Shape:		Square	Triar		Rectangle		rcle	Other	° Ш	wictai		
Size:		Height	11101	rigic				Length			Weight	
Step Tw		0	mbly and	Disasse	mbly Labor	. Shepard Cei	tified Riggers are	e required to a	ssemble all h	anging signs	to ensure structural integrit	y
Sign Ass	sembl	y Labor	•		•		Please indi	cate who wi	I be supervi	ising ASSE	MBLY:	
Code	Item	Est Total Man Hours	Discount	Regular	Est Amount		O Shep	ard Supervis	sion 68069		O Exhibitor Supervi	sed
69150	ST		\$132.81	\$172.65	\$		**Superviso	ory fee is 30	% of total co	ost or \$60,	whichever is greater.	
69151	ОТ		\$199.38	\$259.20	\$		Exhibite	or				
69152	DT		\$265.63	\$345.30	\$		Contac	ct				
Date of A	sseml	bly		Star	t Time_		How many	/ laborers	will you red	quire?		
Should han	ging sigr	or supervisi	on not be pres	sent at time t	he crew arrives	a 1 Hour Crew	Minimum charge	will be applied	d.			
Sign Dis	asser	mbly Labo	or				Please indi	cate who wi	Il be supervi	ising DISA	SSEMBLY:	
Code	Item	Est Total Man Hours	Discount	Regular	Est Amount		O Shepa	ard Supervis	sion 68073		O Exhibitor Supervi	sed
69153	ST		\$132.81	\$172.65	\$		**Superviso	ory fee is 30	% of total co	ost or \$60,	whichever is greater.	
69154	ОТ		\$199.38	\$259.20	\$		Exhibite	or				
69155	DT		\$265.63	\$345.30	\$		Contac	ct				
Date of D	Disasse	embly		Star	t Time		How many	/ laborers v	will you red	quire?		
Step Th	ree: (	Order Ove	erhead Ri	gging Cr	<b>ew</b> Rates are per	r lift and crew (up	to 3 riggers) per ho	ur. One hour m	inimum per lift/c	rew - lift/crew	thereafter is charged in 1/2 incr	ements.
Rigging							Rigging F					
Code	Est 1 Hou	Disc	ount Reg	ıular	est Sount		Code	Est Total Hours	Discount	Regular	Est Amount	
69156		\$1.11	22 75 \$1 45	59 60 \$			69157		\$1 122 75	\$1 459 60	\$	

\$1,122.75 \$1,459.60 \$

Additional charges may be applied by Shepard due to regulations at the facility, weight limits, union jurisdictions, facility contracts, and in house providers. Including but not limited to: spanner truss for load points, additional labor for power and/or lighting specifics, additional materials, facility pick point ceiling fees, facility and/or in house exclusive labor charges, etc.

Date of Removal

Additional charges will apply for additional supplies required to ensure structural integrity of overhead sign.

Signature indicates you read and accept the Payment Policy and Terms & Conditions.

Start Time

No refunds or exchanges once item has been delivered to your booth.

Cancellations must be received in writing within 48 hours of 1st day of exhibitor move in.

Company	/ Name:	Booth #
Joinpan	y radiio.	Bootii //

**Contact Name** Please Sign

69156

Date of Install



Contact Email Address

\$1,122.75 \$1,459.60 \$

Total Overhead Rigging: \$

Tax\*:

Amount Due: \$

\$

NA

<sup>\*</sup>If additional crew or Labor is needed, additional charges may apply.







Westin La Paloma Resort & Spa - Tucson, Arizona

October 21 - 23, 2019

**Discount Deadline** Monday, September 30, 2019

Order with complete Payment Authorization must be received before Discount

Deadline date to receive discounted pricing.

Black (06)		Silver(15)			
Truss*		<del></del>			
Code	QTY	Item	Discount	Regular	Amount
6909415		12" Silver Box Truss (Per FT)	\$27.65	\$35.95	
6909406		12" Black Box Truss (Per FT)	\$27.65	\$35.95	
6903815		12" Silver Corner Block	\$103.65	\$134.75	
6903806		12" Black Corner Block	\$103.65	\$134.75	
70067		Design Fee (Hourly)	\$172.80	\$224 65	

# **Truss Details**

(Quantity & Size)

# **Motors**

Code	QTY	Item	Discount	Regular	Amount
69017		One Ton Hoist/Chain Motor	\$587.55	\$763.80	
69016		Half Ton Hoist/Chain Motor	\$518.40	\$673.90	
69101		1/4 Ton Hoist/Chain Motor	\$311.00	\$404.30	
69019		Rotating Motor 500 LB Limit	\$552.90	\$718.75	
69020		Rotating Motor 200 LB Limit	\$311.00	\$404.30	

Rotate Clockwise	Rotate Counterclockwise	
(right)	(left)	

For more information, to request a design/scaled plot, or to place additional orders please contact Shepard's Customer **Service Department at:** 

Event Code: P159521019

phone

fax

mail

phoenix@shepardes.com

235 E. Pima Street.

Suite 105, Phoenix, AZ

(602) 253-1113

(602) 253-1114

85004

Connect With email

Us!

phoenix@shepardes.com

Include the following iten	s with your Trus	s and Mo	tor Order
----------------------------	------------------	----------	-----------

Hanging Sign Instructions Sign/Hanging Diagram

Placement Grid

Overhead Rigging Labor Order

Additional Equipment and Supplies may be ordered and will be available onsite to use as needed to ensure structural integrity of the sign.

Signature indicates you read and accept the Payment Policy and Terms & Conditions.

No refunds or exchanges once item has been delivered to your booth.

Cancellations must be received in writing within 48 hours of 1st day of exhibitor move in.

Rental items found and in use in your booth are subject to "Regular" pricing.

Company Name:

3 ,	5	
Total Rigging Equ	uipment:	\$
8.600%	Tax*:	\$
Amo	unt Due:	\$
Booth #		
$\mu$		

**Contact Name** Contact Email Address





<sup>\*</sup>If you are ordering truss, you also need to order motors!







Hanging Sign Supplies

Event Code: P159521019

Connect With email phoenix@shepardes.com

mail

Us!

phone fax

(602) 253-1113 (602) 253-1114

235 E. Pima Street, Suite 105, Phoenix, AZ 85004

# **2019 INMR WORLD CONGRESS**

Westin La Paloma Resort & Spa - Tucson, Arizona October 21 - 23, 2019

**Discount Deadline** 

Monday, September 30, 2019

Order with complete Payment Authorization and graphics must be received before Discount Deadline date to receive discounted pricing.

Company Name

Booth #

# The items below are supplies for Hanging Sign installation and overhead rigging. These items will be billed to you upon usage.

Code	Qty	Item	Discount	Regular
69022		CABLE SLINGS 1 FT	\$5.75	\$8.65
69023		CABLE SLINGS 2 FT	\$7.50	\$11.25
69024		CABLE SLINGS 4 FT	\$10.10	\$15.15
69025		CABLE SLINGS 5 FT	\$10.35	\$15.55
69026		CABLE SLINGS 6 FT	\$11.20	\$16.80
69027		CABLE SLINGS 8 FT	\$14.95	\$22.45
69028		CABLE SLINGS 10 FT	\$19.00	\$28.50
69029		CABLE SLINGS 12 FT	\$21.30	\$31.95
69030		CABLE SLINGS 14 FT	\$24.15	\$36.25
69031		CABLE SLINGS 20 FT	\$296.70	\$445.05
69032		CABLE SLINGS 30 FT	\$36.80	\$55.20
69033		CHAIN 3/8" X 3FT	\$13.80	\$20.70
69054		SHACKLES 1/2"	\$7.50	\$11.25
69035		STAC CHAIN	\$18.40	\$27.60
69064		TURNBUCKLES 5/16"	\$16.10	\$24.15
69122		CLAMPS-BEAM	\$80.50	\$120.75
69116		SHUNTS	\$43.70	\$65.55
69117		RATCHET STRAP 1"	\$17.25	\$25.90
69118		RATCHET STRAP 2"	\$23.00	\$34.50
68020		CONDUIT CONNECTOR	\$2.30	\$3.45

Code	Qty	Item	Discount	Regular
69119		TELESCOPE per foot	\$2.30	\$3.45
69120		WIRE 14 GAUGE per ft	\$0.60	\$0.90
69067		BOLT FORGED EYE	\$12.10	\$18.15
69068		BOLT UNISTRUT EYE	\$12.10	\$18.15
69069		BOLT EYE	\$8.65	\$13.00
69072		BATTEN 1'X3" PER FT	\$1.75	\$2.65
69073		BATTEN 1"X3" PAINTED WHITE	\$2.30	\$3.45
69075		PEAR RING 3/8"	\$13.80	\$20.70
69078		BLACK PIPE 2" per foot	\$2.30	\$3.45
68011		1/8" Cable per foot	\$3.45	\$5.20
68013		3/16" Cable per foot	\$4.60	\$6.90
69074		MONOFILAMENT per foot	\$0.60	\$0.90
69045		NYLON SLING-8FT	\$23.00	\$34.50
69124		SUPER TELE (12'-20')	\$57.50	\$86.25
69147		VERLOX-20'	\$34.50	\$51.75
69040		NYLON SPANSETS-3FT	\$9.80	\$14.70
69041		NYLON SPANSETS-4FT	\$12.65	\$19.00
69042		NYLON SPANSETS-6FT	\$17.25	\$25.90
69135		PICK POINTS, PER	\$100.00	\$100.00

Signature indicates you read and accept the Payment Policy and Terms & Conditions.	Total Hanging Sign Supplies:	: \$
There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be reconstituting within 14 days prior to first exhibitor move in day.	eived in 8.600% Tax*: Amount Due	\$ : \$
Rental items found and in use in your booth are subject to "Standard" pricing.		
Company Name:	Booth #	



**Contact Name** 





# LABOR JURISDICTIONS ARIZONA

# **LABOR**

Arizona is a "right-to-work" state. Full time employees of the exhibiting companies may set up their own exhibits. Union Labor, however, is available to assist in the installation and dismantling of exhibit booths. Exhibit labor, freight and rigging labor, electricians and plumbers can be arranged for at established rates, using the enclosed order forms. Exhibitors may not operate or utilize any type of powered or mechanical equipment

# **EXHIBIT LABOR JURISDICTION**

Union exhibit labor claims jurisdiction for the installation, dismantling, and first cleaning of prefabricated exhibits and displays when this work is done by persons other than company personnel. They may be employed by completion of labor forms enclosed in this manual.

Union Labor is not required to put your products on display, to open cartons containing your products, nor to perform testing, maintenance or repairs on your products.

If, however, you hire any labor to assist you, it must be through the Official Contractor or a contractor which meets all of the regulations as an Exhibitor Appointed Contractor.

# MATERIAL/FREIGHT HANDLING JURISDICTION

Shepard Exposition Services has the responsibility of receiving and handling all exhibit materials and empty crates. It is Shepard's responsibility to manage docks and schedule vehicles for the smooth and efficient move-in and move-out of the exhibition. Shepard will have complete control of the loading docks at all times.

Exhibitors may hand carry their own materials into the facility. The use or rental of dollies, flat trucks and other mechanical equipment is not permitted. Shepard will not be responsible for any materials they do not handle.

Vehicles must not be left unattended at the loading areas. Any unattended vehicles will be towed at the owner's expense.

The Fire Marshal absolutely prohibits the storage of empty containers in the exhibit hall. Arrangements have been made with Shepard Exposition Services to store empty crates. Please refer to the Material Handling Information sheet in this service manual for the handling of empties, disposal of skids, etc.

# **GRATUITIES / BREAKS**

Tipping is expressly prohibited. This includes such practices as giving money, merchandise, or other special consideration for services rendered. Do not give coffee breaks other than mid-morning and mid-afternoon, when the union has a 15 minute paid break. Meal breaks are one hour. Any attempt to solicit a gratuity by an employee for any service should be reported immediately to Shepard Exposition Services.

# **IN GENERAL**

Craftsmen at all levels must be instructed to refrain from expressing any grievances or directly challenging the practices of the exhibitor. All questions originated by labor are to be expressed only to Shepard Exposition Services. Exhibitors are asked to refrain from voicing labor complaints to craft personnel. Any questions regarding contract labor should be immediately directed to Shepard Exposition Services.

# **SAFETY**

Safety of everyone working in the hall is of our utmost concern at all times. Standing on chairs, tables and other rental furniture is prohibited. This furniture is not engineered to support your standing weight. Shepard Exposition Services cannot be held responsible for injuries or falls caused by the improper use of this furniture. If assistance is required in assembling your booth, please order labor on the Labor Order Form included in this manual and the necessary ladders and tools will be provided.







Event Code: P159521019

phone

fax

mail

phoenix@shepardes.com

235 E. Pima Street. Suite 105, Phoenix, AZ

**Choose Shepard Blue for** 

your worries behind!

your labor needs and leave

(602) 253-1113

(602) 253-1114

85004

Connect With email

Us!

# **2019 INMR WORLD CONGRESS**

Westin La Paloma Resort & Spa - Tucson, Arizona

October 21 - 23, 2019

Monday, September 30, 2019 **Discount Deadline** 

Order with complete Payment Authorization must be received before Discount Deadline date to receive discounted pricing.

# **Labor Hours**

ST - Straight time: Monday-Friday: 8:00 am - 4:30 pm

OT - Overtime: Monday - Friday: 4:30 pm - Midnight; Saturday 8am - 4:30pm

All day Sunday, all other hours and Holidays DT - Double-time:

 $\textbf{Shepard Blue Supervised Labor} \quad \text{``Pricing includes Supervisory fee of 30\% over standard labor }.$ 

Code		Discount	Regular
68066	ST	\$138.13	\$179.55
68067	ОТ	\$207.35	\$269.55
68068	DT	\$276.25	\$359.15

# Spend a Little, Save a Lot

08007 OT \$207.35	\$209.55	Shepard will supe					r
68068 DT \$276.25	\$359.15	instructions, dism	antle it, pack it, ar	nd ship	p it out per y	our information!	
(68070/68071/68072)		_					
Step One:	Step Two:		Three:			Step Four:	
Choose Your Service	How Many Pe	eople? How	Many Hours?			When Should th	ne Build be Complete?
Installation	#	# _				Date:	Time:
Dismantling	#	# _				Date:	Time:
Both	#	# _				Date:	Time:
Step Five: Tell Us Abou	t Your Exhibit!	(this portion must be c	ompleted before	Shepa	ard can beg	in any work on yo	our exhibit)
Inbound Freight					-		•
Carrier Name		Tracking or Pro	#			Estimated	Weight
# of Pieces	Advance Warehous	se or Direct to Show s					Arrival Date
Set Up Information:			Г:I			Call	2hana #
Company Contact Name:			Email	ساما لم	a Camplat		Phone #
Contact Arrival Date	V 0		Time Build Sho		-		Comet Deddies
Booth Size:	X Car	pet: Ordered fr	om Shepard		Exhibitor C	Owned Carpet	Carpet Padding
Drawings/Photos/Instru	ctions: Atta	ched Emailed to	Shepard		With the E	xhibit	In crate #
Electrical Placement	Ema	ailed to Shepard			Drawing A	ttached	Drawing with Exhibit
(exhibitor is responsible to order)		es Electrical go UNDEl	R carpet?	Yes		No	
Graphics: With		oped Separately					
			01	Г	A)/		
Other Services Ordered		Overhead Rigging	Cleaning	L	AV		
Outbound Shipping:	# of Crates		# of Cartons			of Fiber Cases	# of Pallets
Ship To:			Phone #				
			Must Arrive	e at D	Destination	By:	
			Name of C	Carrie	r		
Method: Common	Air Van	Other	Date Carri	er is	Scheduled	to Pick Up Fre	ight
If Your Carrier doesn't she	ow? Reroute	with SLS	*Allow time	e for e	empty retu	rn when schedu	ıling your pick up
	Send to	warehouse for pick up	(\$400 minimum cha	irge)			
Hours are based on estimates, yo	ou will be invoiced for actu	ual time incurred. Minimum o	one hour per person	ordered	d.	Estimated SE	S Blue Labor: \$
Cancellations must be received in	writing within 48 hours o	f 1st day of exhibitor move in	, otherwise a 1 hour	per ma	an ordered wil		
Camanani Mamai							Amount Due: \$
Company Name:						Boot	Π#





Supervised Labor Shepard Blue







Event Code: P159521019

(602) 253-1113

(602) 253-1114

85004

phone

fax

mail

Send your booth to the Advance Warehouse so it will be onsite when you arrive.

When ordering dismantle labor, factor in the time it takes to remove aisle carpet and

**Step Four:** 

Email:

Any other details? Any special tools needed? Ladders? Lifts?

Send a detailed drawing and instructions to us prior to the event.

Details:

**Step Six: Onsite Contact Info** 

Connect With email

Us!

Helpful Hints!

**Step Three:** How many hours?

Name

Cell:

return empty containers.

# 2019 INMR WORLD CONGRESS

Westin La Paloma Resort & Spa - Tucson, Arizona

October 21 - 23, 2019

**Discount Deadline** Monday, September 30, 2019

Order with complete Payment Authorization must be received before Discount Deadline date to receive discounted pricing.

Exhibitors may not operate any type of mechanical or powered equipment.

Labor Hours

ST - Straight time: Monday-Friday: 8:00 am - 4:30 pm

OT - Overtime: Monday - Friday: 4:30 pm - Midnight; Saturday 8am - 4:30pm

DT - Double-time: All day Sunday, all other hours and Holidays

# **Exhibitor Supervised Labor**

Code		Discount	Regular	Estimate
68060	ST	\$106.25	\$138.15	
68061	ОТ	\$159.50	\$207.35	
68062	DT	\$212.50	\$276.25	
(68063/6806	1/6806	5)		

Step One:	Step Two:
Choose your service	How many people?
Installation	#
Dismantling	#

Date

g	••	
Poth	#	

Both	#	

# **Step Five: Schedule**

Installation Request

Dismantle Request

Requested times are not guaranteed and are based on availability.

# **Exhibitor Owned Carpet Installation/Removal**

Use if you are shipping carpet to the event and require Shepard to install it for you.

Start Time

To determine square footage amount, multiply the width of your booth space by the length of your booth space.

**End Time** 

Carpet and flooring must be shipped to the advance warehouse.

	Code	SQ FT	Description	Discount	Regular	Amount		Flooring Type:	
	68080		Flooring Only	1.00	1.30			Carpet Rolls Padding	
	68083		Padding + Flooring	1.50	1.95			Carpet Squares Other	
	68079		MINIMUM	276.25	359.15				
ŀ	s electrica	I to be in	istalled under your c	arpet?		Yes	No	(Please forward Shepard a diagram of your electrical layout.)	
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,								

In a Hurry or Have a Plane to Catch?

Choose **Shepard Blue** for your labor needs and leave the work to us!

Hours are based on estimates, you will be invoiced for actual time incurred. Minimum one hour per person ordered. C

ancellations must be received in writing	g within 48 hours of 1st day	of exhibitor move in,	otherwise a 1 hour	per man ordered will	apply

Com	panv	Name:

**Contact Name** 

Please Sign



phoenix@shepardes.com 235 E. Pima Street. Suite 105, Phoenix, AZ

Labor Estimate \$

NA Tax\*:

Amount Due: \$ Booth #

Contact Email Address







Westin La Paloma Resort & Spa - Tucson, Arizona

October 21 - 23, 2019

Order Deadline

Friday, September 20, 2019

Order with full payment and graphic files must be received by Order Deadline Date above. Orders received after this date may not be available.

Event Code: P159521019

Connect With email phoenix@shepardes.com

Us! phone (602) 253-1113

fax (602) 253-1114 mail 235 E. Pima Street,

Suite 105, Phoenix, AZ 85004

Custom Exhib Counters

White (03

# Choose Your Counter & Customize to Fit Your Exhibit!

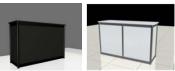
Color choices for all products Metal Colors Black (06) Silver (15) Panel Colors Black (06)

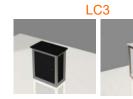
# **Locking Cabinets**

LC1 1Meter Wide









Code	Qty	Item	Product Size	Discount	Regular	Metal Color	Panel Color
66282		LC1	3' 6" L x 3' 6" H x 1' 9" D	\$900.70	\$1,170.90		
66283		LC2	5' L x 3' 6" H x 1' 9" D	\$1,092.95	\$1,420.85		
66284		LC3	3' 9" L x 3' 6" H x 2' 3" D	\$664.35	\$863.65	Silver Only	

# **Reception Counters**

RC2





Code	Qty	Item	Product Size	Discount	Regular	Metal Color	Panel Color
66275		RC2	4' 9"L x 2' 3"D x 3' 3"H x 2' 3"D	\$926.20	\$1,204.05		
66276		RC3	5' 3"L x 3' 6"H x 3' 3"D	\$2,009.15	\$2,611.90		

Graphic size: 1075mm x 885mm

# **Computer Stands-Silver Metal Only (graphic included!)**



Don't See what you are looking for or need a tweak to a design?

Let one of our incredible designers create something just for you!

Code	Qty	Item	Product Size	Discount	Regular	Panel Color
66285		CS1	3' L x 6' 3" H x 1' 9" D	\$1,168.40	\$1,518.90	
66286		CS2	2' 3" L x 6' 3" H x 1' 6" D	\$681.05	\$885.35	

250mm x 700mm 380mm x 580mm

**Graphic Size** 

Signature indicates you read and accept the Payment Policy and Terms & Conditions.

All orders cancelled by the exhibitor within 30 days of first day of exhibitor move in day may be subject to cancellation fees up to 100% of the total order, based upon the status of move-in, work performed and/or Shepard set-up costs or expenses. \* All tax rates are subject to change.

Total Counter Rentals: \$
ion 8.600% Tax\*: \$

Amount Due: \$

Company Name: Booth #

Contact Name



Card Holder Signature









Westin La Paloma Resort & Spa - Tucson, Arizona

October 21 - 23, 2019

Order Deadline

Friday, September 20, 2019

Order with full payment and graphic files must be received by Order Deadline Date above. Orders received after this date may not be available.

Event Code: P159521019

Connect With email phoenix@shepardes.com

mail

Us! phone (602) 253-1113 fax (602) 253-1114

> 235 E. Pima Street. Suite 105, Phoenix, AZ

85004

Display and Charging **Custom Product** 

# **Choose Your Unit & Customize to Fit Your Products!**

Metal Colors Black (06) Silver (15) Color choices for showcase and displays

Panel Colors Black (06) White (03)

# **Product Displays**

Gondolas



**GL Display Units** 



Code	Qty	Item	Product Size	Discount	Regular	Metal Color	Panel Color	Graphic Size
66277		Gondola	3' 6" L x 1' 9" D x 5' H	\$631.10	\$820.45			NA
66278		GL1	5' 4" L x 8' H x 1' 3" D	\$623.90	\$811.05	Silver Only	NA	674mm x 1682mm
66279		GL2	4' 3" L x 7' H x 1' 3" D	\$1,075.40	\$1,398.00	Silver Only	NA	674mm x 1682mm

#### **Showcases**

Quarterview







Code	Qty	Item	<b>Product Size</b>	Discount	Regular	<b>Metal Color</b>	Panel Color
66270		Qtrview	4' 6" L X 1' 9" D x 3' 3" H	\$1,215.15	\$1,579.70		
66272		Square	1' 9" L x 1' 9" D x 7' H	\$1,311.50	\$1,704.95		

# **Charging Units**

SCS3





**PCS** 



Code	Qty	Item	Product Size	Discount	Regular	Panel Color	Graphic Size
66166		SCS3	20" L x 2' H x 20" D	\$442.75	\$575.60		NA
66430		PCS	3' L x 6' 3" H x 1' 9" D	\$2,064.50	\$2,683.85	Black Only	250mm x 700mm

Signature indicates you read and accept the Payment Policy and Terms & Conditions.

Custom Product Display Rentals: \$

All orders cancelled by the exhibitor within 30 days of first day of exhibitor move in day may be subject to cancellation fees up to 100% of the total order, based upon the status of move-in, work performed and/or Shepard set-up costs or expenses. \* All tax rates are subject to change.

Amount Due: \$

\$

8.600% Tax\*:

Company Name: Booth #

Contact Name



# **Shepard Glossary**

Advanced Freight – Refers to freight that has been sent to Shepard's warehouse prior to the Event move in.

Advance Order – An order for services sent to service contractor prior to installation date.

Aisle Carpet – The carpet that is placed on the Event floor in the aisles to separate the booths.

**Back Wall** – Refers to the drape used at the rear of a standard booth.

<u>Bill of Lading</u> – A legal document that establishes the terms between the shipper (exhibitor) and transportation company (carrier) for the transport of goods between specified points for a specified charge. A bill of lading is required to be filled out and turned in at the Shepard Service Desk at the close of the show, after the exhibitor is all packed up, in order to Shepard to release the freight to the transportation company (carrier)

**Booth Package** – This term describes the equipment supplied to exhibitors from show management.

<u>Certified Weight Ticket</u> – Certified weight ticket is a required documented measurement used for shipping exhibit properties. All carriers checking into a Shepard marshaling yard are required to present a certified weight ticket at check in.

<u>Common Carrier</u> – A transportation company moving exhibitor freight, which usually only accepts crated materials that it can consolidate with the properties of other customers into one shipment bound for the same destination. Only Shepard can accept freight from a common carrier.

Corner Booth – An exhibit space with exposure on at least two aisles, usually found at the end of a row of inline booths.

<u>CWT</u> – "Century Weight" or "hundredweight". The total weight of a crate is divided by 100 to obtain billable weight. 51,000 lbs / 100 = 510 cwt <u>Drayage</u> – The service that includes delivery of materials to an exhibit space, removal of empty crates, storage of crates during the Event, return of crates at the end of the Event, and delivery of materials to the carrier loading area.

DT Labor - Double-time labor, or work performed on double time and charged at twice the published rate.

<u>Empty Sticker</u> – A colored sticker used to mark empty crates and boxes for storage provided in the material handling service. See Service Desk for Empty Stickers.

<u>Exclusive Contractor</u> – One who holds an exclusive contract with a facility or event manager to provide specified services to that facility or Event. <u>Exhibitor-Approved Contractor (EAC)</u> – Also called an independent contractor, a supplier hired by an exhibitor to perform trade Event services independently of Event management-appointed contractors.

<u>Exhibitor Kit</u> – Also known as a Service Manual, this is package of information that contains all rules, regulations and ordering forms relating to an exhibition, provided to exhibitors by Event management.

Facility Carpeted – Indicates the exhibit hall and/or ballroom in which the Event is taking place is already carpeted.

Floor Order - An order for product or service placed after Advance Deadline therefore not eligible for discounted rates.

Floor Port – A utility box recessed in the floor containing electrical, telephone or plumbing connections.

Freight – Exhibit properties and other materials shipped for an exhibit.

Freight Desk – The area where inbound and outbound exhibit materials are handled at a trade event.

<u>Forklift / Ground Rigging</u> – Handling and assembly of machinery that requires the use of a forklift. This includes positioning and/or re-skidding of exhibitor material, machinery and equipment.

Hard wall – A type of exhibit construction in which walls are made of a solid material, rather than fabric.

**I&D** – Installation and dismantling of an exhibit by a labor source. Exhibitors may orders this service from the general contractor.

**ID Signs** – Typically a 7" x 44" cardstock sign that contains exhibitor name and booth number.

<u>In-line</u> – An exhibit that is constructed in a continuous line with other exhibits.

Island Exhibit – An exhibit with aisles on four sides. There is no pipe and drape construction provided to Island booths.

<u>Labor</u> – Contracted workers who perform services. When labor is ordered, hours are based on estimates and will be billed actual time incurred. Requested times are not guaranteed and are based on availability. Minimum of one hour will be charged. Additional time will be billed in increments. Rates are based on when labor was performed: ST, OT, DT.

<u>Logistics</u> – Point to point transportation services for freight by an appointed carrier.

<u>Marshaling Yard</u> – A lot where trucks gather for orderly dispatch to Event site. When Shepard provides a marshaling yard, all carriers must check in, present a weight ticket, and will be guided to the docks to unload when a space is available. The same is true for the out of the show. Applicable fee applies.

<u>Move In</u> – Refers to the date and time that exhibitors gain access to a facility and are able to begin the construction and/or set up of their booth. <u>Mobile Spotting Fee</u> – The charge for Shepard personnel to safely guide vehicles operated by exhibitors on the exhibit hall floor when approved by show management and if Shepard determines such activity to be operationally feasible and safe. All vehicles operated on the exhibit hall floor must be escorted by Shepard personnel. All local fire marshal rules and regulations apply. Please call customer service for details.

Move-out – The date/time specified by Event management for dismantling exhibits and clearing the exhibition floor. Also referred to as Tear Down.

<u>Padded Van Shipment</u> – Uncrated goods covered with blankets or other protective padding and shipped via van line.

Perimeter Booth - A booth space on an outside wall.

<u>Pipe and Drape</u> – Tubing covered with draped fabric to make up rails and back wall of a trade show.

Porter Service – A service that includes the emptying of wastebaskets within the booth at specific intervals during the show.

**Quad Box** – Four electrical outlets in one box provided by the electrical contractor.

<u>Registration</u> – This refers to an area that Event management uses to register and check in Event exhibitors, buyers and attendees. This is the place in which show badges can be obtained.

<u>Rigger</u> – A skilled worker responsible for handling and assembly of machinery.

<u>Right-to-Work state</u> – A state where no person can be denied the right to work because of membership or non-membership in a labor union. See the Union Rules and Regulations within your manual for specific guidelines.

**Service Desk –** The location at which exhibitors order services.

<u>Side Rails</u> – The wall between two booths used to divide exhibits, typically 3' high.

Skirting – Decorative covering around tables and risers. Tables are skirted on 3 sides unless additional skirting is ordered.

Special Handling: An additional charge that applies to exhibits shipments requiring extra labor, equipment, or time for delivery to exhibit space.

<u>ST labor</u> – Straight time labor, or work performed during normal hours at the standard rate.

<u>Targets</u> – Exhibitor move in date/time prior to general move-in available by appointment only.

<u>Visqueen</u> – A clear heavy plastic sheeting that is placed over exhibiting carpeting after it is laid in order to protect it until show opens.



<u>Register at www.insurance4exhibitors.com!</u> It's easy and you get an immediate certificate!

General Liability Insurance for \$1,000,000 per Occurrence / \$2,000,000 Aggregate

GENERAL LIABILIT	Y INSURANCE	PREMIUM RATE	S / EVEN	T INFORMATION					
1 Event Day: 2-3 Event Days:	\$89.00 \$109.00	4-10 Event Days: 11-30 Event Days:	\$119.00 <u> </u>	6 Month Policy Annual Policy:	\$475.00 \$650.00				
NAME OF EVENT:		EV	ENT START D	ATE: End Da	ate:				
EVENT WEBSITE:		EVENT CONTACT:_		PHONE #					
VENUE ADDRESS with City	, State & Zip:								
EXHIBITOR INFORM	MATION DEG	ISTED AT MAN	, incuron	no/lovhibitors o	0111				
Exhibiting Company/Insured:									
Address:									
Email:				one:	<del></del>				
Description of Business/Exhi									
Does your exhibit or bus	iness involve any	of the excluded acti	vities below?	PYESN	10				
Alcohol Serving Disc-Jockeys Fireworks, Firearms, Weapons Installation/Service/Repair Medical Testing Tattooing or Piercing	Amusement Devices Bands Health Supplements Massage Motor Sport Activities Vehicles in Motion	Animals Entertainment & Fil Hot Wax Impression Mechanical/Amuse Oxygen / Aromathe Weight-Loss Produ	ns ment Devices erapy	Athletic Participation Equipment Rental Inflatables Water Activities Storefront Operations Watercraft Exhibits on Wat	Mazes Tobacco er				
If yes, describe (we can still o	get you insurance)								
name and address for each Additional Insured #1:Address,City,ST,Zip:Any special wording or cover Any Additional Information or	age needed:	Addition	nal Insured #2 ,City,ST,Zip:	:					
METHOD OF PAYMEN	T - BY SIGNING B	ELOW YOU AUTHORIZ	E US TO CHAI	RGE YOUR CREDIT CA	RD				
Payment Form: Ameri	ican Express Ma	asterCard Visa	Discover (	Check (Payable to "Insurar	nce for Exhibitors")				
Card Number		Expiration Date:	Se	ecurity Code:					
Cardholder Name:		ardholder Address:							
Has any prior coverage been									
TERMS and CONDITIONS  Coverage is only provided for law suits brought in the U.S. and events held in the United States. I understand that the insurance company, in determining whether to provide insurance coverage, will rely on the information contained in this form and all other information being submitted. I hereby warrant, represent, and confirm that to the best of my knowledge al information provided is complete, true and correct. Signing this application does not bind the Applicant or the Company to complete the insurance, but it is understood and agreed that the information contained herein shall be the basis of the contract should a policy be issued. If any of the above questions have been answered fraudulently or in such a way as to conceal or misrepresent any material fact or circumstance concerning this insurance or the subject thereof, the entire policy shall be void. I understand that this policy includes an Agency fee which is not charge by the insurance company. The exact amount of the fee has been disclosed. I also understand all agency fees are not refundable once they are incurred. I also understand that this general liability policy does not provide any property coverage. By typing my name below, I am signing and agreeing.  I accept and understand the terms and conditions, Cardholder Name (Print)									
I understand that no pro	perty is covered o	on this policy:	l want a quo	ote for property cove	rage:				
Insurance for Exhibitor 30285 Bruce Industrial Pa Solon, OH 44139			Email: info	o://www.insurance4exh @insurance4exhibito -349-6650 Fax: 4					

# THE WESTIN LA PALOMA RESORT & SPA

**EXHIBITOR SERVICES FORM** 

# INMR World Congress 2019 October 20-23, 2019

If you require Internet, Telephone or A/V, please complete and email:

# Emma Locarnini, Conference Services Manager emma.locarnini@westinlapaloma.com Direct Phone: (520) 577-5870

Exhibitor Name:	
Company Name:	
Address:	
City/State:	
Telephone: ()	Fax: ()
Email Address:*	
Signature:	
*A secure credit card link will be sent to y	ou via email for your requested charges below.
Please indicate your requirements for the ab	ove event:
Internet / Phone:  10 mbps of Complimentary Wireless Internet of Hard Wired Internet Line Unrestricted Phone Line	\$250.00 One-Time Charge
**For custom networks and/or additional pac Locarnini for pricing.	kages with larger bandwidth capabilities, please contact Emma
Audio Visual through Presentation Services:	

For additional AV requirements or equipment rental, please reach out to Michelle Marsh Bussey at mmarshbussey@psav.com for pricing and availability.

Rates Effective Jan. 1, 2017-Dec. 31, 2019
Information & Online Ordering
www.commonwealthexpo.com

Submit Form To:



Commonwealth Electric Company 260 South Church Ave, Tucson, AZ 85701 PH 520.623.2155 Fax 520.623.3401

Email: jsutherland@commonwealthelectric.com

# \*\*\*ADDITIONAL POWER ONLY - ALL MODULAR BOOTH PACKAGES INCLUDE 1-1000 WATT OUTLET\*\*\*

	<b>2019 INMR Wo</b>	rld Ca	nara	99	Da	ite	October 20 - 23, 2019	
Event:	2017 1147411 440		nigie	33	Eve	ent#	481232	
	ount Payment Price we must receive yount DEADLINE DATE OF:	our order and	payment prior	to this			<u>)9/30/2</u>	2019
Compa	ny Name:						Booth	
	ndard Electrical Outlets **Rate	es are for d	uration of	event**			•	
Qty	Description	Discount	Regular	Amount		If v	ou require service	es not listed on this form
,	120V Motor & Equipment				1	please call for a quote.		
500 Watts		\$96.00 \$122.00			1	picase can for a que		
	1000 Watts	\$133.00	\$169.00		1			
		\$167.00	\$213.00				24 Цол	r Condidate
2000 Watts		equires MINIMUM (1) hr Labor		24 Hour Services: Rates are DOUBLE the Outlet Rate				
1 11	10 Amp 208V 1 Phase		\$209.00		1110	ries	1	
		\$164.00 \$228.00	\$209.00		-		Check if required	1
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	30 Amp 208V 3 Phase	\$357.00	\$455.00				IMUM labor charg	
	40 Amp 208V 3 Phase	Call fo	r Price		installation/removal of all 480V service.			
	50 Amp 208V 3 Phase	Quot	e &					
	60 Amp 208V 3 Phase	Availa	ability		ELECTRICAL LABOR:			
	Rental Ite	ems	•	•	О	Outlets requested to be placed anywhere other		
	Extension Cord 15'	\$30.00						ooth will require a layout
	Extension Cord 25'	\$32.00						nour labor. Please call for
	5-way power strip	\$30.00			quotes on labor if your booth is an Island booth			
	3-way power strip \$30.00			or needs overhead power.				
In line			long back (	draneline)	101	пее	eus ovem <b>e</b> au pov	vei.
In line booths with standard electrical placement (along back drapeline) will NOT incur labor charges					L		Okay to proceed (I	ayout with scaled orientation
					4			ill be installed prior to
Labor for Layout/Overhead		'Qty and 208V Service		es	Ι.		exhibitor move in.	, , , , , , , , , , , , , , , , , , ,
ST (M-F 8am-4:30pm)		\$88.00			1.	Layout to follow		
OT (M-F 4:30pm-12am & Sat 8am-12 an		\$132.00						
DT (M-F 12Am-8am & all Sundays/Holid					1 LJ -			
State of Arizona or Federal Tax Exempt		Total Order				FOR SUPERVISED LABOR ONLY		ED LABOR ONLY
form	must be submitted with order to	8.7% Sales Tax			Ex	xhibitor supervision requested, requires		sted, requires a MINIMUM of
	receive exemption.	Labor Amount			(1)	1) hour of labor.		
**By	signing the order form, I have	Total Due			Da	Date/Time Requested		
read and agree to all of		Total Dae			Onsite Contact			
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	onditions and Regulations.**				O			
Compa	ny Name					Phone		
							Cell Phone	
Address							State	Zip
Address							State	Lip
Email Address **Please Print Legibly**					Onsite Contact			
Signature					Print Name			
Paid hv	: ACH/EFT CK AX MC VS	CC#						Exp Date
Cardholder Signature					Print Name			
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# **Commonwealth Electric Customer Information**

# **Payment Policy**

- 1. Payment is required in full when order is placed.
- 2. Payment must be in U.S. dollars, check or credit card including Visa, MasterCard, and American Express.
- 3. A \$35 fee will be assessed on all returned checks.
- 4. Tax: All amounts, except labor, are subject to a combined Arizona State and City tax. If you are tax exempt in the State of Arizona, please attach the Sales Tax Exemption Certificate (form 5000) to your order.
- 5. Credit will not be given for service/equipment once they have been installed regardless of usage.
- 6. Refunds must be requested in writing by customer within 7 days of close of the event.
- 7. Claims will not be considered unless file in writing prior to close of show.

# **Outlets and Equipment**

- 1. All electrical outlets are provided at an additional charge and are not part of a booth package unless otherwise indicated on the CECM order form.
- 2. Each outlet ordered is ONE SINGLE plug-in.
- 3. Outlets are to be ordered separately by **EACH** exhibitor and may not be shared.
- 4. Facility utility outlets are not part of the booth space and may not be used by the exhibitor/vendor.
- 5. For in-line and peninsula booths, each outlet will be located at the back of the booth. For island booths outlets will be placed at the most convenient location for CECM unless otherwise noted by the exhibitor. Should outlets be required in any other location within the booth, a labor charge will be incurred.

# Labor

- 1. Labor charges shall be incurred for the following: (Please refer to your order form or contact CECM for labor minimums per service.)
  - Request your outlet anywhere but the back of the booth. A layout form must be attached to these orders with booth orientation
  - All 110v services above 20 amps
  - Any 208v service or higher is ordered
  - Conversion of exhibitor power connection
  - All overhead service
  - 8 or more services within the same booth space
  - Requested exhibitor supervision for service installation

# **Conditions and Regulations**

- 1. CECM will provide standard NEMA connections for all services 208v and higher. Please check with CECM Account Manager for specific type of connection per facility. It is the responsibility of each exhibitor to convert to each facility's connection.
- 2. Exhibitors/Vendors are responsible for supplying all convertors 220v-110v for international equipment. Should CECM supply there will be an additional charge. Contact CECM for specific charges.
- 3. Exhibitors are responsible for providing GFI outlets, should GFI be required. CECM can provide these services at an additional charge.
- 4. CECM will not be responsible for any cutting or altering of any floor covering in order to bring services to booth space in a specific location.
- 5. All materials and equipment furnished by CECM to provide service shall remain the property of CECM and be removed only by CECM at the close of the event. Any equipment removed by the exhibitor/vendor shall be charged replacement cost of the specific equipment.
- 6. All equipment, regardless of source of power, must comply with all Federal, State, and City safety codes.
- 7. All equipment must be properly labeled with complete information as to current, voltage, phase, cycle, horsepower, etc.
- 8. All exhibitor/vendor supplied cords must be of the 3 wire grounded type. Use of open clip sockets, latex or lamp cord wire is prohibited.
- 9. All exposed, non-current carrying metal parts of fixed equipment, which are liable to be energized, shall be grounded.
- 10. All motors over 3hp must have magnetic starters and disconnecting switch provided by the exhibitor/vendor.
- 11. Commonwealth Electric Company is not responsible for voltage fluctuations or power failure because of temporary conditions.